



USDA Rural Development is committed to helping improve the economy and quality of life in rural America.

Through our programs, we help rural Americans in many ways.

Together, America Prospers.



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Program Highlights

Homebuyer Benefits

- No down payment required.
- Buy existing, build new, or refinance current Rural Development loan.
- Finance eligible loan costs up to 100% of the appraised value <u>plus</u> the one-time upfront guarantee fee.
- Eligible loan costs may include: purchase price, repairs, lenders fees, closing costs, essential household equipment.
- 30-year fixed rate that is negotiated between the applicant and lender.
- No maximum purchase price limits.
- · Gift and grant funds allowed.
- · Normal purchase contract time.



Program Highlights

Lender Benefits

- Less risk with up to a 90% guarantee!
- High performing loans with low delinquency and foreclosure rates.
- Secondary market eligibility through Ginnie Mae, Fannie Mae, Freddie Mac, and State Housing Finance Agencies.
- Streamlined documentation requirements with the use of the Guaranteed Underwriting System (GUS).
- Online training modules and resources that are easy to navigate.
- · Single Close Construction-to-Permanent loan option.
- Credit towards Community Reinvestment Act (CRA) performance.













HB-1-3555

- "The Handbook"
- Provides guidance to support the regulation
- Handbook is not the rule
- 20 chapters



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	Handbooks	
HB-1-3555	Home	HOME , RESOURCES - DIRECTIVES + HANDROOKS
	About RD	Below are handbooks information
https://rd.usda.gov/resources/	Programs & Services	148 Found
directives/handbooks	Newsroom	Title
	Resources	Search
	Directives	
	Administrative Notices	HB-1-3550 Direct Single Family Housing Loans and Grants - Field Office Handbook
	Bulletins	HB-2-3550 Direct Single Family Housing Loans and Grants - Customer Service Center Handbook
	Electric Sample Documents	* HB-1-3555 SFH Guaranteed Loan Program Technical Handbook
	Form Letters	Consolidated version (large document may take long to load)
	Guide Letters	Table of Contents Chapter 1
	Handbooks	Overview Chapter 2
	Informational Publications	Record Retention
	Instructions	Chapter 3 Lender Approval
	Procedures Notices	Chapter 4 Lender Responsibilities
	Unnumbered Letters	Chapter 5
	Forms	Origination and Underwriting Overview Chapter 6
	Publications	Loan Purposes
	Regulations and Guidance	Chapter 7 Loan Terms and Conditions
	Environmental Studies	Chapter 8 Applicant Characteristics
	Publications for Cooperatives	Chapter 9 Income Analysis
	Contact Us	Chapter 10
		Credit Analysis Chapter 11
		Ratio Analysis
		Chapter 12 Property and Appraisal Requirements





LENDER TOOLKIT

Resources Websites User Guides



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Income and Property	USDA United States Department of Agriculture Rural Development				
Eligibility Website	Home Tutorials				
https://eligibility.sc.egov.usda.gov/	Single Family Housing Guaranteed Single Family Housing Direct Multi-Family Housing				
eligibility/welcomeAction.do	Property Eligibility Previous Eligibility Areas Income Eligibility Income Limits Loan B				
	Single Family Housing Income Eligibility				
	Property Location				
	State: Please pick a state below 🗸				
A4					
19					

Income and Property Eligibility Website <u>https://eligibility.sc.egov.usda.gov/</u>	USDA United Basics Department of Agricult	n					
eligibility/welcomeAction.do	Home Tutorials						
	Single Family Housing Guaranteed	Single Family Housing Direct	Multi-Family Housing	Rural Business	Water and Environmental Guaranteed	Community Facilities Guaranteed	
	Property Eligibility Previous Eligi	bility Areas Income Eligibility In	ncome Limits Loan	Basics			
	Single Family Housing Inc.	ome Eligibility					
	Property Location						
	State: Wiscon	nsin	County:	Portage County	Metropolita	n Area: Portag	e County, WI
	Household Members Informatio	n					
_41-						(Include all persons living in the household e Number of Residents Under 18 Years Old	d, Disabled or I the applicant, sp or Co-Applica

Income and Property Eligibility Website <u>https://eligibility.sc.egov.usda.gov/</u> eligibility/welcomeAction.do		
	litan Area: Portage County, WI	
	Number of People in Household : (Include all persons living in the household except foster adults and foster children.)	0
	Number of Residents Under 18 Years Old, Disabled or Full Time Students : (Do not include the applicant, spouse, or co-applicant.)	2
	Is Loan Applicant or Co-Applicant age 62 or older? : Are there any Disabled Persons Living in the Household? :	
		Prev Next Reset

Income and Property					
Income and Property	State: Wi	isconsin	County:	Portage County	Metropolitan Area:
Eligibility Website			,		
Englishing Webbille					
	Expenses and Deductions				
https://eligibility.sc.egov.usda.gov/					
eligibility/welcomeAction.do	Annual Child Care Expen	ISES :	10000		
<u>engionity/welcomeAction.do</u>					
	Gross Monthly Income				
	Cross montally meente				
			Applicant	Other Household Member	Other Household Member
	Base Employment Incom	e	5000	2000	0
	Overtime Income		300	0	0
				50	
	Bonus Income				0 0
	Commission Income		0	0	0
			0	0	0
	Self-Employment Income				
	Dividend/Interest Income		0	0	0 0
			0	0	0
	Net Rental Income		0	200	0
	Other Income				
	All Other Income Receive Household :	ed by Adult Members of the			
	(See help for further explanation	n)			
10				Pre	ev Finish Reset
				Pit	Reset





