OWNERSHIP REQUIREMENTS

Single Family Housing Guaranteed Loan Program
Training Objectives

• Where is the topic located?
  * 7 CFR Part 3555 and HB-1-3555

• Learning Checks

• Resources
Things change!

• Every effort has been made to ensure training references are accurate at the time of publication.

• Always reference the most recent USDA publications available online.
Guaranteed Loan Program Regulation

7 CFR Part 3555

• The regulation is the rule!
• 8 Subparts: A – H
• Appendix 1
7 CFR Part 3555

HB-1-3555 SFH Guaranteed Loan Program Technical Handbook

Table of Contents
Chapter 1 - Overview
Chapter 2 - Record Retention
Chapter 3 - Lender Approval
Chapter 4 - Lender Responsibilities
Chapter 5 - Origination and Underwriting Overview
Chapter 6 - Loan Purposes
Chapter 7 - Loan Terms and Conditions
Chapter 8 - Applicant Characteristics
Chapter 9 - Income Analysis
Chapter 10 - Credit Analysis
Chapter 11 - Ratio Analysis
Chapter 12 - Property and Appraisal Requirements
Chapter 13 - Special Property Types
Chapter 14 - Funding Priorities
Chapter 15 - Submitting the Application Package
Chapter 16 - Closing the Loan and Requesting the Guarantee
Chapter 17 - Regular Servicing-Performing Loans
Chapter 18 - Servicing Non-Performing Loans - Accounts with Repayment Problems
Chapter 19 - Custodial and Real Estate Owned Property
Chapter 20 - Loss Claims - Collecting on the Guarantee

Acronyms
Glossary

Appendix 1 - 7 CFR part 3555
Appendix 2 - Forms and Instructions
Appendix 3 - Review and Appeals
Appendix 4 - Agency and Employee Addresses
Appendix 5 - Income Limits
Appendix 6 - Interest Assistance
Appendix 7 - Caivrs Access Instructions
Appendix 8 - EDI Documentation
Appendix 9 - Penalties
Appendix 10 - Unnumbered Letter and State Supplements
7 CFR Part 3555

Subpart E: Underwriting the Property

- .201: Site requirements
- .202: Dwelling requirements
- .203: Ownership requirements
- .204: Security requirements
- .205: Special requirements for condominiums
- .206: Special requirements for community land trusts
- .207: Special requirements for Planned Unit Developments (PUD’s)
- .208: Special requirements for manufactured homes
- .209: Rural Energy Plus loans
### 7 CFR Part 3555

<table>
<thead>
<tr>
<th>3555.203</th>
<th>Ownership requirements.</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>(a) Fee-simple ownership.</td>
</tr>
<tr>
<td></td>
<td>(b) Secured leasehold interest.</td>
</tr>
<tr>
<td>3555.204</td>
<td>Security requirements.</td>
</tr>
<tr>
<td></td>
<td>(a) Recorded security document.</td>
</tr>
<tr>
<td></td>
<td>(b) Prior liens.</td>
</tr>
<tr>
<td></td>
<td>(c) Adequate security.</td>
</tr>
<tr>
<td></td>
<td>(d) Collateral.</td>
</tr>
<tr>
<td>3555.205</td>
<td>Special requirements for condominiums.</td>
</tr>
<tr>
<td>3555.206</td>
<td>Special requirements for community land trusts.</td>
</tr>
<tr>
<td></td>
<td>(a) Rural Development review.</td>
</tr>
<tr>
<td></td>
<td>(b) Foreclosure termination.</td>
</tr>
<tr>
<td></td>
<td>(c) Organization.</td>
</tr>
<tr>
<td></td>
<td>(d) Lender documentation.</td>
</tr>
<tr>
<td></td>
<td>(e) Appraisals.</td>
</tr>
</tbody>
</table>
Sec. 3555.203 Ownership requirements.

After the loan is closed, the borrower must have an acceptable ownership interest in the property as evidenced by one of the following:

(a) Fee-simple ownership. Acceptable fee-simple ownership is evidenced by a fully marketable title with a deed vesting a fee-simple interest in the property to the borrower.
7 CFR Part 3555: 3555.203

(b) **Secured leasehold interest.** Loans may be guaranteed on leasehold properties. If the conditions in this subsection are met:

(1) The applicant is unable to obtain fee simple title to the property;

(2) Such leaseholds are fully marketable in the area, except in the case of properties located on American Indian restricted land;

(3) The lease has an unexpired term of at least 45 years from the date of loan closing, except in the case of properties located on American Indian restricted land where the lease must have an unexpired term at least equal to the term of the loan. Leases on American Indian restricted land for period of 25 years which are renewable for a second 25 year period are permissible as are leases of a longer duration;

(4) The mortgage must cover both the property improvements and the leasehold interest in the land;

(5) The leasehold estate must constitute real property, be subject to the mortgage lien, be insured by a title policy, be assignable or transferable and cannot be terminated except for nonpayment of lease rents; and

(6) The lease must be recorded in the appropriate local real estate records.
Sec. 3555.204 Security requirements.

