

**Value-Added Producer Grant Awards
Fiscal Year 2014**

STATE	AWARD RECIPIENT	AWARD AMOUNT	PROJECT DESCRIPTION
Alabama	Monroe Business Ventures dba Five Points Farms	\$32,000	Rural Development funds will be used to conduct a feasibility study and develop a business plan for a winery in Five Points, Alabama. The feasibility study will include an assessment of the market and the operation's economic, financial, and technological feasibility.
Alaska	Wrigley Farms LLC	\$91,100	Rural Development funds will be used to help local barley producers expand their consumer base throughout the state.
Arizona	Alcantara LLC	\$157,000	Rural Development funds will be used as working capital for increasing the vineyard's operational capacity for winemaking and expanding their market program.
Arizona	North Leupp Family Farms	\$26,268	Rural Development funds will be used to determine the feasibility of the farmer cooperative producing blue cornmeal from Navajo corns, providing cold storage, and establishing a mobile market to sell products locally on the Navajo Nation.
Arizona	San Xavier Cooperative Association	\$52,206	Rural Development funds will be used to determine the feasibility of the farmer cooperative producing various types of flour, providing cold storage and establishing a central market to sell products locally.
Arizona	Silver Star Dairy LLLP	\$180,000	Rural Development funds will be used as working capital for the processing and marketing of goat's milk cheese and ice cream to sell on-farm and to local retailers and restaurants in the Phoenix metro area.
Arkansas	Julie Donnelly aka Deepwoods Farm	\$30,000	Rural Development funds will be used to provide working capital funds for labor, packaging, delivery, and promotional expenses for the recipient's Heirloom Tomato business so that the tomatoes can be marketed to local and regional farmers markets, salsa companies, juice companies, and grocery stores.
California	McClelland Dairy Processing, LLC	\$46,000	Rural Development funds will be used to evaluate the feasibility for a new on-farm cheese processing facility.
California	Pacific Coast Producers	\$200,000	Rural Development funds will be used to help fund the development of a new meal-ready sliced canned tomatoes product line.
California	Herb Farm, LLC	\$73,914	Rural Development funds will be used to expand the market for herbs with ethnic fresh herb blends.
California	Blue Diamond	\$200,000	Rural Development funds will be used to offset the high costs of an international market introduction and will spent on freight, processing, and personnel costs necessary to ensure this venture's success.
California	Steven Chinchiole dba River Bend Orchards, LLC	\$38,000	Rural Development funds will be used to evaluate the feasibility of launching a vinegar and cider business that will process fruit from the orchard
California	Challenge Dairy Products, Inc.	\$200,000	Rural Development funds will be used to help with grocery slotting fees to offset the high costs of new market introduction of New Cream Cheese.
California	Sunsweet Growers Inc.	\$200,000	Rural Development funds will be used to increase grower returns through the processing and marketing of D'Noir Prune Juice.
Colorado	Tomichi Creek Natural Beef, Inc	\$10,800	Tomichi Creek Natural Beef, processes grass feed beef into individual packages for retail sales at small store in Gunnison, Colorado. The USDA working capital grant will assist Tomichi Creek Natural Beef with the processing and packaging costs associated with an increase in the numbers of beef processed annually. The increase in processed grass feed beef will allow Tomichi Creek Natural Beef keep up with increased demand for their beef.
Colorado	Jumpin' Good Goat Dairy, LLC	\$100,000	Jumpin' Good Goat Dairy, LLC, operates a goat dairy and cheese processing facility in Buena Vista, CO. The USDA working capital grant will assist Jumpin' Good Goat with direct operating cost for processing their goat milk cheeses and to assist with their marketing and advertising.
Delaware	Harvest Ridge Winery, LLC	\$48,750	Rural Development funds will be used to reinforce the marketing, sales and promotional efforts of the Harvest Ridge Winery. The funds will also expand the winery's reach and draw visitors through agro-tourism.
Delaware	Fifer Orchards, Inc.	\$200,000	Rural Development funds will be used to expand the local market for asparagus, strawberries, and tomatoes. Specifically, funds will be used to increase marketing efforts and allow the organization to process, package and deliver their local produce.
Florida	Serenity Acres Farm	\$32,000	Rural Development funds will be used as working capital for promotional and marketing expenses for goat milk soap and other goat milk body care products produced from the milk of Serenity Acres Farm's dairy goats.
Georgia	Love Creamery, LLC	\$38,000	Rural Development funds will be used to assist in the development of a feasibility study to determine if a goat milk and cheese operation would be successful in north Georgia.
Georgia	New Communities, LLC	\$9,280	Rural Development funds will be used to assist in the development of a feasibility study to determine if a pecan shelling and processing facility is profitable.

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Georgia	Alma Pak, Inc.	\$200,000	Rural Development funds will be used to assist in paying for the processing of blueberries grown by the member/owners.
Georgia	Hunter Cattle Company LLC	\$200,000	Rural Development funds will be used to assist in the processing and marketing of the farmers grass-fed beef products.
Georgia	Georgia Mountains Farmers Network	\$38,585	Rural Development funds will be used to assist in the marketing of locally grown fruits and vegetables within NE Georgia.
Georgia	B. J. Reese Orchards, LLC	\$200,000	Rural Development funds will be used to assist the applicants in processing their apples into homemade pies and other apple products.
Georgia	Ranch Feed and Farm Supply Co.	\$200,000	Rural Development funds will be used to assist in the operating costs of a hay pelletizing plant
Georgia	Verdant Resources, LLC	\$117,800	Rural Development funds will be used to assist in the processing of ginger into various products.
Georgia	Georgia Olive Farming, LLC	\$200,000	Rural Development funds will be used to assist in the processing and marketing of olive oil produced from Georgia grown olives.
Georgia	Edgefield Landscaping, LLC	\$200,000	Rural Development funds will be used to assist in the processing and marketing of pasture raised poultry and ducks.
Georgia	Lamar Pecan Company, LP	\$50,000	Rural Development funds will be used to determine the feasibility of marketing US-grown, roasted, in-shell pecans in China.
Georgia	Michigan Blueberry Growers Association	\$200,000	Rural Development funds will be used to assist the blueberry growers to pay for processing costs at the packing plant in Georgia.
Georgia	Chestatee Valley Vintners dba Three Sisters Vineyards and Winery	\$200,000	Rural Development funds will be used to assist in the processing and marketing of a new sparkling wine product.
Hawaii	Waipio Valley Taro Products	\$49,500	Rural Development funds will be used for working capital to expand the production of two value-added products, poi and kulolo, made from their commodity crop, taro. Additionally, they will conduct a marketing and branding campaign to further educate the consumer on the nutritional benefits and rich history of the taro plant.
Hawaii	Emily Taaroa dba Punachicks Farm	\$20,000	Rural Development funds will be used to help a small organic poultry farmer improve and increase capacity to provide fresh, organic chicken meat to Hawaii consumers and restaurants.
Hawaii	Double Spirals on Tap, LLC	\$22,322	Rural Development funds will be used to conduct a feasibility study and business plan for a tropical fruit grower to produce mead. Additional farmer, apiarist (honey producer) will benefit by use of his honey in the mead production.
Idaho	Herbs of the World, LLC	\$49,660	Rural Development funds will be used to provide working capital to assist the applicant in marketing and sales of herbal supplements and remedies to the equine and pet industries.
Idaho	Idaho's Bounty Co-op, Inc.	\$48,000	Rural Development funds will be used to pay labor, marketing and distribution costs to market and deliver local, sustainably produced meat, eggs, cheese, poultry, fruit, vegetables and added value products to demographic and geographic regions not previously marketed to by the producers in Idaho's Bounty Co-op.
Idaho	Thousand Springs Winery, LLC	\$10,620	Rural Development funds will be used to determine the feasibility of 3rd party processing and future onsite winemaking as well as marketing value added product both locally and regionally.
Idaho	Reed's Dairy Inc.	\$199,921	Rural Development funds will be used to provide working capital to assist applicant in increasing production levels of various cheeses, curds, cream, ice cream, and non-homogenized milk, as well as launching of a local marketing campaign to increase sales and distribution of value added products.
Idaho	Koenig Vineyards Inc.	\$48,000	Rural Development funds will be used to provide working capital to assist with processing and marketing costs tied to producing and selling reserve red wines from Idaho's Snake River Valley region.
Illinois	Rustic Road Farms, LLC	\$141,079	Rural Development funds will be used as working capital for operational and distribution costs for their sustainably grown vegetables, fruits, and honey. Proceeds will also be used for the custom processing of meats from hogs, pasture raised chickens and Bourbon Red turkeys. The project will create four new jobs with this expansion of production and markets for restaurants and farm stands.
Illinois	Kilgus Farmstead, Inc.	\$200,000	Rural Development funds will be used for working capital expenses to expand the company's value-added products by the inclusion of on-farm raised beef, pork and goat meats. The project will create two new jobs during implementation of the marketing plan and expanding the business venture.
Indiana	Indy Family Farms	\$73,770	Rural Development funds will be used to plan a farm-to-market process.
Indiana	JBW Pork	\$15,870	Rural Development funds will be used to plan for processing manure into fertilizer nutrient components, resulting in fertilizer that uses less water for application and is preferred by crop farmers.
Indiana	Jacobs & Brichford, LLC	\$130,000	Rural Development funds will be used to expand this on-farm cheese-making and marketing operation.

