

#### USDA Rural Development U.S. DEPARTMENT OF AGRICULTURE

# Handbook Updates and Time saving tips!

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## Today's Topics

Procedure Notice (SPECIAL) for Chapters 3, 10, 12, 17, 18, 19 changes can be found at:

#### https://www.rd.usda.gov/sites/default/files/sp 112922\_0.pdf

Procedure Notice (PN 573) for Chapters 9 and 15 changes can be found at:

#### https://www.rd.usda.gov/sites/default/files/p n573.pdf

Procedure Notice (PN 575) for Chapter 18 changes:

https://www.rd.usda.gov/sites/default/files/pn5 75.pdf



#### Handbook changes

- Chapter 3-Lender Approval
- Chapter 9- Income Analysis
- Chapter 10- Credit Analysis
- Chapter 12- Property and Appraisal Requirements
- Chapter 15- Submitting the Application Package
- Chapter 17- Regular Servicing-Performing Loans
- Chapter 18-Servicing Non-Performing Loans
- Chapter 19-Loss Claim Collecting on the Guarantee
- Time saving tips
- Reminders
- Contacting us
- Q&A



#### https://rd.usda.gov/resources/directives/handbooks

#### HB-1-3555 SFH GUARANTEED LOAN PROGRAM TECHNICAL HANDBOOK

A consolidated version of the handbook is available. <u>HB-1-3555</u> is a large document and may take sometime to load.

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# Handbook Changes

## Chapter 3 - Lender Approval

- $\sim$  -Evidence that all principal
- officers have at least 2
- years of SFH loan
- experience. ຕຸ
- bo -Must be registered in the (SAM) system.
- ara
- -Minimum net worth of \$250,000 or \$50,000 in working capital plus 1% of the total volume in excess of \$25 million in guaranteed loans originated, serviced, or purchased during the lender's prior fiscal year, up to a maximum required adjusted net worth of \$2.5 million
  - Have one or more lines of credit with a minimum aggregate of \$1 million.

-Violations should  $\mathbf{C}$  $\mathbf{c}$ be reported to the Чq Quality Assurance ragra and Lender **Oversight Division.** Pa

**Quality Assurance and** Lender Oversight Division **Email:** Sfhgld.compliance@usda.gov

-The Agency's review of the ıgraph lender's application Para includes verifying the lender is registered in SAM.

3.4

-Attachment 3-A has been updated to reflect the chapter revisions.

-Attachments 3-B and 3-C have been removed.

Paragraph 9.3-Annual Income

ANNUAL INCOME	FULL INCOME DOCUMENTATION	SELF-EMPLOYED INCOME DOCUMENTATION	VERBAL VERIFICATION OF EMPLOYMENT
Lenders must verify the income of each applicant and adult household members (excluding eligible full-time students aged 18 and above), not just those who are parties to the loan note. > Documented for the previous 2 years	<ul> <li>Lenders must obtain W-2s or IRS Wage and Income Transcripts, in addition to paystubs.</li> </ul>	<ul> <li>If ownership interest is less than 25%, neither the "Business Owner" or the "Self-Employed" options should be selected in GUS.</li> </ul>	<ul> <li>Must be obtained within 10 business days of loan closing.</li> <li>Confirmation a self-employment business remains operational must be obtained within 30 days of loan closing.</li> </ul>

PLEASE NOTE that the term "streamlined documentation" has been changed to "alternative income documentation"

Paragraph 9.8-Stable and Dependable Income

 It is the lender's responsibility to review gaps in employment and determine if the income is stable and dependable.

 A business loss from a closed business may be removed from consideration under the same circumstances that self-employment income from a closed business can be removed from consideration.

### **Loss from Self-employed business**

In order to be removed from consideration the applicant must provide a letter of explanation and documentation to the lender, which includes:

- 1. When the business was closed
- 2. Why the business closed
- 3. How the business was closed
- 4. Evidence to support the closure of the business, which is deemed satisfactory to the lender.

#### Attachment 9-A

Income Type	Annual Income	Repayment Income
Automobile Allowance	Include amounts documented on the pay statements as taxable gross earnings that will be received in the ensuing 12 months.	Required History: Two years Continuance: Income will be presumed to continue unless there is documented evidence the income will cease. The full amount of the expense allowance may be included. Refer to Chapter 11 for additional guidance when there is a monthly debt associated with the income (such as a car payment).
Documentation Source Options:	ent(s)	
Contract/agreement from a	employer to state terms and duration of	payments
<ul> <li>Federal income tax returns</li> </ul>	s or IRS tax transcripts with all schedul	es.
Expense Allowance Include amounts documented on the Required History: Two years		Required History: Two years
	pay statements as taxable gross earnings that will be received in the ensuing 12 months. Exclusions may apply under 7 CFR	
	3555.152(b)(5).	The full amount of the expense allowance may be included.
		Refer to Chapter 11 for additional guidance when there is a monthly debt associated with the income.
Documentation Source Ontions:		

The full amount of the "Automobile" Allowance" and/or "Expense Allowance" may be included in the repayment income calculation, however any liabilities, such as a car payment, must be counted in the Debt to Income.

- Paystub(s)/Earning statement(s).
- Contract/agreement from employer to state terms and duration of payments.
- Federal income tax returns or IRS tax transcripts with all schedules.