	Production Teams	States			
SFH Guaranteed	Production Team One SFHGLPONE@usda.gov	AK, AL, AZ, CA, CO, GU, HI, IA, ID, KS, MT, NM, NV, OR, SD, TX, UT, WA, WI, WP, WV, WY			
Lender Webpage	Production Team Two <u>SFHGLPTWO@usda.gov</u>	AR, KY, LA, MN, MO, MS, ND, NE, NJ, NY, OK			
<u>https://www.rd.usda.gov/page/</u> <u>sfh-guaranteed-lender</u>	Production Team Three <u>SFHGLPTHREE@usda.gov</u>	CT, DE, GA, IL, MA, MD, ME, MI, NC, NH, RI, SC, VT, WV			
	Production Team Four SFHGLPFOUR@usda.gov	FL, IN, OH, PA, PR, TN, VA, VI			
	<u>File-specific questions should be emailed to the production team responsible for the state. For example, if you had a question regarding a guaranteed loan application in Nebraska, you would email SFHGLPTWO@usda.gov</u> to contact Team Two. In most cases, our staff can provide a response within 24 hours during normal business days. We can answer faster if you:				
	1. Identify the state the application is located; if applicable;				
	2. Provide applicant's name, if applicable;				
	 Include contact information; and Indicate if you would like a call back (otherwise you will receive an email reply) 				
	For general inquiries, please contact <u>sfhgld.program@usda.gov</u> . This includes questions on policy interpretation, lender training, marketing and outreach and servicing support.				
TXX	XX				







LINC Training and Resources Contact Us ÷ **USDA LINC** 7 CFR 3555 Training & Resource New: Origination and Servicing FAQs Library Single Close Job Aid · HB 10 Revision Aid https://www.rd.usda.gov/progr HB 11 Revision Aid CARES Act: Important Servicing Notice for Current USDA Guaranteed Loan Holders ams-services/lenders/usda- CARES Act: Important Notice for Lenders Servicing USDA Guaranteed Loans linc-training-resource-library Training Become an Approved Lender (Webcast) 16 minutes Become an Approved Lender: 1 slide per page (Training Handout) · Become an Approved Lender: 2 slides per page (Training Handout) Become an Approved Lender: Slide with notes (Training Handout) 7 CFR 3555 and HB-1-3555 Overview (Webcast) 23 minutes • 7 CFR 3555 and HB-1-3555 Overview: 1 slide per page (Training Handout) · 7 CFR 3555 and HB-1-3555 Overview: 2 slides per page (Training Handout) • 7 CFR 3555 and HB-1-3555 Overview: Slide with notes (Training Handout) Applicant Eligibility (Webcast) 17 minutes Applicant Eligibility: 1 slide per page (Training Handout) Applicant Eligibility: 2 slides per page (Training Handout) · Applicant Eligibility: Slide with notes (Training Handout) Property Eligibility (Webcast) 14 minutes Property Eligibility: 1 slide per page (Training Handout) · Property Eligibility: 2 slides per page (Training Handout)

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USDA LINC Training & Resource Library

https://www.rd.usda.gov/progr ams-services/lenders/usdalinc-training-resource-library

Training

Introduction to Electronic Status Reporting (ESR) (Webcast) 10 Minutes

- Introduction to ESR 1 slide per page (Training Handout)
- · Introduction to ESR 2 slides per page (Training Handout)
- Introduction to ESR slide with notes (Training Handout)

ESR Web Reporting (Webcast) 11 Minutes

- ESR Web Reporting 1 slide per page (Training Handout)
- ESR Web Reporting 2 slides per page (Training Handout)
- ESR Web Reporting slide with notes (Training Handout)

ESR Electronic Data Interchange (EDI) Reporting (Webcast) 11 Minutes

- ESR EDI Reporting 1 slide per page (Training Handout)
- ESR EDI Reporting 2 slides per page (Training Handout)
- · ESR EDI Reporting slide with notes (Training Handout)

ESR Rejection and Correction Reporting (Webcast) 12 Minutes

- ESR Rejections and Corrections 1 slide per page (Training Handout)
- ESR Rejections and Corrections 2 slides per page (Training Handout)
- · ESR Rejections and Corrections slide with notes (Training Handout)

Documentation & Resources

- 1. ESR User Guide (PDF) revised June, 2018
- 2. ESR Implementation Guide for the July 1, 2018 Effective Date (PDF) revised April, 2018
- 3. ESR Implementation Guide Release Notes for the July 1, 2018 Effective Date (PDF) revised May, 2018
- 4. Trading Partner Agreement





USDA LINC Training & Resource Library _____

https://www.rd.usda.gov/progr ams-services/lenders/usdalinc-training-resource-library

Lender Loan Closing/Administration

Documentation & Resources

- 1. Lender Loan Closing (LLC) Agreement Fillable (PDF)
- 2. Lender Loan Closing (LLC) Administrative Guide (PDF)
- 3. Quick Steps to Access Lender Loan Closing (LLC) (PDF)
- 4. Lender Loan Closing (LLC) User Guide (PDF)
- 5. <u>Quick Steps to Complete a Lender Loan Closing (LLC)</u> (PDF)
- 6. Electronic Doc Delivery (Non-GUS loans) PDF



