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Indiana	This Old Farm, Inc.	\$75,000	Rural Development funds will be used to add chopped lettuce as a new value-added product, which will be marketed to new geographic markets in a 400 mile radius around Central Indiana. The farm is also participating in the Farm to School Board discussions with the intent of supplying fresh cut produce.
Indiana	Hoosier Harvest Market LLC	\$50,000	Rural Development funds will be used to expand the marketing capabilities of this cooperative food hub and the farmers it serves.
Iowa	North American Aronia Cooperative	\$200,000	Rural Development funds are made available to agricultural producers seeking to establish or expand markets for their value-added agricultural products. Rural Development funds will be used to provide critical working capital to assist in developing new markets and growing sales.
Iowa	Great River Maple, LLC	\$49,900	Rural Development funds are made available to agricultural producers seeking to establish or expand markets for their value-added agricultural products. Rural Development funds will be used for the production and marketing of maple syrup in NE Iowa.
Iowa	Country View Dairy, LLC	\$117,433	Rural Development funds are made available to agricultural producers seeking to establish or expand markets for their value-added agricultural products. Rural Development funds will be used as working capital for the production and marketing of two new yogurt based products in NE Iowa.
Iowa	Dan & Debbie's Dairy	\$5,780	Rural Development funds are made available to agricultural producers seeking to establish or expand markets for their value-added agricultural products. Grant funds will be used as planning capital to assist in building a marketing and business plan for locally produced and processed milk products.
Iowa	Jerald Deal's dba Deal's Orchard	\$20,000	Rural Development funds are made available to agricultural producers seeking to establish or expand markets for their value-added agricultural products. Rural Development funds will be used as working capital for hard cider production.
Iowa	Iowa Fresh Market, LLC dba Wimmer Farms	\$41,297	Rural Development funds are made available to agricultural producers seeking to establish or expand markets for their value-added agricultural products. Rural Development funds will be used to support expansion of local food marketing of fresh produce and vegetables.
Kansas	AgMark, LLC	\$75,000	Rural Development funds will be used to develop a business and marketing plan for the sale of the renewable chemicals n-butanol and acetone, as well as the animal feed co-products derived from the dry fractionation and fermentation of grain sorghum. The ag producer group, comprised of 3 cooperatives, intends to expand the grain sorghum market increasing the revenues of its 5000 ag producer members.
Kansas	Schenker Family Farms	\$40,000	Rural Development funds will be used to expand Schenker Family Farms' beef, pork, and poultry CSA through improved brand awareness, customer service and the capacity to serve more customers.
Kansas	Wine Barn LLC	\$24,750	Rural Development funds will be used to boost wine sales by targeting tourist traffic in the greater Kansas City area through a billboard campaign and strategic placement of rack cards in hotels and corporate offices.
Kansas	B's CVF Inc.	\$49,947	Rural Development funds will be used to expand B's CVF, Inc's product line for their customers to include cut-up, seasoned, de-boned, and ground poultry, as well as seasoned poultry patties. Grant funds will be used for processing, packaging, distribution and marketing. The recipient is the only poultry processing facility in the region. Expansion of the services they can now offer will also open up custom poultry markets for other poultry producers in the area.
Kansas	Gary Starr dba Gary's Berries	\$44,700	Rural Development funds will be used to increase sales of pumpkin/squash and a pumpkin donut as a nutritious, locally-produced foods.
Kansas	Jason Wiebe Dairy	\$120,000	Rural Development funds will be used to produce farmstead cheeses from cow s milk. This grant will allow Wiebe Dairy to expand distribution into new geographical areas and further expand market penetration into existing areas.
Kansas	Agricultural Mechanization Co.	\$30,000	Rural Development funds will be used to determine the feasibility of producing flour from wheat & sorghum to be marketed as a locally-produced food product. Production of locally-produce gluten-free flour will provide and additional niche market for the family-operated farm.
Kentucky	Equus Run Vineyards, LLC	\$162,066	Rural Development funds will be used to expand the marketing area of the Value-Added Kentucky Branded Fruit Beverages.