#### Attachment 9-A

Income Type	Annual Income	Repayment Income		Income Type	Annual Income	Repayment Income
Bonus	Include amounts that will be received in the ensuing 12 months based on employment verifications. Exclusions may apply under 7 CFR 3555.152(b)(5).	Required History: One year in the same, or similar, line of work. Underwriters must analyze bonus income for the current pay period and YTD earnings. Significant variances (increase or decrease) of 20 percent or greater in income from the previous 12 months must be analyzed and documented (e.g. paid once annually, paid monthly, etc.) before considering the income stable and dependable. Continuance: Income will be presumed to continue unless there is documented		Overtime	Include amounts that will be received in the ensuing 12 months based on employment verifications. Exclusions may apply under 7 CFR 3555.152(b)(5).	Required History: One year in the same, or similar, line of work. Continuance: Income will be presumed to continue unless there is documented evidence the income will cease. Underwriters must analyze overtime for the current pay period, and YTD earnings. Significant variances (increase or decrease) of 20 percent or greater in income from the previous 12 months must be analyzed and documented (e.g. variances due to seasonal/holiday, etc.) before considering the income stable and dependable.
		evidence the income will cease.	ſ	<b>Documentation Source Options:</b>		
<b>Documentation Source Options:</b>				• Paystub(s)/Earning statement(s).		
<ul> <li>Paystub(s)/Earnings statement(s).</li> <li>W-2's.</li> <li>Written VOE or electronic verifications.</li> <li>Federal income tax returns or IRS tax transcripts with all schedules.</li> <li>Section 9.3E provides additional information on employment verification options.</li> </ul>				<ul> <li>W-2's.</li> <li>Written VOE or electronic</li> <li>Federal income tax returns</li> <li>Section 9.3E provides additional section for the section for t</li></ul>	verifications. s or IRS tax transcripts with all schedule itional information on employment ver	es. fication options.

"Bonus" and "Overtime" income must have a one-year history and must be in the same or similar line of work.

#### Attachment 9-A

Income Type	Annual Income	Repayment Income	Іпсоте Туре	Annual Income	Repayment Income
Child Support	Include amounts that will be	Court Ordered Payments:	Separate Maintenance/Alimony	Include amounts that will be	Court Ordered Payments:
	received in the ensuing 12 months. Exclusions may apply under 7	Required History: Six months		received in the ensuing 12 months.	Required History: Six months
	CFR 3555.152(b)(5). Legally enforceable payments that have not been received may be excluded when payments are not received for an extended time and a reasonable effort has been made to collect them through the official	Child support that meets the minimum history, but the payment amounts are not consistent, must use an average consistent with the payor's current ability/willingness to pay. <u>Voluntary Payment Agreements</u> :		have not been received may be excluded when payments are not received for an extended period of time and a reasonable effort has been made to collect them through the official entity responsible for enforcing such payments.	Maintenance that meets the minimum history, but the payment amounts are not consistent must use an average that is consistent with the payor's current ability/willingness to pay. Voluntary Payment Agreements:
	entity responsible for enforcing	Required History: One year			Required History: One year
	such payments.	Child support that meets the minimum history, but the payment amounts are not consistent, must use an average consistent with the payor's current ability/willingness to pay.			Maintenance that meets the minimum history, but the payment amounts are not consistent must use an average that is consistent with the payor's current ability/willingness to pay.
Documentation Source O	ptions:		Required Documentation:		
<ul> <li>Final divorce decr</li> </ul>	• Final divorce decree, legal separation agreement, or court order (front and pertinent pages) to document the		<ul> <li>Final divorce decree, legal</li> </ul>	separation agreement, or court order (f	ront and pertinent pages) to document the

- amount and timeframe of the obligation. Evidence of timely receipt/consistent amount for required history: bank statements, canceled checks, deposit ٠
- slips, tax returns, etc.

Evidence of timely receipt and consistent amount for required history: bank statements, canceled checks, deposit slips, tax returns, etc.

amount and timeframe of the obligation.

Revised the "Child Support" and "Separate Maintenance/Alimony" guidelines to clarify that for income that meets the minimum history, but the payment amounts are not consistent, the lender must use an average consistent with the payor's current ability/willingness to pay for repayment income.

#### Attachment 9-A

Income Type Annual Income Repaym		Repayment Income					
Employee Fringe Benefits	Include amounts documented on the	Required History: One year					
	pay statements as taxable gross earnings that will be received in the ensuing 12 months. Exclusions may apply under 7 CFR 3555.152(b)(5).	Employer-provided fringe benefit packages documented on earning statements as taxable income may be included.					
Documentation Source Options:							
<ul> <li>Contract/agreement from</li> </ul>	employer to state terms and duration of	payments.					
Written VOE or electroni	c verifications.						
<ul> <li>Federal income tax return</li> </ul>	s or IRS tax transcripts with all schedul	es.					
<ul> <li>Section 9.3E provides add</li> </ul>	litional information on employment ver	ification options.					
Mileage Include amounts documented on the Required History: One							
	pay statements as taxable gross						
	earnings that will be received in the ensuing 12 months.	to continue unless there is documented evidence the income will cease.					
		Mileage documented on earning statements as taxable income may be included.					
		When a mileage deduction is claimed on the income tax return, the calculated amount may be added to repayment					
		income. Lenders must follow current IRS guidance to calculate this amount.					

Paystub(s)/Earning statement(s).

Federal income tax returns or IRS tax transcripts with all schedules.

Employer-provided fringe benefits that are reported as taxable income may be included in repayment income.

For mileage, income must be presumed to continue, and may be included when it is documented on earning statements as taxable income. When a mileage deduction is claimed on income tax returns, the calculated amount may be added as repayment income. Lenders must follow IRS guidance when calculating this amount.

