



United States
Department of
Agriculture

Top 100 Agriculture Cooperatives, 2016 and 2015, by Total Gross Business Revenue (Billion \$)

| 2016 Rank | 2015 Rank | NAME | TYPE | 2016 Revenue | 2015 Revenue | 2016 Assets | 2015 Assets |
|-----------|-----------|--|-------------------------------------|--------------|--------------|-------------|-------------|
| 1 | 1 | CHS Inc. Saint Paul, Minn. | Mixed (Energy, Supply, Grain, Food) | 30.532 | 34.696 | 17.318 | 15.228 |
| 2 | 2 | Dairy Farmers of America Kansas City, Mo | Dairy | 13.619 | 13.906 | 3.564 | 3.402 |
| 3 | 3 | Land O'Lakes, Inc. Saint Paul, Minn. | Mixed (Supply, Dairy, Food) | 13.273 | 13.069 | 8.305 | 8.000 |
| 4 | 4 | GROWMARK, Inc. Bloomington, Ill. | Supply | 7.075 | 8.744 | 2.246 | 2.313 |
| 5 | 5 | Ag Processing Inc. Omaha, Neb | Mixed (Grain, Supply) | 3.411 | 4.450 | 1.356 | 1.433 |
| 6 | 6 | California Dairies, Inc. Visalia, Calif. | Dairy | 3.002 | 3.182 | 0.935 | 0.918 |
| 7 | 8 | Northwest Dairy Association/Darigold. Seattle, Wash. | Dairy | 2.106 | 2.558 | 0.588 | 0.601 |
| 8 | 11 | Ocean Spray Cranberries Inc. Lakeville-Middleboro, Mass. | Fruit | 1.708 | 1.712 | 1.706 | 1.710 |
| 9 | 10 | Prairie Farms Dairy Inc. Carlinville, Ill. | Dairy | 1.686 | 1.752 | 0.760 | 0.722 |
| 10 | 13 | Blue Diamond Growers. Sacramento, Calif. | Other (Nut) | 1.674 | 1.650 | 0.557 | 0.515 |
| 11 | 9 | Southern States Cooperative Inc. Richmond, Va. | Supply | 1.602 | 1.904 | 0.389 | 0.457 |
| 12 | 12 | Associated Milk Producers, Inc. New Ulm, Minn. | Dairy | 1.470 | 1.666 | 0.298 | 0.285 |
| 13 | 15 | Foremost Farms USA, Cooperative. Baraboo, Wis. | Dairy | 1.465 | 1.504 | 0.390 | 0.362 |
| 14 | 14 | Select Milk Producers Inc. Dallas. Texas | Dairy | 1.430 | 1.534 | 0.374 | 0.267 |
| 15 | 19 | American Crystal Sugar Company. Moorhead, Minn. | Sugar | 1.292 | 1.216 | 0.979 | 0.845 |
| 16 | 7 | United Suppliers, Inc. Eldora, Iowa | Supply | 1.264 | 2.635 | 0.635 | 1.135 |