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Kentucky	Hill and Hollow Farm	\$14,611	Rural Development funds will be used to add value to raw fleece by developing Indigo Blue and Goldenrod Yellow Yarn, Organic Natural Yarn and Organic Wool Roving. This project is located in the Strike Force and SOAR Zones.
Kentucky	Lazy Eight Stock Farm, LLC	\$49,999	Rural Development funds will be used to expand the market for Kentucky grown Certified Organic Produce. This project is located in the Strike Force and SOAR Zones.
Kentucky	Need More Acres Farm, LLC	\$114,670	Rural Development funds will be used to expand the customer base and add new value-added products to increase revenues.
Kentucky	Reid's Orchard	\$71,500	Rural Development funds will be used to expand the marketing area.
Louisiana	Grade A Crawfish, LLC	\$200,000	Rural Development funds will be used to provide improved packaging, marketing and working capital for a crawfish processing facility.
Maine	VitaminSea, LLC	\$99,988	Rural Development funds will be used to provide VitaminSea LLC working capital to support a marketing program to increase sales of seaweed based foods, snacks, and health products harvested in Maine. Sales to specialty food and beauty stores, grocery chains, and food service distributors are projected to grow to 1,000 pounds per week. Funds will also be used to procure unique packaging materials and finance increased production labor costs. VitaminSea LLC intends to save three jobs and create three additional jobs as a result of this grant.
Maine	Farming Fungi LLC	\$49,912	Rural Development funds will be used to provide Farming Fungi LLC working capital to market organic mushrooms in unique, compostable packaging for resale in local grocery store chains and food distribution companies. Funds will be used on advertising with printed and social media, website expansion, and product sampling in stores. Additionally, investments in packaging materials, labor and product promotion will work to increase sales to 1,000 pounds per week. Farming Fungi LLC intends to save six jobs and create two additional jobs as a result of this grant.
Maine	Apple Acres Farm, Inc.	\$200,000	Rural Development funds will be used to provide Apple Acres Farms working capital to expand the sales of fresh apples, apple-based products such as donuts and cider, and locally grown foods to over 120 wholesale and 20,000 retail customers. Funds will also be used to employ a sales professional and to optimize the existing website for e-commerce with a projected increase in revenue of over 200%. Apple Acres Farms intends to save fourteen jobs and create five additional jobs as a result of this grant.
Maine	Marble Family Farms	\$49,998	Rural Development funds will be used to provide Marble Family Farms working capital for a market expansion of their pre-cooked and blast frozen pocket meal. The funds will be used toward increasing meal production to 20,000 units by the end of 2014 and expanding the wholesale and retail customer base. Funds will also be used to attend Statewide events as a vendor and to promote the product through targeted marketing and website development. Marble Family Farms intends to save two jobs and create two additional jobs as a result of this grant.
Maine	Maine Fresh Sea Farms, LLC	\$71,673	Rural Development funds will be used to provide Maine Fresh Sea Farms a planning grant to study the feasibility of delivering fresh aquacultured sea vegetable products to the marketplace using existing agricultural produce and seafood distribution systems. Funds will also be used to identify distribution best practices, conduct nutritional analyses, and to create a business plan. Maine Fresh Sea Farms intends to save 21 jobs and to create 10 additional jobs in the next ten years as a result of this grant.
Maryland	Butterbee Farm, LLC	\$8,571	Rural Development funds will be used to pay labor costs, transportation costs, promotion costs, and materials for processing value-added sustainably grown herbs and delivering them to local businesses.
Maryland	Chesapeake Bay Dairy, LLC	\$200,000	Rural Development funds will be used to pay for consulting and educational expenses as well as packaging and labeling materials needed to produce cheese, milk and butter products on the farm.
Maryland	Garrett Growers Cooperative, Inc.	\$16,115	Rural Development funds will be used to hire a coordinator and delivery personnel to expand the market area of Garrett Growers Cooperative, to sell fresh produce to new outlets in and around Garrett County, expand the amount of produce sold to current outlets, and develop a cooperative Community Supported Agriculture (CSA) selling to both individuals and offering CSA for tourist visiting the area.
Maryland	Scott Budden	\$15,000	Rural Development funds will be used to pay for labor costs to postharvest process and market premium half-shell oysters for packaging, labeling and marketing/promotional expenses associated with brand establishment.

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Maryland	Golden Leaf Farms / Romano Winery & Vineyard	\$8,285	Rural Development funds will be used to advertise and market the only on-farm family owned winery in Prince George's County.
Maryland	Elk Run Vineyards Inc.	\$180,000	Rural Development funds will be used to expand Elk Run Vineyards, Inc. marketing by placing the value added product in front of the customer via farmer's markets, on-site and off-site events and festivals and by multi-media advertising.
Maryland	Chesapeake Fields Farmer's Cooperative	\$33,370	Rural Development funds will be used to hire a Coop Manager to expand customer base and member base.
Maryland	Groundworks Farm LLC	\$39,000	Rural Development funds will be used to pay for marketing and distribution costs associated with direct marketing organic farm products.
Maryland	Fiore Winery, Inc.	\$200,000	Rural Development funds will be used to support processing and marketing tasks with the ultimate goal to expand Fiore Winery, Inc.
Massachusetts	Ocean Spray Cranberries, Inc.	\$200,000	Rural Development funds will be used to assist with processing costs to produce 100,000 cases of PACT, a new beverage platform using natural cranberry extract.
Michigan	Decker Farm and Orchard	\$46,721	Rural Development working capital funds will be used to process and package, deliver and market value added premium dessert quality applesauce from organically produced apples.
Michigan	Kroupa Farms LLC	\$49,950	Rural Development working capital funds will be used for expenses to process hard apple cider. These costs include packaging, website development and marketing.
Michigan	Berglund Farms, LLC	\$200,000	Rural Development working capital funds will be used for labor and supplies to formulate products, produce solvent/cleaning products and to market and support sales for their new products.
Michigan	Big Head Farm	\$200,000	Rural Development working capital funds will be used for processing, packaging and promotion of their certified organic blueberries.
Michigan	Lemon Creek Winery LTD	\$200,000	Rural Development working capital funds will be used for wine processing and marketing expenses to support expansion of customer base.
Michigan	Tantre Farm	\$49,500	Rural Development working capital funds will be used to pay labor, packaging and marketing costs to produce artisan fermented foods such as sauerkraut. This is a Mid-Tier Value Chain Market Expansion Project.
Michigan	Blake Farms Hard Apple Cider LLC	\$45,000	Rural Development working capital funds will be used to pay start up marketing and input costs including labor and aluminum can purchase for their new product line of hard apple cider.
Michigan	Six Corner Farm LLC	\$15,000	Rural Development working capital funds will be used for packaging, labeling, labor costs and marketing direct sales of grass-fed beef products.
Michigan	OV The Farm LLC	\$200,000	Rural Development working capital funds will be used for expenses to process wine from grapes. These costs will include packaging materials, labels, advertising, labor and marketing expenses.
Michigan	Shetler Family Dairy	\$200,000	Rural Development working capital funds will be used for additional inventory, processing supplies, labor to process and market value-added dairy products. This project will assist the business' expansion of customer base.
Minnesota	Cannon River Winery, LLC	\$200,000	Rural Development funds will be used as working capital for inventory, processing supplies, and labor needed to expand the winery's retail business.
Minnesota	Living Greens Farm, Inc.	\$200,000	Rural Development funds will be used to processing, packing and marketing expenses for ready to eat mixed lettuce and herbs.
Minnesota	Carlos Creek Winery	\$123,004	Rural Development funds will be used to expand the market of wine through innovative packaging and local distribution in restaurants and liquor stores.
Minnesota	Stones Throw Agricultural Cooperative	\$49,950	Rural Development funds will be used for expansion of a marketing & distribution cooperative serving immigrant farmers and other beginning farmers.
Minnesota	Suntava Inc.	\$200,000	Rural Development funds will be used for working capital to help finance the growth of production & administrative capacity to meet growing interest in its products.
Minnesota	Metz's Hart-Land Creamery, LLC	\$20,688	Rural Development funds will be used to fund feasibility and business planning activities involving the development of an on farm retail store to sell the Metz brand of artisan cheeses and other local foods products.
Minnesota	Shepherd's Way Farms, Inc.	\$200,000	Rural Development funds will be used as working capital to support market expansion activities & increased production of artisan cheeses, whey-fed pork meat, lamb meat, and wool products
Mississippi	Forest Free Range, LLC	\$200,000	Rural Development funds will be used for processing fees, administrative and marketing cost to expand the customer base and develop a new market for locally grown, free-range beef.