#### Attachment 9-A

Guardianship/Conservatorship		Repayment income
This guidance does not apply to income earned from foster care.	Include amounts that will be received in the ensuing 12 months. Exclusions may apply under 7 CFR 3555.152(b)(5).	<ul> <li>Required History: None, the income must be received at the time of submission to the Agency.</li> <li>Lenders must document: <ul> <li>The applicant is currently receiving the income; and</li> <li>The amount of the income received each month.</li> </ul> </li> <li>Continuance: Benefits that do not include expiration dates on the documentation will be presumed to continue.</li> </ul>
Documentation Source Options: • Documentation to support supplemental information • Online payment schedule • Federal income tax return Income Type	payment amounts and duration, such as from the Agency, bank statements, etc. s or IRS tax transcripts with all schedules	a court order, legal documents, or other 3. Repayment Income
Individual Retirement Account	Include amounts that will be	<b>Required History:</b> None, the income mu
(IKA) Distributions	received in the ensuing 12 months. Lump sum withdrawals or sporadic payments may be excluded under 7 CFR 3555.152(b)(5).	<ul> <li>be received at the time of submission to the Agency.</li> <li>Lenders must document: <ul> <li>The applicant is currently receiving the income; and</li> <li>The amount of income received each month.</li> </ul> </li> </ul>

• Federal income tax returns or IRS tax transcripts with all schedules.

Income Type	Annual Income	Repayment Income				
Variable Income (e.g. piece rate, union work, and other similar types of pay structures)	Include amounts that will be received in the ensuing 12 months. Exclusions may apply under 7 CFR	<b>Required History:</b> One year, in the same or similar line of work.				
	3555.152(b)(5).	Underwriters must analyze variable income earnings for the current pay period and YTD earnings. Significant variances (increase or decrease) of 20 percent or greater in income from the previous 12 months must be analyzed and documented (e.g. variances due to seasonal/holiday, etc.) before considering the income stable and dependable. <b>Continuance:</b> Income will be presumed to continue unless there is documented evidence the income will cease.				
Required Documentation:         • Paystub(s)/Earning statemed         • W-2's.         • Written VOE or electronic         • Federal income tax returns         • Section 9.3E provides addited	ent(s). verifications. or IRS tax transcripts with all schedule tional information on employment veri	rs. fication options.				
Secondary Employment	Include amounts that will be received in the ensuing 12 months.	<b>Required History:</b> One year of working primary and secondary employment concurrently.				
	Evidence of resignation, termination, retirement, or relocation from these positions may result in the exclusion of this income.	<b>Continuance:</b> Income will be presumed to continue unless there is documented evidence the income will cease.				
<b>Documentation Source Options:</b>	1	1				
<ul> <li>Paystub(s)/Earning statemet</li> </ul>	ent(s).					
• W-2's.						
<ul> <li>Written VOE or electronic</li> </ul>	verifications.					
<ul> <li>Federal income tax returns</li> </ul>	<ul> <li>Federal income tax returns or IRS tax transcripts with all schedules.</li> </ul>					
<ul> <li>Section 9.3E provides addi</li> </ul>	tional information on employment veri	fication options.				

#### **Depository Accounts**



\* It is the lender's responsibility to determine if a deposit is recurring or not.

#### **DO NOT INVESTIGATE:**

 If a deposit is not recurring and not greater than \$1,000, you do not need to investigate.

#### YOU MUST INVESTIGATE:

- Non-recurring deposits over \$1,000 must be investigated if they are not from wages or earnings.
- All recurring deposits that are not from wages or earnings, must be investigated, regardless of the amount.

## Chapter 10 – Credit Analysis

#### Attachment 10-A

HB-1-3555
Attachment 10-A
Page 1 of 18
ATTACHMENT 10-A
CREDIT MATRIX
Credit guidance: 3555.151(i)
CONSIDERATIONS FOR CREDIT ANALYSIS
ALL GUARANTEED LOANS:
If the lender is aware of any potential derogatory or contractionary information that is not part of the
data submitted to GUS, or if there is any erroneous information in the data submitted to GUS, the

loan must be manually downgraded.

#### **CREDIT ALERT VERIFICATION REPORTING SYSTEM (CAIVRS)**

CAIVRS is a Federal government wide repository to file and report delinquent and/or defaulted claims on individuals that were paid on their behalf.

CAIVRS may return the following results:

- A: Approved by CAIVRS (no issues exist)
- B: Multiple cases from one or more Federal agencies
- C: Claim filed
- D: Default on loan
- F: Foreclosure of loan
- J: Judgment filed

An "A" response is the only acceptable result for an applicant to be eligible for a guaranteed loan.

A loan with an underwriting recommendation of "Accept" must be manually downgraded to a "Refer" when the lender becomes aware of potential derogatory or contradictory information.