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| 17 | 18 | South Dakota Wheat Growers Association. Aberdeen, S.D. | Mixed (Grain, Supply) | 1.215 | 1.322 | 0.682 | 0.658 |
| 18 | 21 | Sunkist Growers Inc. Valencia, Calif. | Fruit | 1.208 | 1.150 | 0.215 | 0.208 |
| 19 | 17 | MFA Incorporated. Columbia, Mo. | Mixed (Supply, Grain) | 1.190 | 1.441 | 0.446 | 0.441 |
| 20 | 20 | Central Valley Ag Coop. York, Neb. | Mixed (Grain, Supply) | 1.189 | 1.162 | 0.528 | 0.515 |
| 21 | 16 | Producers Livestock. Omaha, Neb. | Other (Livestock) | 1.182 | 1.499 | 0.175 | 0.228 |
| 22 | 26 | Cooperative Regions of Organic Producer Pools (CROPP)/Organic Valley. La Farge, Wis. | Dairy | 1.056 | 1.017 | 0.360 | 0.300 |
| 23 | 41 | Landus Cooperative. Ames, Iowa | Mixed (Grain, Supply) | 1.017 | 0.719 | 0.499 | 0.292 |
| 24 | 22 | Riceland Foods Inc. Stuttgart, Ark. | Other (Rice) | 1.016 | 1.122 | 0.599 | 0.584 |
| 25 | 44 | NEW Cooperative Inc. Fort Dodge, Iowa | Mixed (Grain, Supply) | 0.998 | 0.701 | 0.419 | 0.301 |
| 26 | 34 | Aurora Cooperative Elevator Company. Aurora, Neb. | Mixed (Grain, Supply) | 0.973 | 0.852 | 0.593 | 0.511 |
| 27 | 25 | Maryland & Virginia Milk Producers Coop Association. Reston, Va. | Dairy | 0.956 | 1.053 | 0.148 | 0.139 |
| 28 | 30 | Agri-Mark Inc. Lawrence, Mass. | Dairy | 0.915 | 0.920 | 0.351 | 0.351 |
| 29 | 29 | Plains Cotton Cooperative Association. Lubbock, Texas | Other (Cotton) | 0.898 | 0.981 | 0.208 | 0.137 |
| 30 | 32 | Heartland Co-op. West Des Moines, Iowa | Mixed (Grain, Supply) | 0.898 | 0.871 | 0.447 | 0.356 |
| 31 | 23 | United Producers Inc. Columbus, Ohio | Other (Livestock) | 0.896 | 1.089 | 0.030 | 0.034 |
| 32 | | <i>Withheld upon request</i> | | | | | |
| 33 | 40 | Snake River Sugar Company. Boise, Idaho | Sugar | 0.833 | 0.755 | 0.937 | 0.837 |
| 34 | 24 | MFA Oil Company. Columbia, Mo. | Supply | 0.831 | 1.087 | 0.412 | 0.410 |
| 35 | 31 | Michigan Milk Producers Association. Novi, Mich. | Dairy | 0.805 | 0.892 | 0.181 | 0.189 |
| 36 | 38 | Upstate Niagara Cooperative, Inc. Buffalo, N.Y. | Dairy | 0.791 | 0.777 | 0.307 | 0.291 |

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| 37 | 42 | Tillamook County Creamery Association. Tillamook, Ore. | Dairy | 0.778 | 0.717 | 0.429 | 0.410 |
| 38 | 36 | Farmers Cooperative. Dorchester, Neb. | Mixed (Grain, Supply) | 0.760 | 0.833 | 0.287 | 0.292 |
| 39 | 37 | United Dairymen of Arizona. Tempe, Ariz. | Dairy | 0.758 | 0.803 | 0.182 | 0.166 |
| 40 | 45 | Innovative Ag Services Co. Monticello, Iowa | Mixed (Grain, Supply) | 0.714 | 0.688 | 0.230 | 0.231 |
| 41 | 33 | Co-Alliance, LLP. Avon, Ind. | Mixed (Supply, Grain) | 0.713 | 0.862 | 0.293 | 0.322 |
| 42 | 28 | Staple Cotton Cooperative Association, Greenwood, Miss. | Other (Cotton) | 0.702 | 0.988 | 0.245 | 0.246 |
| 43 | 43 | Tennessee Farmers Cooperative. La Vergne, Tenn | Supply | 0.669 | 0.706 | 0.297 | 0.308 |
| 44 | 35 | Farmers Grain Terminal Inc. Greenville, Miss. | Grain | 0.657 | 0.846 | 0.159 | 0.140 |
| 45 | 54 | United Cooperative. Beaver Dam, Wis. | Mixed (Supply, Grain) | 0.656 | 0.602 | 0.611 | 0.577 |
| 46 | --- | Southeast Milk Inc. Belleview, Fla. | Dairy | 0.649 | 0.091 | 0.061 | 0.075 |
| 47 | 49 | Pacific Coast Producers. Lodi, Calif. | Fruit & Vegetable | 0.634 | 0.626 | 0.422 | 0.389 |
| 48 | | <i>Withheld upon request</i> | | | | | |
| 49 | 48 | Citrus World Inc. (Florida's Natural Growers) Lake Wales, Fla. | Fruit | 0.612 | 0.634 | 0.365 | 0.350 |
| 50 | 47 | Cooperative Producers, Inc. Hastings, Neb | Mixed (Grain, Supply) | 0.602 | 0.641 | 0.248 | 0.251 |
| 51 | 53 | National Grape Co-operative Association Inc. Westfield, N.Y. | Fruit | 0.600 | 0.609 | 0.407 | 0.388 |
| 52 | 59 | Bongards Creameries. Chanhassen, Minn. | Dairy | 0.568 | 0.536 | 0.160 | 0.148 |
| 53 | 62 | Michigan Sugar Company. Bay City, Mich. | Sugar | 0.560 | 0.522 | 0.285 | 0.253 |
| 54 | 56 | Alabama Farmers Cooperative Inc. Decatur, Ala. | Mixed (Grain, Plant) | 0.555 | 0.556 | 0.320 | 0.274 |
| 55 | 51 | First District Association. Litchfield, Minn. | Dairy | 0.553 | 0.617 | 0.139 | 0.127 |
| 56 | 46 | North Central Farmers Elevator. Ipswich, S.D | Mixed (Grain, Supply) | 0.527 | 0.658 | 0.255 | 0.282 |
| 57 | 55 | NFO Inc. Ames, Iowa | Dairy | 0.525 | 0.587 | 0.029 | 0.029 |