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Mississippi	Home Place Pastures, LLC	\$49,993	Rural Development funds will be used to pay processing and marketing expenses for selling Home Place Pastures' free range pigs directly to restaurants, retailers and individual customers.
Missouri	MOF2 Inc.	\$60,000	Rural Development funds will be used to assist with the cost of a feasibility study to identify market opportunities for domestic non-GMO and organic soybeans from 40 independent producers.
Missouri	Farmer Girl, LLC	\$163,900	Rural Development funds will be used assist with marketing of locally-raised meat products from the farm to consumers in the St. Louis and surrounding areas.
Missouri	Hemme Dairy	\$162,000	Rural Development funds will be used to assist with marketing cheese products made from milk produced by the Hemme Dairy.
Missouri	Ozark Famers Agricultural Cooperative (OFAC)	\$50,000	Rural Development funds will be used to assist with the cost of a feasibility study for a food hub and distribution center in West Plains, MO, which will serve consumers in both Missouri and Arkansas.
Missouri	R.O. Pierce Farms, Inc. dba Pierce Seed	\$161,000	Rural Development funds will be used to assist with the processing of locally-grown rough rice into milled and polished white and brown rice, and rice flour.
Missouri	Shatto Farms, Inc.	\$200,000	Rural Development funds will be used to assist with marketing of pasteurized bottled milk which is locally produced on the Shatto family dairy farm.
Missouri	McKaskle Family Farms, LLC	\$200,000	Rural Development funds will be used to assist with marketing of organic popcorn and rice which are locally-grown on the McCaskill Family Farm.
Missouri	Blue Heron Orchard	\$60,998	Rural Development funds will be used to assist with processing organic apples into apple sauce baby food, apple fruit leather, hard cider, sauce, butter, syrup, vinegars, and dried apples; which will be marketed throughout Missouri.
Missouri	Farm to You LLC	\$25,000	Rural Development funds will be used to assist with the cost of a feasibility study for a farmer-owned grocery store featuring naturally-raised local food products.
Missouri	Natures Organic Haven, LLC	\$190,107	Rural Development funds will be used to assist with marketing of elderberry juice and flour, which are processed from elderberries produced at the Natures Organic Haven farm.
Missouri	Only Ewe LLC	\$160,000	Rural Development funds will be used to assist with the expansion of yogurt production from sheep's milk and to help launch new aged cheese and ice cream product lines.
Missouri	Baetje Farms, LLC	\$49,999	Rural Development funds will be used to assist with marketing organic goat cheese from the Baetje family farm. The venture will create 2 new jobs.
Missouri	Circle B Ranch, LLC	\$46,039	Rural Development funds will be used to help expand the marketing efforts of Marina's Italian Style Meatballs, which are made from Circle B Ranch's heritage-bred, pasture-raised, antibiotic-free pork.
Montana	Wooly Bugger Studios, Inc.	\$15,750	Rural Development funds will be used to start a cheese-making operation.
Montana	KJ'n Ranch Inc.	\$10,000	Rural Development funds will be used to complete a study to determine if it is feasible to start a sheep cheese creamery.
Nebraska	Prairie Pride Poultry, Inc.	\$5,500	Rural Development funds will be used to support the marketing of locally produced farm-fresh eggs from over 600 farm raised Rhode Island Red hens. The eggs are sold are local farmer's markets. Mr. Hromas, the owner of Prairie Pride Poultry, is a former Marine and current member of the Nebraska National Guard and served in both Iraq and Afghanistan.
Nebraska	Mac's Creek Winery	\$176,018	Rural Development funds will be used to expand Mac Creek Winery's market area to eastern and western Nebraska through the execution of a marketing campaign that involves multiple media avenues. The borrower will be providing their own matching funds for 51% of the project and will create 2 jobs and save 2 jobs as a result of the project, in a community of 10,230 in population.
Nevada	McCleary Ranch, LLC	\$6,896	Rural Development funds will be used to implement a professional local marketing strategy for farm/ranch products and services via website, fliers, and brochures.
Nevada	Tahoe Cheese, LLC	\$49,700	Rural Development funds will be used for working capital funds to help offset additional costs associated with the increase in level of production and marketing of specialty artisan cheeses from raw milk from Tahoe Cheese, LLC.
Nevada	Churchill Vineyards	\$49,000	Rural Development funds will be used for working capital to market value added products from the winery and distillery while improving efficiency in the operation of sales on site. The grant will enable Churchill Vineyards to achieve their goals of producing and selling high quality spirits from grain 100% grown on their own property.
New Hampshire	Miles Smith Farm, LLC	\$127,732	Rural Development funds will be used as working capital for producing and distributing fresh, organic, grass-fed beef/pork burger

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New Jersey	Fulper Family Farmstead LLC	\$49,900	Rural Development funds will be used for working capital to process raw milk into yogurt, heavy cream and artisan cheeses and to market packaged product to local niche markets including restaurants, farm markets, groceries, and community supported agriculture.
New Mexico	New Mexico Wineries, Inc.	\$50,000	Rural Development funds will be used to assist New Mexico Wineries, Inc., Deming, NM in expanding revenues and customer base for its Hatch chile-infused wine by reimbursing, in part, for this line of wine's 1) production materials; 2) marketing materials; and 3) distribution and brokerage fees.
New York	McCollum Orchards, LLC	\$49,500	
New York	Goodale Farms Inc.	\$80,000	Rural Development funds will be used to promote its goat's milk cheeses and fresh pasteurized cow's milk to a primarily Long Island market. Goodale Farms is one of the only milk-producing farms on Long Island.
New York	Casa Larga Vineyards, LLC	\$200,000	Rural Development funds will be used to launch operation of a new farmers' market, which will feature numerous local food products along with the winery's line of wines, ales, and sodas.
New York	Kriemhild Dairy Farms LLC	\$49,999	Rural Development funds will be used to assist the grantee with working capital funds related to packaging materials of their cultured butter, sour cream, creme fraiche, and buttermilk product lines.
New York	Patty Reagan's Boudoir, Inc.	\$10,710	Rural Development funds will be used to assist with working capital expenses related to marketing and production of the grantees expansion of hard cider products.
New York	FarmieMarket Online LLC	\$24,490	Rural Development funds will be used to increase online customer base in an expanded geographic region for 16 small farmer members who produce a broad range of fresh foods that are aggregated, ordered, and sold online.
New York	Evans Farmhouse Creamery	\$46,977	Rural Development funds will be used to assist the grantee with working capital needs for their new organic line of Greek yogurt and aged cheese using milk from grass-fed cows.
New York	Empire Farmstead Brewery, Inc.	\$200,000	Rural Development funds will be used to assist with working capital expense related to brewing, marketing, and bottling of the grantee's new line of craft beer containing ingredients grown from their farm.
New York	Mace Chasm Farm LLC	\$30,707	Rural Development funds will be used to assist the grantee with purchasing packaging materials and labor associated with their on- farm butcher shop and food truck ventures.
New York	Black Willow Winery	\$175,000	Rural Development funds will be used to pay for costs associated with the production and marketing of an estate peach wine made from peaches grown on the family farm.
New York	Blackman Homestead Farm	\$49,500	Rural Development funds will be used to produce and market a range of fresh fruit juices using excess fruit production from the farm
New York	Ashlee Kleinhammer dba North Country Creamery at Clover Mead Farm	\$49,504	Rural Development funds will be used to expand sales of locally marketed line of cultured dairy products and cheeses.
New York	RT Solutions, LLC	\$156,500	Rural Development funds will be used to brand and advertise their unique liquid vermicompost extract, a high-value organic liquid plant fertilizer derived from worm castings.
New York	Lagoner Farms, Inc.	\$49,900	Rural Development funds will be used to pay costs associated with producing and marketing hard cider made from raw apples grown on the farm.
New York	5 Spoke Creamery, LLC	\$49,893	Rural Development funds will be used to pay for labor and marketing costs associated with the grantee's new kosher artisanal raw milk cheese from milk produced by grass fed cows.
New York	TreeCrisp2Go	\$200,000	Rural Development funds will be used for working capital expenses related to packaging materials and co-packing fees as the grantee expands their locally grown apples throughout New York State.
New York	Good Life Farm	\$49,818	The Good Life Farm owners will use grant funds to market their hard cider products in conjunction with other local cideries at a tasting room and retail outlet on the Cayuga Wine Trail.
New York	Victorianbourg Wine Estate	\$175,000	Rural Development funds will be used to pay for costs associated with the production and marketing of Muscat wine made from a new hybrid Muscat grape grown on the farm.
New York	Sarah Van Orden	\$37,000	Rural Development funds will be used to increase the retail and wholesale customer base for artisanal cheeses made from the milk produced on this Finger Lakes dairy farm.
New York	Side Hill Farmers Cooperative, Inc.	\$199,426	Rural Development grant funds will be used for operating funds to expand consumer awareness of Side Hill Farmers Cooperative branded beef and pork products, which are marketed through the co-op's retail store.