12.5-Residential Appraisal Reports

12.6-Water and Wastewater Disposal Systems

12.9-Existing and New Dwellings



Appraisals must have been completed within 180 days of loan closing

Water analysis must be no greater than 150 days old at loan closing

> New Construction Documentation requirements

### New Construction Documentation

]	Documentation Requirements	Option 1	Option 2	Option 3
1.	Evidence of Certified Plans and Specifications	Copy of the certification from a qualified individual or organization that the reviewed documents comply with applicable development standards; <b>OR</b>	Certificate of Occupancy issued by a local jurisdiction; <i>OR</i>	Building Permit (or equivalent) issued by local jurisdiction.
2.	Evidence of Construction Inspections	Certificate of Occupancy issued by a local jurisdiction showing that it has performed at least 3 construction phase inspections, as identified in Section 12.9(B), and an acceptable 1 year builder warranty; <b>OR</b>	Three construction phase inspections performed at each of the phases identified in Section 12.9(B); <i>OR</i>	Final inspection and a 10-year insured builder warranty.
3.	Evidence of Thermal Standards	The final inspection, or certificate of occupancy issued by a local jurisdiction; <i>OR</i>	Builder may certify confirmation with the IECC standards; <b>OR</b>	A qualified, registered architect or a qualified, registered engineer may certify confirmation with IECC standards

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#### Repair Escrow and Rehabilitation & Repair with Purchase Comparison

REQUIREMENT	Repair Escrow: Minor Borrower Completed Repairs	Repair Escrow: Contractor Completed Repairs	Rehab and Repair Program: Minor Rehab (\$35,000 or less)	Rehab and Repair Program: Extensive Rehab (greater than \$35,000)
Property Type	New or Existing <sup>1</sup>	New or Existing <sup>1</sup>	Existing	Existing
Repair Amount	Up to \$10,000 and not greater than 10% of the loan amount	No limit, lender must escrow at least 100% of repair amount	Not to exceed \$35,000 <sup>2</sup>	Greater than \$35,000 <sup>2</sup>
Timeframe	180 days	180 days	6 months	Typically 6 months
Property to be habitable at close	Yes	Yes	Yes	No <sup>3</sup>
Contract Required	No <sup>4</sup>	Yes	Yes	Yes
Loan Note Guarantee Issued	At Close <sup>5</sup>	At Close <sup>5</sup>	At Close	At Close

Lenders should follow the guidance in 12.9 C. Repair Escrows for Existing and New Dwellings, Post Issuance of the Loan Note Guarantee [7 CFR 3555.202(c)] as well as 12.28 Rehabilitation and Repair with Purchase of Existing Dwellings.

- New construction must be 100% complete, except for minor work not affecting livability that cannot be completed due to weather conditions.
- The maximum loan amount cannot exceed the cost of acquisition plus the cost of repairs, up to the as-improved market value, plus the guarantee fee, if financed.
- 3. Extensive rehab over \$35,000 allows for up to 6 months PITI reserves, or until lender deems property habitable.
- Borrower may complete their own repairs if lender determines borrower has knowledge, skills, and time to complete work within 180 days.
- Repair work can be escrowed for and completed post Loan Note Guarantee, provided the work does not affect the livability of the dwelling, and all requirements of Section 12.9C are met.

### REMAINING ESCROW FUNDS

- Personal funds of the applicant utilized to fund the repair escrow (excluding loan funds or a seller concession) may be returned to the applicant.
- A seller's personal funds utilized to fund the repair escrow (excluding a seller concession as part of the sales contract) may be returned to the seller.
- Must be utilized for an eligible loan purpose or applied to the principal balance.

12.11-Condominiums and PUD

Condos can be accepted if they can be or have been approved by HUD/FHA, VA, Fannie Mae or Freddie Mac.

Condominium Rider

HOA Fees must be included in total DTI

PUD HOA fees must be included in total DTI

All homeowners in the PUD must be part of the HOA and pay lien supported assessments. Condominium projects with ineligible characteristics listed under HUD/FHA, VA, Fannie Mae, or Freddie Mac guidelines are not eligible for guarantee.

#### 12.11-Condominiums and PUD



12.11-Condominiums and PUD

### Insurance Requirements



### Chapter 15 – Submitting the Application Package

#### Attachment 15-A



## Chapter 15 – Submitting the Application Package

#### Attachment 15-A

L	Form RD 3555-21, Request for Single Family Housing Loan Guarantee Include all pages from the current published version Executed by applicant(s) and lender	Page 🚺
	FEMA Form 086-0-32, Standard Flood Determination Form	ocumentation including confirmation
	the base flood elevation (BFE) is below lowest habitable floor	scamentation, including committation
	Mortgage Payoff Statement: If refinance transaction	
	Credit Report for Non-Purchasing Spouse (as applicable)	
_	Applies to applicant or property located in a community property state: AZ, CA, IC	D, LA, NV, NM, TX, WA, WI
	Uniform Residential Appraisal Report (URAR)	
	ENNAA 1004/ELUNAC 70 or applicable report as determined by approiver (not requi	and four month at a section of an firm of a section of a section of the section o

Submitting evidence of qualified alien requirements on GUS Accept files is no longer required.



Verification of Rent (VOR) is required for manually underwritten loans with credit scores less than 680.