Rural Development will only guarantee loans that are adequately secured. A loan will be considered adequately secured only when all of the following requirements are met:

(a) Recorded security document. The lender obtains at closing, a mortgage on all required ownership and leasehold interests in the security property and ensures that the loan is properly closed.

(b) Prior liens. No liens prior to the guaranteed mortgage exist except in conjunction with a supplemental loan for transfer and assumption. The guaranteed loan must have first lien position at closing. Junior liens by other parties are permitted as long as the junior liens do not adversely affect repayment ability or the security for the guaranteed loan.

(c) Adequate security. Existing and proposed property improvements are completely on the site and do not encroach on adjoining property.

(d) Collateral. All collateral secures the entire loan.
Sec. 3555.206 Special requirements for community land trusts.

A community land trust must meet the definition in accordance with Sec. 3555.10 and other requirements described in this subpart. Loans may be guaranteed for dwellings on land owned by a community land trust only if:

(a) Rural Development review. Rural Development reviews and accepts any restrictions imposed by the community land trust on the property or applicant before loan closing. The Agency may place conditions on the approval of restrictions on resale price and rights of first refusal.

(b) Foreclosure termination. The community land trust automatically and permanently terminates upon foreclosure or acceptance by the lender of a deed in lieu of foreclosure.

(c) Organization. The organization must meet the definition of a community land trust as defined in the Housing Act of 1949 and the following requirements:

(1) Be organized under State or local laws.

(2) Members, founders, contributors or individuals cannot benefit from any part of net earnings of the organization.

(3) The organization must be dedicated to decent affordable housing for low- and moderate-income people.

(4) Comply with financial accountability.

(d) Lender documentation. The lender’s file must contain documentation that the community land trust has community support, local market acceptance and 2 years of prior experience in providing affordable housing.

(e) Appraisals. A property located on a site owned by a community land trust must be appraised as leasehold interest and meet the provisions of Sec. 3555.203.
Guaranteed Loan Program Technical Handbook
HB-1-3555

• Provides guidance to support the regulation
• HB is not the rule
• 20 Chapters
HB-1-3555 SFH Guaranteed Loan Program Technical Handbook

Table of Contents
Chapter 1 - Overview
Chapter 2 - Record Retention
Chapter 3 - Lender Approval
Chapter 4 - Lender Responsibilities
Chapter 5 - Origination and Underwriting Overview
Chapter 6 - Loan Purposes
Chapter 7 - Loan Terms and Conditions
Chapter 8 - Applicant Characteristics
Chapter 9 - Income Analysis
Chapter 10 - Credit Analysis
Chapter 11 - Ratio Analysis
Chapter 12 - Property and Appraisal Requirements
Chapter 13 - Special Property Types
Chapter 14 - Funding Priorities
Chapter 15 - Submitting the Application Package
Chapter 16 - Closing the Loan and Requesting the Guarantee
Chapter 17 - Regular Servicing-Performing Loans
Chapter 18 - Servicing Non-Performing Loans - Accounts with Repayment Problems
Chapter 19 - Custodial and Real Estate Owned Property
Chapter 20 - Loss Claims - Collecting on the Guarantee

Acronyms
Glossary

Appendix 1 - 7 CFR part 3555
Appendix 2 - Forms and Instructions
Appendix 3 - Review and Appeals
Appendix 4 - Agency and Employee Addresses
Appendix 5 - Income Limits
Appendix 6 - Interest Assistance
Appendix 7 - Callrs Access Instructions
Appendix 8 - EDI Documentation
Appendix 9 - Penalties
Appendix 10 - Unnumbered Letter and State Supplements
SECTION 1: SPECIAL FORMS OF OWNERSHIP

13.2 OVERVIEW

13.3 LOANS FOR UNITS IN A COMMUNITY LAND TRUST
   A. Definition
   B. Protection of Lender Rights and Lien Position
   C. Restrictions on Resale Price
   D. Rights of First Refusal
   E. Appraisals