STATE	AWARD RECIPIENT	AWARD AMOUNT	PROJECT DESCRIPTION
North Carolina	Nooherooka Natural, LLC	\$40,000	Rural Development funds will be used to increase production of heritage pork cuts and further-processed meat products, and expand pork sales in eastern and central NC through current and new distributor and customer outlets.
North Carolina	Hero Farms, Inc.	\$200,000	Rural Development funds will be used to pay for contracted labor, packaging and delivery of value-added products, labeling and marketing of a variety of produce grown by 84 Montagnard Refugees. Value-added products include spring mixed salad greens, vegetable stir-fry, and a fruit and vegetable bar.
North Carolina	Sunburst Trout Farms, LLC	\$148,579	Rural Development funds will be used for working capital to expand markets for Trout Jerky and Caviar into the Western and Southeastern USA.
North Carolina	M & M Produce, Inc.	\$75,000	Rural Development funds will be used to conduct economic and technical feasibility for Quality Management and Food Safety practices, and a business and marketing plan will be completed to identify new retail and institutional markets as a direct result of the food safety certified value-added products.
North Carolina	Summerfield Farms DFC, LLC	\$75,000	Rural Development funds will be used to conduct feasibility and economic planning to differentiate exclusively grass-fed cattle and increase profits via a source-traceable Quick-Response barcode system on the meat label, identify and merchandize specialty cuts and muscles in the carcass to reach unique markets, and develop new product options utilizing the hide and bones.
North Carolina	Simply Natural Dairy Farms, LLC	\$180,000	Rural Development funds will be used to process milk into yogurt, pasteurized bottled milk, flavored milks, half and half, heavy cream and butter.
North Carolina	Calderon Produce, Inc.	\$200,000	Rural Development funds will be used to implement food safety and quality management processes and marketing elements identified during the previously awarded VAPG planning grant to expand markets to direct consumer retail and institutional customers.
North Dakota	Morning Joy Farm	\$62,325	Rural Development funds will be used to provide technical assistance and other support to a grower's cooperative for the development of a North Dakota Food Hub. The grower's cooperative will facilitate collaborative marketing and provide critical mid-tier value chain infrastructure to small and mid-size farms.
Ohio	Ann's Raspberry Farm	\$19,251	Rural Development funds will be used as working capital to market at specialty food shows and internet sales.
Oklahoma	Donna Sue Johnson	\$142,734	Rural Development funds will be used to assist dairy production of raw milk by-products for distribution in Northeast Oklahoma and Northwest Arkansas.
Oklahoma	Six Mile Lane Winery, Inc.	\$133,365	Rural Development funds will be used to provide working capital for Coal Creek Vineyard and Winery in Tuttle, Grady County, Oklahoma
Oklahoma	Cherokee Nation	\$75,000	Rural Development funds will be used to determine the feasibility of developing an Identity Preservation program, non-GMO seed certification, marketing and development of the Cherokee Food brand.
Oklahoma	Red Rock Premium Beef, LLC	\$48,415	Rural Development funds will be used as working capital to produce natural beef cuts and ground beef from natural beef cattle, process, deliver and market said beef.
Oklahoma	John's Farm Oklahoma Family Farm, LLC	\$198,796	Rural Development funds will be used to pay labor costs to produce the organic wheat and wheat-based products, along with processing, packaging and promotional expenses of Fairview's Best Organic Wheat Products.
Oregon	Low Input Viticulture & Enology, Inc.	\$23,500	Rural Development planning grant funds will be used to assess the feasibility of producing and marketing LIVE certified sustainable wine. LIVE is a membership organization that has developed sustainability standards and resources for the wine industry of the Pacific Northwest. The assessment will utilize a mid-tier value chain structure and will evaluate the potential for the expansion of sustainable production, current grape sourcing patterns, certification incentives, identification of these value-added products in the marketplace, and marketing opportunities in the sales channel. A marketing/business plan will be produced through this work.
Oregon	Greenwillow Grains, LLC	\$200,000	Rural Development working capital funds will be used to mill and distribute heirloom varieties of organic grains grown by the miller. Greenwillow Grains grows, mills, packages, and distributes all of its own products. The customer base will be expanded to include Western Washington and Northern California. Marketing and distribution will include growing wholesale accounts and retail and institutional customers by attending conferences, food fairs, sales at farmers' markets, and online sales.