## Chapter 17 – Servicing Performing Loans

#### 17.3-Reporting Requirements

#### Loan Servicing | Rural Development (usda.gov)

#### LINC Training Library

Listary			Monthly	• Ear all loans in landar's nortfolio
Guaranteed Underwriting System (GUS)	Guaranteed Annual Fee Billing and Payment Documentation & Resources		reports	<ul> <li>Monthly loan status (203)</li> </ul>
Lender Approval	1. Guaranteed Annual Fee Calculation Methodology (PDF)		required	• Monthly loan default status (264)
Lender Training	2. <u>Guarantee Fee &amp; Annual Fee Calculator</u> (EXCEL)		l ·	
Loan Closing	3. Guaranteed Annual Fee Lender User Agreement (PDF)			
Loan Origination	4. <u>Guaranteed Annual Fee User Guide</u> (PDF)			
Loan Servicing	Electronic Status Reporting (ESR)		Electronic	<ul> <li>Must be completed by the 6<sup>th</sup></li> </ul>
GUS Lender Test Environment	Training		Status	government workday of each
	Introduction to Electronic Status Reporting (ESR) (Webcast) 10 Minutes		Reporting (FSR)	month.
	Introduction to ESR slide with notes (Training Handout)			
	ESR Web Reporting (Webcast) 11 Minutes			
	ESR Web Reporting slide with notes (Training Handout)			• The default is sured
	ESR Electronic Data Interchange (EDI) Reporting (Webcast) 11 Minutes		Reporting may	
	ESR EDI Reporting slide with notes (Training Handout)	end when:		• The mortgage is paid-in-full
	ESR Rejection and Correction Reporting (Webcast) 12 Minutes			<ul> <li>The account is liquidated</li> </ul>
	ESR Rejections and Corrections slide with notes (Training Handout)			}

or all loops in londor's nort

## Chapter 18 – Servicing Non-Performing Loans

### Section 1: Collecting Efforts and Requirements

#### Paragraph 18.3-Minimum Requirements

- (c) Before an account becomes 60 days past due, if no payment arrangement is in place, the lender must send a certified letter to the borrower(s) requesting an interview for the purpose of resolving the delinquency.
- (d) By the 60th day of delinquency, the lender must inspect the property for occupancy.

### **Section 5: Assistance in Natural Disasters**

#### Paragraph 18.15-COVID 19 Public Health Emergency

- (b)The effective date of the moratorium on foreclosures and evictions now reflect through the end of the national emergency.
- (b) Eligibility criteria includes that the borrower was not greater than 120 days past due on March 1, 2020.
- Attachments 18-B (Acceptable Foreclosure Timeframes) and 18-C (Acceptable State Liquidation Costs and Fees)were revised to update fees.

### Chapter 19 – Loss Claims-Collecting on the Guarantee

19.2-Loss Claim Coverage

Reasonable and customary costs related to the liquidation and disposition of a property are determined by the Department of Veteran Affairs appraisal fee schedule. Management fees from appraisal related costs

# **Time Saving Tips**

## Verification of Rent (VOR)

Chapter 10

### When is it required?

	GUS Accept &	Refer/Refer w/	Manually
	Accept w/ Full Doc	Caution	underwritten
VOR Required	XNO	<ul> <li>✓ YES -when indicated on the GUS findings</li> </ul>	✓ YES



## Verification of Rent (VOR) & Non-traditional credit

### Chapter 10

Can an applicant be eligible with no rent history? Yes, three tradelines are required.

Non-traditional credit document types

Non-Traditional Mortgage Credit Report (NTMCR)



Evidence from third party verifications, canceled checks, money order receipts, electronic payments, etc.



### Delinquent Federal Taxes & Repayment Plans

#### Chapter 10 & Attachment 10-A



\*Timely is *defined* as payments that coincide with the approved IRS repayment agreement.

### Student Loan Payments

Chapter 11.2

What Student loan payme used in l	nt amounts should be DTI?
When the payment amount is above zero:	<ul> <li>Lenders must use the payment amount reported on the credit report</li> <li>Or the actual documented payment</li> </ul>
When the payment amount is zero:	<ul> <li>Use 0.50% of the outstanding loan balance</li> </ul>



- If the student loans are paid by another party but are solely in the applicant's name, they still remain the legal responsibility of the applicant and the applicable payment must be included in the monthly debts.
- Student loans on a "forgiveness" plan/program remain the legal responsibility of the applicant until they are released of liability from the creditor. The applicable payment must be included in the monthly debts.

### Electronic Signatures

Chapter 15.4



Examples: Electronic promissory notes, deed of trust, etc.

Lenders should be familiar with the securitization requirements of government sponsored enterprises (GSE), such as Ginnie Mae, regarding the transferability of eNotes.

### GUS Scorecard & GUS Recommendations

### What determines the underwriting recommendation returned by the Guaranteed Underwriting System (GUS)?

- Uses a risk evaluation scorecard
- Compliments but does NOT replace the consideration and judgement of experienced underwriters
- Scorecard allows favorable consideration to applicants that exhibit positive compensating factors



## Assets & GUS

#### Chapter 9

- Calculate and enter assets correctly to avoid receiving errors.
- When disclosing the assets of the borrower on the "Assets and Liabilities" page of GUS, lenders have the responsibility to determine if the asset is liquid or readily converted to cash and can be done so absent retirement or job termination.
- Assets such as 401(k)s, IRAs, etc. may be included in the underwriting analysis up to only 60 percent of the vested value.
- Assets should never be overvalued as it affects the risk assessment provided by the automated underwriting system.
- The lesser of the current balance or previous month's ending balance will be input on the "Assets and Liabilities" page of GUS.
- In lieu of entering assets in GUS, the lender may underwrite to the most conservative approach with no consideration of assets on the "Assets and Liabilities" page and underwriting recommendation.

This section in GUS allows users to enter information about borrower assets that will be used to evaluate their loan eligibility. Verified assets could offset risks associated with the underwriting recommendation.