13.4 LOANS ON LEASEHOLD ESTATES
   A. Definition
   B. Lease Requirements
16.11 **OWNERSHIP REQUIREMENTS**

A. Lender and Agency Responsibilities

B. Acceptable Forms of Ownership

C. Insurance Policy Requirements

**ATTACHMENT 16-A:** LOAN CLOSING STACKING ORDER CHECKLIST

**ATTACHMENT 16-B:** AMENDMENT TO MORTGAGES WITH LEASEHOLD INTEREST
TIPS

• Underwriter = USDA Approved Lender
• USDA = not an underwriter
• Research Rule & HB questions: Table of Contents
• Research Rule & HB questions: Control + F
7 CFR PART 3555 / HB-1-3555
LEARNING CHECKS
Question Slide

“Topic”

• Question will be bulleted with scenario, or
• Include a statement/question

TRUE/FALSE or other answer options will be displayed
“Topic”

**ANSWER:** 7 CFR Part 3555 and HB-1-3555 references provided

X. Correct Response

- Additional guidance for clarification may be provided
Ownership requirements

After the loan is closed, the borrower must have an acceptable ownership interest in the property.

A. TRUE  B. FALSE
Ownership requirements

**ANSWER: 3555.203, HB 16.11 B**

A. TRUE

Lender must ensure:

• acceptable ownership interest in the property
• clean and marketable title
• First lien position
Ownership requirements

Leaseholds must have an unexpired term of at least ____ years from the date of loan closing for properties that are not located on American Indian restricted land.

A. 25  B. 45
Ownership requirements

ANSWER: 3555.203(b)(3), HB 13.4 B

B. 45

- Properties on American Indian restricted land must have an unexpired term equal to the loan term
- Those with 25 year terms that are renewable for an additional 25 years or longer terms are also acceptable
Ownership requirements

Leaseholds must have a mortgage that covers both the property improvements and the leasehold interest in the land.

A. TRUE    B. FALSE
Ownership requirements

ANSWER: 3555.203(b)(4), HB 13.4 B

A. TRUE

- Lender must secure all property improvements with the collateral
- Lease must be recorded in appropriate real estate records
Ownership requirements

A community land trust is not required to terminate upon foreclosure or lender acceptance of a deed in lieu.

A. TRUE  B. FALSE
Ownership requirements

ANSWER: 3555.206, HB 13.3 B

B. FALSE

- Lender rights and lien position must be protected
- All applicable restrictions within the community land trust must terminate
Ownership requirements

A first right of refusal is allowed under a community land trust.

A. TRUE       B. FALSE
Ownership requirements

ANSWER: 3555.206, HB 13.3 D

A. TRUE

- Rights must be held by government body or eligible non-profit
- Rights must be exercised within 45 days of notice of sale
- Option price must allow borrowers to recoup initial investment plus reasonable appreciation
WAY TO GO!
Regulations

GovDelivery Sign up


Email Updates
To sign up for updates or to access your subscriber preferences, please enter your contact information below.

*Email Address

Submit  Cancel
Thank you for supporting the USDA Single Family Housing Guaranteed Loan Program!
In accordance with Federal civil rights law and U.S. Department of Agriculture (USDA) civil rights regulations and policies, the USDA, its Agencies, offices, and employees, and institutions participating in or administering USDA programs are prohibited from discriminating based on race, color, national origin, religion, sex, gender identity (including gender expression), sexual orientation, disability, age, marital status, family/parental status, income derived from a public assistance program, political beliefs, or reprisal or retaliation for prior civil rights activity, in any program or activity conducted or funded by USDA (not all bases apply to all programs). Remedies and complaint filing deadlines vary by program or incident.

Persons with disabilities who require alternative means of communication for program information (e.g., Braille, large print, audiotape, American Sign Language, etc.) should contact the responsible Agency or USDA’s TARGET Center at (202) 720-2600 (voice and TTY) or contact USDA through the Federal Relay Service at (800) 877-8339. Additionally, program information may be made available in languages other than English.

To file a program discrimination complaint, complete the USDA Program Discrimination Complaint Form, AD-3027, found online at How to File a Program Discrimination Complaint and at any USDA office or write a letter addressed to USDA and provide in the letter all of the information requested in the form. To request a copy of the complaint form, call (866) 632-9992. Submit your completed form or letter to USDA by: (1) mail: U.S. Department of Agriculture, Office of the Assistant Secretary for Civil Rights, 1400 Independence Avenue, SW, Washington, D.C. 20250-9410; (2) fax: (202) 690-7442; or (3) email: program.intake@usda.gov.

USDA is an equal opportunity provider, employer, and lender.