STATE	AWARD RECIPIENT	AWARD AMOUNT	PROJECT DESCRIPTION
Oregon	Finnegan Cider LLC	\$10,922	Rural Development working capital funds will be used for the processing and packaging of hard apple cider made from heirloom cider apples grown solely by the grantee. Processing expenses will include the cost of bottling, capping, keging and labeling of 1200 cases of cider over the grant period. The increased production will allow expansion of retail sales to an additional 10 grocery stores as well as additional bars and restaurants in the Portland metro area.
Oregon	Palace Dairy dba Rogue Creamery	\$22,782	Rural Development planning grant funds will be used to assess and further the development of two new product lines: a premium organic ice cream mix; and, a premium organic ice cream with a variety of unique flavors. The former will be marketed throughout the Pacific Northwest to select ice cream parlors, while the latter will be sold primarily at the farm's store. The activities will include (a) a market assessment of the products; (b) a marketing and branding effort to create an effective image for the creamery and its products; (c) legal and accounting consultations; and (d) a third-party feasibility study and business plan documenting the business, marketing, organizational, and financial needs and options for the new venture.
Oregon	Hawley Cattle & Land Co.	\$49,000	Rural Development working capital funds will be used to pay for the processing and marketing of a new line of beef jerky, beef sticks and lamb pepper sticks from grass-fed beef and lamb. The project activities include: (a) processing the raw meat into the finished product, packaging, labeling and delivering the value added product; (b) marketing the product to the target areas through social media, farmers' markets, distribution of promotional materials and in-store displays; and (c) developing an on-line store to sell the product directly to customers. Marketing will be focused on expansion into retail outlets, convenience stores and direct retail sales to the public in the Portland, Seattle, Eugene and Salem markets.
Oregon	Morale Orchards	\$200,000	Rural Development working capital funds will be used for the processing, introduction and marketing of a new freeze-dried pear puff product. Processing expenses will include the labor costs necessary to produce more than 200,000 bags of freeze dried value added pear puff snacks, processing materials and supplies, the rental cost of a third party processing facility, the cost of packaging, and labeling. The introduction of the product to local and regional markets; and, a marketing campaign to national markets will include expenses related to materials and travel to trade shows, and other marketing campaign activities through multi-media such as internet – website design and development, TV shows, newspapers, and local or state food events.
Oregon	Champoeg Creek Farm LLC	\$200,000	Rural Development working capital funds will be used to achieve three project goals for its pasture raised turkeys. One will be to increase the production and sales of their birds by USDA processing and packaging; and, by offering a wider range of further processed value-added products. Two, utilizing technologically advanced methods and techniques to improve process efficiencies, storage, traceability and distribution. And, three, double customer base by offering high demand products direct-to-customers via an enhanced ecommerce website; and by growing the number of buyers' clubs and members.
Oregon	Chickadee Farm	\$5,000	Rural Development planning grant funds will be used to study the feasibility of mail order and retail-based sales of certified organic vegetable, flower, and herb seeds. The study will determine the economic, market, technical, and financial feasibility of direct marketing farm grown seeds to retail customers through an online website and in-store sale racks. Depending on the viability of the feasibility study, planning grant funds will also be used to complete a business plan that will include a business description, industry and market assessment, marketing strategy, management plan, operations plan and financial plan.

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Oregon	Carman Ranch LLC	\$199,960	Rural Development working capital funds will be used to market local grass fed beef produced by Carman Ranch and four other northeast Oregon producers to wholesale and direct customers throughout the northwest. The project activities will include (a) hire a marketing director to work on branding, update the sales website, and manage public relations; (b) create sales materials, develop systems and processes for sales pipeline management, and hire a part-time wholesale salesperson; and (c) develop a direct-to-customer channel by participating in farmers' markets, chef demonstration events and consumer buying club. These activities are expected to increase the number of wholesale accounts and buying club memberships, thereby increasing revenue and expanding production for the grantee and its partnering producers.
Pennsylvania	Strasburg Cellars LTD	\$7,570	Rural Development funds will be used for costs associated with licensing and bonding to ensure that Strasburg Cellars complies with all state laws that apply to the sale and shipping of wine and design a marketing campaign for their wine products.
Pennsylvania	Daryl L. Beiler	\$49,500	Rural Development funds will be used to purchase supplemental soybeans in addition to on-farm produced soybeans for cold pressing. Cold pressing produces two value-added products: expeller soybean meal, a high quality protein and energy feed product for dairy animals, and cold-pressed soybean oil, a high quality vegetable oil for use as on-farm fuel to generate power and increase electrical efficiency.
Pennsylvania	Pennsylvania Association for Sustainable Agriculture	\$49,000	Rural Development funds will be used to implement a food hub, acting as the Mid-Tier Value Chain in reaching out to an extended geographic range, increase the number of food producers involved in the project, and expand the marketing opportunities for growers to reach new consumers.
Pennsylvania	Wholesome Dairy Veterinary PLLC	\$49,900	Rural Development funds will be used as working capital for labor, packaging, labeling, and miscellaneous costs associated with processing pasteurized yogurt, Greek yogurt, Mexican chocolate, milk, and aged cheeses from grass fed Ayrshire cow's milk.
Pennsylvania	Rebecca Crambert Reiter	\$6,653	Rural Development funds will be used for costs associated with the farm CSA program. Grant funds will primarily be used for advertising, marketing, and fuel to deliver produce.
Pennsylvania	BumbleBerry Farms LLC	\$27,300	Rural Development funds will be used for marketing packaging, labeling, and other promotional expenses associated with the production and sales of Bumbleberry Farms Honey Creams, a value-added honey based product.
Pennsylvania	Penn's Corner Farm Alliance	\$49,800	Rural Development funds will be used to help pay for UPC codes, processing, marketing, and labeling costs associated with ongoing development of a value added product line. Canned tomatoes, salsas, jams, sauerkraut, and pickles are some of the items that will be produced for both CSA and retail outlets.
Pennsylvania	Oyler' s Organic Farms	\$37,000	Rural Development funds will be used to enhance the branding of Oyler's Organic Farms apple cider in an effort to increase sales by expanding the market research. Funds will also assist with labor processing costs and supplies, such as jug purchase, packaging boxes, label purchase, and printing.
Puerto Rico	Empresas Norhen, Inc.	\$100,000	Rural Development funds will be used to increase the customer base and reach new markets for this small plantain farm.
Puerto Rico	Granja Avícola Pujols Corp.	\$156,390	Rural Development funds will be used to produce and market a high quality compost fertilizer from the chicken farm manure byproduct.
South Carolina	Titan Farms, LLC	\$200,000	Rural Development funds will be used to pay expenses associated with the labeling, packaging and marketing of locally grown Lori Anne Peaches to Southeast grocery store chains.
South Carolina	Titan Peach Farms, Inc.	\$75,000	Rural Development funds will be used to determine the feasibility of producing multiple value-added products from the raw commodity, peaches, converting peach waste into a value-added processed fruit product.
South Carolina	City Roots, LLC	\$64,230	Rural Development funds will be used to expand its market for USDA Organic Micro greens by paying labor costs, marketing and eligible inventory supplies.
South Carolina	ATP-SC, LLC	\$200,000	Rural Development funds will be used to process various bio-crops, using Torre faction and related processes, turning them into a feedstock from which various bio-products can be made.
South Dakota	Wild Idea Buffalo Company, LLC	\$200,000	Rural Development funds will be used for working capital to expand and market local production of Buffalo into processed meat.
South Dakota	Schade Vineyards	\$49,999	Rural Development funds will be used to assist Schade Vineyards of Volga with working capital to diversify their operation into locally grown and produced fruit juices.