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| 58 | 61 | Trupointe Cooperative. Piqua, Ohio | Mixed (Supply, Grain) | 0.523 | 0.523 | 0.207 | 0.207 |
| 59 | 39 | Equity Cooperative Livestock Sales Association. Baraboo, Wis. | Other (Livestock) | 0.515 | 0.759 | 0.032 | 0.035 |
| 60 | 71 | Mid-Kansas Cooperative Association. Moundridge, Kansas | Mixed (Grain, Supply) | 0.492 | 0.434 | 0.347 | 0.347 |
| 61 | --- | Cooperative Farmers Elevator. Rock Valley, Iowa | Mixed (Grain, Supply) | 0.488 | 0.153 | 0.177 | 0.055 |
| 62 | 88 | Southern Minnesota Beet Sugar Cooperative. Renville, Minn. | Sugar | 0.476 | 0.356 | 0.490 | 0.373 |
| 63 | 67 | Hopkinsville Elevator Company Inc. Hopkinsville, Ky. | Grain | 0.467 | 0.456 | 0.202 | 0.215 |
| 64 | 60 | Frenchman Valley Farmers Cooperative Inc. Imperial, Neb. | Mixed (Grain, Supply) | 0.454 | 0.532 | 0.233 | 0.226 |
| 65 | 85 | Florida Sugar & Molasses Exchange, Inc. Riviera Beach, Fla. | Sugar | 0.452 | 0.363 | 0.074 | 0.043 |
| 66 | | Withheld upon request | | | | | |
| 67 | 66 | West Central Ag Services, Ulen, Minn. | Mixed (Grain, Supply) | 0.434 | 0.475 | 0.277 | 0.231 |
| 68 | 65 | Producers Rice Mill Inc., Stuttgart, Ark. | Other (Rice) | 0.418 | 0.489 | 0.213 | 0.223 |
| 69 | | Withheld upon request | | | | | |
| 70 | 68 | Farmway Co-op Inc. Beloit, Kan. | Grain | 0.407 | 0.442 | 0.240 | 0.224 |
| 71 | 70 | Farmers Cooperative Society. Sioux Center, Iowa | Mixed (Grain, Supply) | 0.404 | 0.437 | 0.174 | 0.170 |
| 72 | 58 | Producers Livestock Marketing Association. N. Salt Lake, Utah | Other (Livestock) | 0.402 | 0.538 | 0.065 | 0.057 |
| 73 | 75 | River Valley Cooperative. Eldridge, Iowa | Mixed (Grain, Supply) | 0.396 | 0.426 | 0.141 | 0.118 |
| 74 | 64 | Lone Star Milk Producers Inc. Wichita Falls, Texas | Dairy | 0.395 | 0.491 | 0.093 | 0.107 |
| 75 | 79 | Tree Top Inc. Selah, Wash. | Fruit | 0.391 | 0.393 | 0.345 | 0.336 |
| 76 | 74 | Landmark Services Cooperative. Cottage Grove, Wis. | Mixed (Supply, Grain) | 0.391 | 0.426 | 0.232 | 0.245 |
| 77 | 81 | New Vision Cooperative. Worthington, Minn. | Mixed (Grain, Supply) | 0.389 | 0.376 | 0.139 | 0.140 |
| 78 | 80 | Sun-Maid Growers of California. Kingsburg, Calif. | Fruit & Vegetable | 0.383 | 0.384 | 0.230 | 0.229 |