Eligib	oility	Borrower Information	Assets and Liabilities	Real Estate	Loan and Property Information	Declarations / Military	More 🗸
Ass	ets a	and Liabilities					
$\sim$	Asse	ts - Bank Accounts, R	etirement, and Othe	r Accounts Y	ou Have (0)		Ξ
	A	dd Asset					
>	Othe	er Assets You Have (0	)				
			/				
Eligibi	ility	Borrower Information	Assets and Liabilities	Real Estate	Loan and Property Information	Declarations / Military	More 🗸
Asse	ets a	and Liabilities					
$\sim$	Asse	ts - Bank Accounts, R	etirement, and Othe	r Accounts Y	ou Have (1)		Ŧ
0	Acco	unt Owner/Borrower Nam	e (P)				Remove
•	Cho	oose One	\$				
	* Acc	count Type (P) 🕕	Financial Institutio	on (F) 🚺	Account Number (F)	Cash or Market Value (P)	
	Cho	oose One	÷			\$0.00	
	Ad	dd Additional Asset					
	То	tal Cash or Market Value	for All Borrowers				
		\$0.00					
	_			_			

#### ASSET CHANGES AFTER CONDITIONAL COMMITMENT ISSUANCE

Assets verified prior to loan closing that are less than the amounts entered into GUS or on the loan application may retain the issued Conditional Commitment (Form RD 3555-18/18E) when one the following are met:

- 1. The application was approved with zero months of cash reserves; or
- 2. The application will continue to have a minimum of four months of cash reserves.

## Where to find the GUS recommendation



The underwriting findings for the final submission should be printed by the lender, retained in their permanent case file, and are the official findings that the lender must conform to. Lenders must perform a review of the Final GUS Underwriting Findings Report (The Finding Report displayed after the Final Submission) and confirm the conditions prior to the Conditional Commitment have been met. Your loan application has been submitted to the Rural Development Office for review. You are now locked out of the loan application and have view only capability of the application. Rural Development will contact you concerning the status of your loan. If you have questions, please contact your local office.



- 1. View Findings
- 2. GUS Underwriting Findings Report
- 3. Print PDF option

#### **GUS Recommendations**

- Accept
- Accept with Full
   Documentation
- Refer
- Refer with Caution
- Ineligible

## Utilizing Attachment 15-A

#### ACCEPT

- 3555-21
- Standard Flood
   Determination Form
- Mortgage Payoff
   Statement (if refinance transaction)
- Credit Report for Non-Purchasing Spouse (as applicable)
- Appraisal Report

	Loan Origination Checklist	
Guaranteed Underwriting System (	GUS)- Purchase and Non-Streamlined and Str	eamlined Refinance Transactions
	Underwriting Recommendation: ACCEPT	
When submitting documents in GUS, the appraise	al report must be uploaded separately.	

Form RD 3555-21, Request for Single Family Housing Loan Guarantee Include all pages from the current published version Executed by applicant(s) and lender
FEMA Form 086-0-32, Standard Flood Determination Form
New construction properties located in 100-year flood plains require additional documentation, including confirmation the base flood elevation (BEE) is below lowest babitable floor
Mortgage Payoff Statement: If refinance transaction
Credit Report for Non-Purchasing Spouse (as applicable)
Applies to applicant or property located in a community property state: AZ, CA, ID, LA, NV, NM, TX, WA, WI
Uniform Residential Appraisal Report (URAR)
FNMA 1004/FHLMC 70 or applicable report as determined by appraiser (not required for most streamlined refinances)

	Loan Origination Checklist	
=	Manual Underwriting, GUS Refer/Refer with Caution Underwriting Recommendation, or	
	GUS Accept with Full Documentation Message on GUS Underwriting Findings and Analysis Report	
When	submitting documents in GUS, the appraisal report must be uploaded separately.	, II
	Form RD 3555-21, Request for Single Family Housing Loan Guarantee	
	Include all pages from current published version	
	Executed by applicant(s) and lender	
	Underwriting Analysis: ENMA 1008/EHLMC 1077, or similar form	
	Executed by the approved lender's underwriter	
	Documentation of annual and repayment income calculations	
	Credit waiver explanations, debt ratio waiver compensating factors, and overall loan file comments may be documented	
	on this form	
	Uniform Residential Loan Application: FNMA 1003/FHLMC 65	1
	Not required to be signed by applicant(s) or lender	
	Loan amount is not required to match the loan request in GUS or on Form RD 3555-21	
		4
	Income Verification Documentation: Applicable methods	
	Alternative Documentation: Non self-employed:	
	written/Liectronic VOE + 1 earning statement with YID figures	
	2 years W-2s + 4 weeks of earning statements with YTD figures	
	Self-Employed:	
	2 years personal and business filed income tax returns or IRS transcripts with all schedules + YTD profit and loss	
	statement	
	Additional Income Types: SSI, VA Benefits, Pension, Retirement, etc.	
	Refer to Chapter 9 for acceptable verification documents	•
	Annah Danamanah diana	- 11
L L L	Asset Documentation:	
	VOD's bank or investment statements gift letters atc. Refer to Chanter 9 for accentable verification documents	
	voo s, bank of investment statements, girt letters, etc. keier to chapter 5 for acceptable venituation documents.	
	Credit Report: (as applicable)	
	Credit Report: For loans submitted outside of GUS. GUS loans will have the credit report uploaded.	
	Non-Traditional credit tradelines, as applicable	
	Credit supplements, if utilized to support data adjusted from credit report	
	Credit Report for Non-Purchasing Spouse (as applicable)	
	Applies to applicant or property located in a community property state: AZ, CA, ID, LA, NV, NM, TX, WA, WI	
	Verification of Rent:	
	NOT APPLICABLE FOR GUS ACCEPT FULL DOCUMENTATION	
	Applicable for manually underwritten loans with credit scores less than 680 Montrage Payoff Statement: If refinance transaction	
	mortgage Payon Statement: If remance transaction	
	FFMA Form 086-0-32. Standard Flood Determination Form:	
	New construction properties located in 100 year flood plains require additional documentation, including confirmation	
	base flood elevation (BFE) is below lowest habitable floor	
	Evidence of qualified alien: If applicant(s) is not a U.S. Citizen	
	For Non-Streamlined and Streamlined Refinance transactions evidence is required when adding a new borrower who is	
	not a U.S. Citizen.	
	Uniform Residential Appraisal Report (URAR)	
	NOT APPLICABLE TO MOST STREAMLINED OR STREAMLINED-ASSIST REFINANCES	

