

*U.S. Department of Agriculture
Rural Utilities Service
Broadband Initiatives Program Quarterly Report
As of 3/31/15*

Introduction

The Department of Agriculture's broadband goal is to increase the number of rural Americans with access to robust broadband service and provide the speeds and bandwidth for health care, public safety, educational, business and social services. Rural Utilities Service (RUS) financing facilitates broadband service providers offering affordable, broadband service to residents and businesses, expanding access to education and health care, creating high-skilled, high-wage jobs, and increasing economic opportunities across rural America. This infrastructure investment creates jobs when projects are planned and built, adds jobs when these projects become operational and again as these services are used by communities to spur further economic expansion.

RUS provides financing for telecommunications infrastructure through direct loans and loan guarantee programs. The program priorities are to ensure that rural communities have access to advanced telecommunications services, such as high-speed Internet services and advanced communications services such as distance learning and telemedicine. The program makes new or improved services available to borrowers' subscribers, including rural residents and businesses. Performance measures directly measure the impact of the programs on rural communities. Program outreach efforts are focused on identifying rural areas that do not have access to these services, which are essential for economic development and improved health and education services.

The Broadband Initiatives Program (BIP)

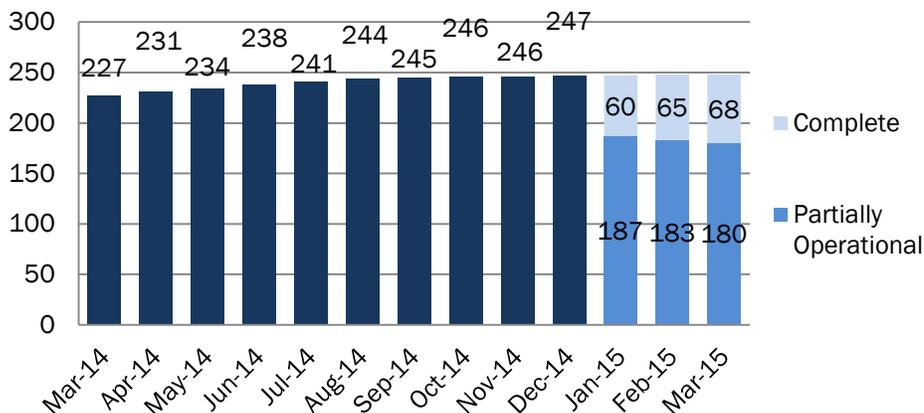
On February 17, 2009, President Obama signed the American Recovery and Reinvestment Act of 2009 (Recovery Act) into law. The Recovery Act provided RUS with \$2.5 billion to expand access to broadband services in rural America. The Recovery Act expanded RUS' existing authority to make loans and provided new authority to make grants for the purpose of facilitating broadband deployment in rural communities. To maximize the level of funds available for broadband projects, the agency leveraged its budget authority appropriated by the Recovery Act to make grants, loans and loan/grant combination awards. In total for the broadband program, over \$2.33 billion in grants and \$1.19 billion in loans were made to 320 projects, totaling over \$3.5 billion. Of those original 320 projects, 297 were for infrastructure, 4 for satellite broadband service support, and 19 for technical assistance, the majority of which went to tribal communities.

The Recovery Act funded projects designed to provide broadband service quickly, and large infrastructure projects—considered transformative—that may take as many as five years to build out. All RUS projects must comply with federal and state environmental, historic preservation and in some cases tribal or intergovernmental reviews that can require significant consultation with the public. RUS technical and financial oversight continues throughout the project's life and beyond. Rigorous project

Numbers and text that have been updated from the previous report appear in blue font.

oversight has led to the rescission of 42 Recovery Act awards. As a result, nearly \$325 million was returned to the Treasury.

Number of BIP Infrastructure Projects Partially Operational or Complete Over Time