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| 79 | 57 | Ray-Carroll County Grain Growers Inc. Richmond, Mo. | Grain | 0.382 | 0.555 | 0.169 | 0.171 |
| 80 | 77 | Sunrise Cooperative Inc. Fremont, Ohio | Mixed (Grain, Supply) | 0.376 | 0.412 | 0.182 | 0.163 |
| 81 | 83 | Swiss Valley Farms Cooperative. Davenport, Iowa | Dairy | 0.373 | 0.373 | 0.115 | 0.115 |
| 82 | | <i>Withheld upon request</i> | | | | | |
| 83 | --- | Valley Wide Cooperative Inc. Jerome, Idaho | Supply | 0.360 | 0.286 | 0.214 | 0.171 |
| 84 | 73 | Heritage Cooperative, Inc. West Mansfield, Ohio | Mixed (Grain, Supply) | 0.355 | 0.428 | 0.145 | 0.148 |
| 85 | 92 | Western Sugar Cooperative. Denver, Colo. | Sugar | 0.353 | 0.343 | 0.357 | 0.247 |
| 86 | --- | Central Farm Service. Owatonna, Minn. | Mixed (Grain, Supply) | 0.351 | 0.261 | 0.262 | 0.125 |
| 87 | 93 | Effingham Equity. Effingham, Ill. | Mixed (Supply, Grain, Livestock) | 0.345 | 0.341 | 0.246 | 0.205 |
| 88 | 89 | Key Cooperative. Roland, Iowa | Mixed (Grain, Supply) | 0.344 | 0.352 | 0.134 | 0.128 |
| 89 | 76 | Premier Cooperative, Inc. Champaign, Ill. | Grain | 0.342 | 0.415 | 0.126 | 0.156 |
| 90 | 87 | First Cooperative Association. Cherokee, Iowa | Mixed (Grain, Supply) | 0.338 | 0.357 | 0.143 | 0.115 |
| 91 | 90 | Gold-Eagle Cooperative. Goldfield, Iowa | Mixed (Grain, Supply) | 0.335 | 0.352 | 0.119 | 0.111 |
| 92 | 100 | Five Star Cooperative. New Hampton, Iowa | Mixed (Grain, Supply) | 0.333 | 0.311 | 0.106 | 0.105 |
| 93 | | <i>Withheld upon request</i> | | | | | |
| 94 | 78 | Gateway FS Inc. Red Bud, Ill. | Mixed (Grain, Supply) | 0.331 | 0.399 | 0.116 | 0.116 |
| 95 | 94 | Ag Valley Cooperative Non-Stock. Edison, Neb. | Mixed (Grain, Supply) | 0.330 | 0.339 | 0.192 | 0.185 |
| 96 | --- | United Farmers Cooperative. Winthrop, Minn. | Mixed (Supply, Grain) | 0.315 | 0.260 | 0.146 | 0.141 |
| 97 | 96 | Meadowland Farmers Cooperative. Lambertton, Minn. | Grain | 0.308 | 0.335 | 0.157 | 0.156 |
| 98 | 82 | Harvest Land Co-op. Richmond, Ind | Mixed (Supply, Grain) | 0.307 | 0.374 | 0.134 | 0.132 |
| 99 | --- | MaxYield Cooperative. West Bend, Iowa | Mixed (Grain, Supply) | 0.303 | 0.269 | 0.179 | 0.111 |

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| 100 | 86 | Saint Albans Cooperative Creamery Inc. Saint Albans, Vt. | Dairy | 0.303 | 0.357 | 0.049 | 0.055 |

Revenue corresponds to total gross business volume = sales + service and other operating income + patronage received + nonoperating income.