FNMA 1004/FHLMC 70 or applicable report as determined by appraiser

### **REFER/REFER with CAUTION or**

### **GUS Accept with Full Documentation**

- 3555-21, Request for Single Family Housing Loan Guarantee
- Underwriting Analysis, Credit waiver (if required)
- Uniform Residential Loan Application
- Complete Income Documentation for all adult household members
- Asset verification docs
- Credit Report and supporting docs
- Credit Report for non-purchasing spouse (community property states only)
- Verification of Rent
- Mortgage payoff statement (refinance)
- Standard Flood Determination Form
- Evidence of qualified alien
- Appraisal

reamlined Assist Refinance Manual	Loan Origination Checklist Streamlined Assist Refinance Manual Underwrite Review
<u>Underwrite Review</u> 555-21, Request for Single Family	Form RD 3555-21, Request for Single Family Housing Loan Guarantee Include all pages from current published version Executed by applicant(s) and lender
ousing Loan Guarantee nderwriting Analysis	Underwriting Analysis: FNMA 1008/FHLMC 1077, or similar form Executed by the approved lender's underwriter Documentation of annual and adjusted annual income calculations
niform Residential Loan Application	Uniform Residential Loan Application: FNMA 1003/FHLMC 65 Not required to be signed by applicant(s) or lender Loan amount is not required to match the loan amount on Form RD 3555-21
omplete income documentation for I adult household members	Income Verification Documentation: Required for Annual Income Calculations Alternative Documentation: Non self-employed: Written/Electronic VOE + 1 earning statement with YTD figures
sset verification documentation	2 years W-2's + 4 weeks of earning statements with YTD figures Self-Employed:
ortgage Payment History for revious 12-month period	2 years personal and business filed income tax returns or IRS transcripts with all schedules + YTD profit and loss statement Additional Income Types: SSI, VA Benefits, Pension, Retirement, etc. Refer to Chapter 9 for acceptable verification documents
ortgage Payoff Statement	Asset Documentation: Annual Income Calculations Documentation for all applicable household members per 3555.152(d)
vidence of qualified alien	VOD's, bank or investment statements, gift letters, etc. Refer to Chapter 9 for acceptable verification documents.
opraisal, only if the original loan was	Credit Report or Verification of Mortgage
Direct loan and subsidy recapture is	Mortgage Payoff Statement
Je	Evidence of qualified alien status is required when adding a new borrower who is not a U.S. Citizen.
	Uniform Residential Appraisal Report (URAR) Only applicable to current Direct Loan borrowers for the purpose of calculating subsidy recapture.

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### UPLOADING DOCUMENTS TO GUS

Eligibility Borrower Information	Assets and Liabilities Real Estate Loan and Pr	roperty Information Application Documents	MoreV	' M
Application Documents		1		
Borrower Information			1	Application Documents
Borrower ID / Name	Borrower Address		1.	Application Documents
Statement Statement				
Upload Documents Add and Index Individual Docur	nent(s) into Image Repository		2.	Borrower information
3 File Upload Instructions • Acceptable file formats are • Password protected docum • Maximum File Size Is 100M • User must make a selection • Up to 10 individual docume • Select "Submit Document(st	Adobe PDF and TIF (no password protected PDF files ents are not permitted. B. In for <b>"Type of Document</b> " prior to adding files using the nts can be uploaded at a time. b)" to attach document(s) to application for submission	s) ne Upload feature. on to USDA.	3.	File upload instructions
Type of Document	File Name	Submission Status	Actions 4.	Pick type of document
4 10011 Request for Guarante Choose One 10002 Appraisal Report 10006 Underwriting 10011 Request for Guarante	Upload Files Or drop files	Subm	ait Document(s) 5.	Upload File
Note: It may take severa • Click the "Display Document	Il minutes for individually indexed documen t"  button Icon to display the document you wish	its to process and be available for displa h to view.	ıy.	

#### GUS LENDER USER GUIDE - https://www.rd.usda.gov/sites/default/files/RD-SFH-GUSLenderUserGuide.pdf



### **INSTRUCTIONS ON HOW TO MOST EFFICIENTLY**

### **UPLOAD YOUR DOCUMENTS TO GUS!**

#### \*Combining files and reduce file size in Adobe before uploading to GUS\*

Adobe Acrobat Pro (32-bit)		
File Edit View E-Sign Window Help		
Dpen	Ctrl+O	
Reopen PDFs from last session		4
ECF Menus	<u>-</u>	- /
Create	<b>&gt;</b>	
Insert Pages	Þ	
🖹 Save	Ctrl+S	
Save <u>A</u> s	Shift+Ctrl+S	
Save as Ot <u>h</u> er	• <u>R</u>	educed Size PDF
🔁 Reduce File Size	C	ertified PDF
Expor <u>t</u> To	► R	eader Exten <u>d</u> ed PDF
Protect Using Pass <u>w</u> ord	<u>C</u>	ptimized PDF
1 Share File	A	rchivable PDF (PDF/ <u>A</u>
Revert	Ρ	ress-Ready PDF (PDF,
<u>C</u> lose File	Ctrl+W	DF/ <u>E</u>
Prop <u>e</u> rties	Ctrl+D	
Print	Ctrl+P	