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South Dakota	Ovis LLC	\$24,363	Rural Development funds will be used for working capital that will help generate sales growth and expand on marketing the product OVISHield in the National Marketplace. This is a health management tool for the sheep industry.
Tennessee	Donna Knox Riddle dba Seven Springs Farm	\$48,500	Rural Development funds will be used to provide working capital to Seven Springs Farm. The working capital will be used for business organization, marketing, website design, and the hiring of staff to help process and sale their value added products including retail cuts of meat, tomato and pasta sauces, jellies and jams, and sweet potato butter.
Tennessee	Nicole Riddle dba Seven Springs Winery & Vineyard	\$48,500	Rural Development funds will be used to provide working capital for the production of wine from grapes. The funds will specifically be used to establish a LLC, establish a brand, develop a web presence, hire some staff, and begin the winemaking process by purchasing supplies such as corks, bottles, capsules, labels, and fermentation and filtration supplies.
Tennessee	Southern Natural Foods	\$200,000	Rural Development funds will be used for working capital that will aid in the processing beef cattle to carcasses and meat cuts. The fund will specifically be used for hiring additional staff, the purchase of software needed to better track inventory, marketing, and the purchase of additional inventory to be processed.
Tennessee	Stony Creek Colors Inc.	\$199,987	Rural Development funds will be used as working capital for the recipient's bio-based textile colorants from farm-grown natural dye crops business. They grow, process and market plant based dye extracts from natural dye crops such as indigo, madder, and black walnut. Their process involves changing the physical state of the plant material from raw leaf, wood, or root into a powdered concentrated dye extract to be used in commercial textile dye facilities.
Texas	GSC Chipotle Texas, LTD	\$98,650	Rural Development funds will be used to develop businesses that produce and market value-added agricultural products. Grant funds will be used as working capital for marketing and promotion (focusing on the costs of labor, utilities, packaging, and labeling). The value added products will be marketed to wholesale foods and spice industry, primarily sauce manufacturers.
Texas	Red Caboose, LLC	\$200,000	Rural Development funds will be used to develop businesses that produce and market value-added agricultural products. Grant funds will be used for working capital towards production and product distribution (packaging and transportation), sales, market and promotion, and software and personnel (customer relations). The grant will assist in reaching goals that will increase production, streamline operations, and increase market share.
Texas	Spotted Goat Farm	\$20,000	Rural Development funds will be used to develop businesses that produce and market value-added agricultural products. Grant funds will be used for working capital associated with labor, packaging, labeling and marketing expenses, and ingredient costs to produce farmstead and artisan cheeses from goat and cow's milk.
Texas	North Texas Alliance of Growers	\$10,000	Rural Development funds will be used to develop businesses that produce and market value-added agricultural products. Grant funds will be used for a planning grant for the purpose of assessing the feasibility of a food hub in the North Texas region.
Texas	JBG Organic Inc.	\$49,500	Rural Development funds will be used to develop businesses that produce and market value-added agricultural products. Grant funds will be for working capital (labor, supplies, and transportation costs); to successfully grow its business by increasing sales, and expanding into new markets to neighboring cities and to Community Supported Agriculture (CSA) customers.
Texas	Mill-King Market and Creamery, LLC	\$150,000	Rural Development funds will be used to develop businesses that produce and market value-added agricultural products. Grant funds will be used for working capital (labor and utility costs associated with processing raw milk and cream), as well as packaging, labeling, supplies, distribution, travel, marketing and promotional expenses.
Texas	Padilla Farm LLC, dba Yahweh's All Natural Farm and Garden	\$11,143	Rural Development funds will be used to develop businesses that produce and market value-added agricultural products. Grant funds will be used for working capital to increase customer base, by paying for operational costs including packaging, labeling, distribution and promotional expenses related to the roll-out of organic and local "Ready-to-Eat" salad greens," directly to valued customers.

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Texas	Tip-of-Texas Agriculture Producers Farmers' Cooperative Society	\$8,500	Rural Development funds will be used to develop businesses that produce and market value-added agricultural products. Grant funds will be used for planning to develop a business and marketing plan strategy by identifying and reaching target consumer-base; identify specific marketing to demonstrate the value proposition; and estimate costs/revenues for <u>producing and selling sugarcane juice.</u>
Utah	Cornaby's Farm	\$75,000	Rural Development funds will be used to determine the financial feasibility of producing dried raspberries and chocolate coated dried raspberries and <u>marketing them as a specialty food product.</u>
Vermont	Sweet Rowen Farmstead LLC	\$24,661	Rural Development funds will be used for Food Safety/ Consulting; Food Labeling Consulting and the Development of Nutritional Labels; as well as <u>the hiring of a plant manager and employee training.</u>
Vermont	North Hollow Farm LLC	\$161,204	Rural Development funds will be used to cost share one year's worth of operating expenses associated with increasing production of livestock to <u>grow market share by 63 percent.</u>
Virginia	O.B. Messick & Sons, Inc.	\$200,000	Rural Development funds will be used for working capital to increase <u>marketing efforts and sales for the farm market.</u>
Virginia	Claybrooke Farm LLC	\$200,000	Rural Development funds will be used by this Christmas tree farm to market products to a wider customer base with the targeted marketing plan. Tasks will include the purchase of supplies, additional labor, and general marketing efforts such as additional signage, and website <u>improvements.</u>
Virginia	Ag Events, Inc.	\$50,000	Rural Development funds will be used for planning to create a feasibility study on the viability of a hop yard and an on-site brewery.
Virginia	Will Brothers, Inc.	\$200,000	Rural Development funds will be used to implement a targeted marketing plan and <u>increased production of artisan dairy products.</u>
Virginia	Appalachian Leicaster Longwools	\$24,000	Rural Development funds will be used for planning to test market branded wool products - felting, knitting, and other craft kits using the non-prime fleece components, as well as meat and specialty pelts, to determine the mix of products to optimize profitability and whether to become a <u>marketing cooperative.</u>
Virginia	Cobbler Mountain Cellars, LLC	\$200,000	Rural Development funds will be used for working capital to help expand the business. The funds will be used to increase marketing efforts to expand customer base; hire additional labor; and pay for operational <u>supplies associated with processing grapes into wine.</u>
Virginia	Taylor-Wright Farm Company LLC	\$49,999	Rural Development funds will be used for working capital to pay toll <u>processing costs to produce value-added pork products.</u>
Virginia	Main Street Farmstead	\$200,000	Rural Development funds will be used for working capital to hire human resources, pay for marketing activities, and purchase supplies, with the ultimate goal of direct marketing of dairy products.
Virginia	Lickinghole Creek Craft Brewery, LLC	\$49,999	Rural Development funds will be used for working capital for operating <u>expenses to include labor, packaging and labeling.</u>
Virginia	Shenandoah Processing	\$200,000	Rural Development funds will be used for working capital to hire additional human resources for Shenandoah Processing, LLC's organic <u>chicken processing facility.</u>
Virginia	Rock Run Creek	\$49,000	Rural Development funds will be used for working capital for marketing, <u>purchase supplies and pay labor expenses.</u>
Virginia	Mary's Alpaca, LLC	\$49,999	Rural Development funds will be used for working capital to process, package and market Alpaca manure used as plant fertilizer (Poop Paks).
Virginia	Diane Flynt Enterprises DBA Foggy Ridge Cider	\$200,000	Rural Development funds will be used to assist with the increased marketing of hard apple cider products. Over the three year grant period, the funds will be utilized to increase marketing efforts to expand customer base to include expanding into Louisiana and Mississippi as well as selling <u>to the entire state of North Carolina.</u>
Virginia	Farmstead Ferments, LLC	\$200,000	Rural Development funds will be used for working capital to pay for expenses associated with scaling up production of this rapidly growing <u>artisanal fermented food business.</u>
Virginia	Blue Bee Cider, LLC	\$75,000	Rural Development funds will be used for planning to research the addition of super-premium hard cider products to their current product mix, develop a comprehensive marketing, media, and public relations plan, explore labeling options for new and existing products, and test <u>market new products.</u>
Virginia	Hawkmoth LLC	\$49,500	Rural Development funds will be used to pay for packaging costs for wine produced from wine grapes; as well as branding & marketing efforts for <u>the produced wine.</u>
Virginia	Cullipher Farm, Inc.	\$200,000	Rural Development funds will be used to support marketing of fresh <u>produce through the grantee's farm market.</u>
Washington	D&L Prairie Farm LLC, dba Sherman's Pioneer Farm	\$44,350	Rural Development funds will be used to expand family farm business by processing and marketing Sugar Hubbard Squash in the form of roasted, <u>concentrated frozen puree.</u>

