

**CIR A: Cooperative Education CD and DVDs (Rural Development, Cooperative Programs)**

**Understanding Cooperatives CD: Instructor's Guide**

**Understanding Cooperatives** is designed for use by secondary and adult teachers of agricultural education courses. It is also readily adaptable for use by post-secondary instructors, as well as for other cooperative educators. The units are designed to be generic in content, and should be supplemented with local, State, or company examples and situations.

All informational and reference materials are included in electronic format on the CD. All PowerPoint slides corresponding to the lesson guides may be used as is, or readapted as the instructor wishes to fit into any cooperative education program. The program consists of seven lesson units:

- **Unit 1 - The American Business Enterprise System.**
- **Unit 2 - Cooperative Business Principles..**
- **Unit 3 - The Structure of Cooperatives.**
- **Unit 4 - Finance and Taxation of Cooperatives.**
- **Unit 5 - The Cooperative Business Team: Members and Directors - Policy & Control.**
- **Unit 6 - The Cooperative Business Team: Manager and Employees - Coordination & Operations.**
- **Unit 7 - Mini Cooperative Business Experience**

To order a copy of the CD email: [coopinfo@wdc.usda.gov](mailto:coopinfo@wdc.usda.gov)

**How to Start a Cooperative (DVD)**

This DVD was developed by USDA Cooperative Programs. It is somewhat dated, but still useful. It describes the development process, necessary players, and the steps for starting an agricultural cooperative. While focusing on agriculture, it also has applicability to the development of other types of cooperatives.

It is 31:10 minutes long.

To order a copy, email [coopinfo@wdc.usda.gov](mailto:coopinfo@wdc.usda.gov)

**What Co-op Directors Do (DVD)**

This DVD was developed by USDA Cooperative Programs. It is somewhat dated, but still useful. It describes the responsibilities and roles of a cooperative director, and the personal characteristics for being an effective director.

It is 25:20 minutes long.

To order a copy, email [coopinfo@wdc.usda.gov](mailto:coopinfo@wdc.usda.gov)