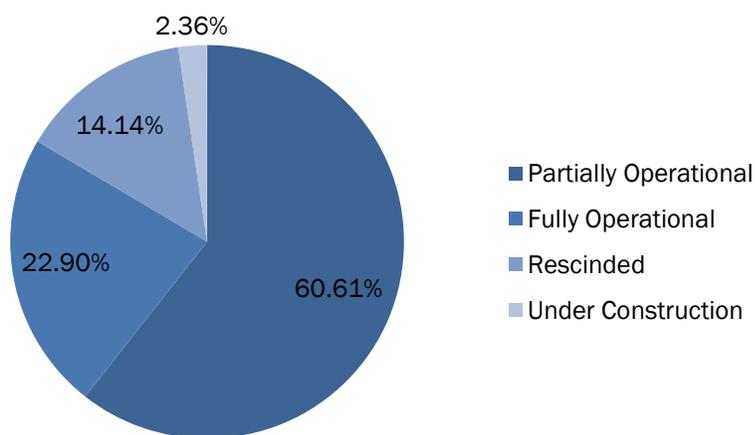


Under the Recovery Act, contracts signed by awardees require that all loan/grant funds must be advanced by September 30, 2015. Funds not advanced will be rescinded by RUS and returned to the U.S. Treasury. RUS and senior USDA officials have repeatedly encouraged awardees to complete Recovery Act projects as quickly as possible. RUS field employees continue to vigorously monitor the progress of construction and compliance of the BIP awardees, conducting on-site visits and reporting on the awardees'

progress regularly.

The vast majority of the BIP awards were obligated between March and September 2010. Projects are progressing well and within expectations. The RUS has worked closely with Federal and state partners to complete required reviews and to address regulatory or processing issues. All environmental reviews have been completed. The agency is working closely with awardees to expedite project construction. All 19 Technical Assistance awards have been fully disbursed. The \$100 million satellite broadband program disbursed 94.7 percent of its funds to the four satellite awardees, and the remaining funds were rescinded to the Treasury. Satellite awardees could only request funds through September 30, 2013.

BIP Infrastructure Projects by Status as of 3/31/15



Infrastructure projects, larger and more complex, continue to progress, offering more rural residential and business consumers access to broadband service. Of those, 180 projects, representing \$2.408 billion in funding, are partially operational (meaning the awardee is providing service to some of its proposed service territory), and an additional 68 projects, representing \$637.7 million in funding, are fully operational or complete (meaning the awardee is providing service throughout its proposed service territory). The pace of construction exceeds the pace of reimbursement. \$2.560 billion in Infrastructure project funding was advanced as of 3/31/15.

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Key Performance Metrics and Results

Metric	Result
Miles of fiber deployed	64,794*
Number of wireless access points placed	1,845*
Broadband subscribers receiving new or improved broadband:	
• Households	213,533*
• Businesses	15,041*
• Educational Providers	540*
• Libraries	169*
• Healthcare Providers	461*
• Public Safety Providers	579*
• Total broadband subscribers receiving new or improved broadband	230,323*

*Note: These numbers are according to reports provided by the awardees.

Operational Statistics for Infrastructure Projects

Number of original projects awarded	297
Number of active projects	255
Amount of original awards (loans and grants)	\$3.425 billion
Projects partially operational or complete	248
Percent of active projects partially operational or complete	97.3%
Number of projects with completed environmental reviews	255
Percent of projects with completed environmental reviews	100%
Number of projects actively drawing funds**	176**
Percent of projects actively drawing funds**	69.0**
Number of rescinded projects	42
Percent of projects rescinded	14.1%
Number of projects not started	0

**Note: This number has decreased from the previous quarterly report because some projects are now fully advanced or completed and therefore are no longer actively drawing funds. This number will continue to decrease over time.

Success Story

Softcom Internet Communications, Inc—California

Need:

Softcom Internet Communications, Inc. (Softcom) is an Internet Service Provider (ISP) based in Galt, California serving rural portions of North-Central California. Due to topographical challenges of the terrain, Softcom needed assistance expanding its existing network to underserved businesses and residents in Sacramento and San Joaquin County.

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How Rural Development Helped:

In 2010, Softcom received a Broadband Initiatives Program (BIP) award under the American Recovery and Reinvestment Act of 2009. They obtained a loan/grant combination totaling \$6,758,835. This award will assist the company to provide broadband services to over 10,000 households and businesses, and several anchor institutions once the network build-out is complete.

Results:

Softcom has completed the major construction on its project and is currently in the process of connecting additional customers to its network. As a result of the award, Softcom now provides high speed internet to nearly 70% of the wineries that fall within its service area. These wineries are now able to expand their operations and better market their products to a wider customer base, increasing economic opportunities in the area.

Additionally, Softcom became New Hope Dairy's high-speed internet provider, where the company's new methane plant operations are dependent on these services. Now that the methane plant receives broadband service, it can operate new equipment that converts manure into gas, which in turn powers a portion of the town's residences.



At New Hope Dairy, a new \$3.5 million digester is used to convert manure into gas which produces enough electricity to power 250 homes a day. The Dairy's methane plant runs on Softcom's broadband wireless technology.