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Washington	Penn Cove Shellfish, LLC	\$49,900	Rural Development funds will be used to develop a canned, smoked mussel product.
Washington	Weijohn Farms, Inc. dba Blueberry Hill Farms	\$49,917	Rural Development funds will be used to produce, procure ingredients for and market a frozen blueberry-based gelato-type product called "Sorbatto".
Washington	Pure Eire, LLC	\$200,000	Rural Development funds will be used to increase processing of fluid milk and butter products and to launch a marketing campaign to increase sales and distribution.
Washington	Mountain View Berries, LLC	\$200,000	Rural Development funds will be used to assist a blueberry and raspberry producer to establish a berry processing facility.
Washington	Fresh Breeze Organic Dairy, Inc.	\$200,000	Rural Development funds will be used to produce organic bottled milk from raw organic milk, and for packaging, labeling, promotional and operational expenses.
Washington	Washington Latino Network	\$49,000	Rural Development funds will be used to conduct a feasibility market study and business plan for marketing of local produce to the Seattle "Fresh and Local" market.
Washington	Kurt Timmermeister	\$45,000	Rural Development funds will be used to hire an ice cream maker to produce ice cream that will be sold at a Seattle retail storefront to expand the market for this Vashon Island dairy farm's frozen treat.
Washington	Patrick Rawn	\$200,000	Rural Development funds will be used to expand sales of "Estate Wine" through processing and marketing activities.
Washington	Cascadia Mushrooms LLC	\$200,000	Rural Development funds will be used to expand sales of "Organic Growing Kits and Mushrooms" through processing and marketing activities
Washington	Harley Soltes and Susan Soltes dba Bow Hill Blueberries	\$200,000	Rural Development funds will be used to pay marketing, product development and distribution costs associated with making and marketing Certified Organic heirloom blueberry products and to continue growth of a regional food hub co-located on the farm.
Washington	Woodward Canyon Family Farm, LLC	\$200,000	Rural Development funds will be used for packaging, processing, advertising and purchase of additional raw product-high gluten flour.
Washington	Northwest Agriculture Business Center	\$43,600	Rural Development funds will be used to assist a project that will provide poultry processing services to independent producer members. Funds will support implementation of a new regional supply network to operate a mobile poultry processing unit.
Washington	Myshan Dairy, Inc.	\$39,855	Rural Development funds will be used to expand the market for unique products--Guernsey cow milk and locally produced and artisan cream cheeses flavored with locally produced honey and berries. They will accomplish this by establishing their own small processing facility on their farm.
Washington	Harmony Fields, LLC	\$36,000	Rural Development funds will be used to conduct a feasibility study to assess the viability of establishing a sheep dairy and creamery for the production of sheep milk cheese on the farm. If the project is feasible, a business plan will be developed.
Washington	Fuzzy Rhino Organic Farm	\$14,625	Rural Development funds will be used to conduct a feasibility study for a multi-farm Community-Supported Agriculture (CSA) project in the Kittitas Valley.
Western Pacific (M	Robert J. Siga dba Robert's Finanpes Farm	\$9,340	Rural Development funds will be used to expand its production of its salted chili pepper spice for export to neighboring islands. Funds will be used to purchase packaging materials and to cover marketing expenses related to the sales and distribution of the chili pepper spice.
Wisconsin	Heartland Cooperative Services	\$200,000	Rural Development funds will be used for value-added marketing activities associated with expanding the sales of omega-3 milk for omega-3 cheese.
Wisconsin	Sweet Mountain Farm LLC	\$10,000	Rural Development funds will be used to brand and market organic honey to a new customer demographic for labor, packaging, labeling, certification, branding and promotional expenses.
Wisconsin	Jeth Farms, LLC	\$200,000	Rural Development funds will be used for processing and marketing activities associated with dehydrated potatoes for pet food. Grant funds are expected to increase sales by over \$1.6 million and create at least one full time and three part time jobs in central Wisconsin.
Wisconsin	Three Brothers Farm, LLC	\$99,792	Rural Development funds will be used to support working capital and marketing funds to process and market local vegetables, eggs and artisan meats to selected markets in SE Wisconsin.
Wisconsin	MacFarlane Pheasants LLC	\$200,000	Rural Development funds are made available to agricultural producers seeking to establish or expand markets for their value-added agricultural products. Grant funds will be used as a working capital grant to expand the sales of Mature French Redleg Partridges.. This would allow them to increase revenues.
Wisconsin	Penterman Creamery, LLC	\$200,000	Rural Development funds will be used for the value added processing and marketing activities associated with Marieke Golden Cheese with the end goal of expanding sales and marketing.

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Wisconsin	Equinox Community Farm LLC	\$20,270	Rural Development funds will be used for working capital for the development of a canned products community supported agriculture product line. Products include a wide variety of seasonal vegetable and fruit products that are marketed through CSA, farmer's markets, and local farm-to-table restaurants.
Wisconsin	3River Orchards, LLC	\$49,999	Rural Development funds will be used to determine feasibility of producing and processing Aronia berries for a "superfood" product line that would increase Aronia product profitability and be marketed as a locally-produced in Wisconsin.
Wisconsin	Austin's Rush Creek Farm, LLC	\$20,900	Rural Development funds will be used to pay operating cost to produce market and distribute dilled beans from fresh green beans.
Wisconsin	Meuer Farm LLC	\$37,500	Rural Development funds will be used for working capital to produce, package, label, and market value-added products made from black walnuts, hickory nuts, honey strawberries and oats grown on the farm into healthy snacks, such as granola bars and mixed roasted nut snacks.
Wisconsin	Paul Burkhouse dba Foxtail Farm	\$47,500	Rural Development funds will be used to pay for labor, packaging and input cost associated with production of value added goods marketed through a Winter CSA. The cost will include marketing, packing and delivery cost of the value added product.
Wisconsin	Westby Cooperative Creamery	\$200,000	Rural Development funds will be used to expand the product line and market into organic Greek yogurt. Greek yogurt has about double the protein and a much different nutritional profile compared to regular yogurt. Organic Greek yogurt offers higher margins and prices, positively impacting the sustainability of this 111 year old farmer Co-op.
Wisconsin	Spirit Lakes Native Products	\$35,000	Rural Development funds will be used to hire independent contractors to conduct a feasibility study and develop a business plan for a cooperative of independent Native American maple syrup producers in WI, MN, MI.
Wisconsin	Fifth Season Cooperative	\$197,696	Rural Development funds will be used to support custom processing, labor, and other working capital and marketing needs as it expands its IQF (individually quick frozen) vegetable blends to institutional market channels. The Fifth Season Cooperative is a multi-stakeholder cooperative with six membership classes representing the entire value added chain – from the producers, to the processors, to transportation, and to the institutional buyers in southwest Wisconsin, northeast Iowa, and southeastern Minnesota.
Wisconsin	Shepard Song Farms, LLC	\$175,000	Rural Development funds will be used to increase market penetration and profits utilizing undervalued adult, grass fed cull sheep. Instead of sending grass fed animals into the low-value cull commodity market, mutton will be turned into high value sausages, jerky sticks, cooked gyro meats, braunschweiger, prosciutto, fajita strips, and spiced patties for the restaurant and consumer mail order markets. The grant will help to increase inventory, production, quality control, packaging, labeling, delivery, and promotional expenses.

\$24,946,999