### **Appraisal Requirements**

Clear photos of the entire property, including attic and crawl space \*Photos must be in color

Stating that "the property does or does not meet HUD Handbook 4000.1 requirements" Borrower's name(s) and address are spelled correctly <u>and</u> match GUS

- ✤ If there is an Accessory Dwelling Unit, the appraiser must discuss highest and best use.
- If the appraisal is completed "as improved," the lender must obtain verification that all required repairs were completed, or satisfaction of the requirements and conditions noted in the original appraisal report

### eAuthentication

SDA Rural Development U.S. DEPARTMENT OF AGRICULTURE

https://www.rd.usda.gov/sites/default/files/rd-sfh-systemaccessandsecurityguide.pdf

#### SINGLE FAMILY HOUSING GUARANTEED LOAN PROGRAM

System Access and Security Guide

Final Version 2.0

1/22

- Allows lenders to conduct official business transactions online:
- Submitting forms electronically
- Completing applications
- Checking the status of USDA accounts More access with fewer passwords!

You can find instructions on how to obtain an eAuthentication (eAuth) and how to manage user roles for your organization in this System Access and Security Guide.



Users <u>MAY NOT</u> share access identification in any system, even within the same lender institution! Each user must have an accurately assigned role, as roles define how much functionality is allowed.

## GUS Access/User Roles

### **USER ROLES**

### Security Administrator

- There must be at least one from your financial organization, we recommend two. For larger organizations, more than 2 may be beneficial.
  - Assigns proper security roles to their associates
  - Responsible for assigning, modifying, deleting security roles for their associates.

	Lender	Branch
User Roles	For all branches within an organization	For specific branch(es) within an organization
Viewer	<ul> <li>Views applications associated with Lender Tax ID (for all branches)</li> <li>Monitors loan applications in GUS</li> </ul>	Same as the Lender but limited to the user's lender Branch only
Representative	<ul> <li>Imports applications</li> <li>Manually enters loan application information</li> <li>Performs preliminary submission</li> <li>Typically, an originator or processor for their lender's organization</li> </ul>	Same as the Lender but limited to the user's lender Branch only
Representative with Final Submit Authority	<ul> <li>Imports applications</li> <li>Manually enters loan application information</li> <li>Performs preliminary and final submissions</li> <li>Confirms that loan information is accurate and consistent with documentation in the lender's mortgage loan file</li> <li>Certifies the loan has been underwritten</li> <li>Usually an underwriter or senior processor</li> </ul>	Same as the Lender but limited to the user's lender Branch only
Lender's Security Administrator	<ul> <li>Imports applications</li> <li>Manually enters loan application information</li> <li>Performs preliminary and final submissions</li> </ul>	Same as the Lender but limited to the user's lender Branch only
Lender Agent/Broker	<ul> <li>Manually enters loan application information on boorganizations (through the Lender Agent affiliation</li> <li>Imports applications on behalf of lender / branch of Lender Agent affiliation)</li> <li>Performs preliminary submissions</li> <li>Must release control of the application back to a Lender Agent affiliation back to a Lender Agent af</li></ul>	ehalf of lender / branch n) organizations (through the ender user for final submission

### Community Property States (CPS)

Lenders must follow applicable community property state lending laws when the applicant(s) and/or property reside in a CPS.

Lenders are responsible to know CPS laws and requirements for the treatment of NPS debts. Items needed for applicant's who reside or are purchasing in a community property state:

- Credit report for non-purchasing spouse (NPS)
- Debts of non-purchasing spouse must be included in the applicant's repayment ratios, unless specifically excluded by state law.

### Community Property State -GUS entry example

#### **Example of a file NEEDING CORRECTION:**

The review of your submission for the above referenced loan guarantee request could not be finalized. The following items need to be addressed before further review can occur:

1. Both Community Property boxes should be marked on the LENDER LOAN INFORMATION screen:

X

Community Property State	
At least one borrower lives in a community property state	The property is in a community property state

Lenders should ensure that the boxes in this section of GUS are marked correctly. Sometimes only one box is checked WHEN both should be.

- 2. The BORROWER INFORMATION screen in GUS shows the borrower is "Unmarried". This conflicts with his marital status listed in the URLA 1003, credit report and LOE.
  - Please correct as needed.
- If you'd like GUS to be released back, you may pull the file back yourself by using the RECALL feature, OR please send a request by replying to this email.

#### **Example of the CORRECTED file:**

Both boxes should have been checked for this file, as the property <u>and</u> borrower are in a CPS.



### Manufactured Housing Pilot has been renewed

#### Link for Pilot in the Federal Register

### Unit must...

- Have been constructed on or after January 1, 2006.
- Not have been previously installed on a different homesite.

- Have no alterations or modifications since construction in the factory except for...
- Have a floor area of not less of than 400 sq. feet.
- Meet all other criteria set forth in 7 CFR Part 3555 and HB-1-3555.

Porches, decks, or other structures which were built to engineered designs or were approved and inspected by local code officials are acceptable.

# 00

#### Manual File Submission Job Aid

States included in the pilot are: CO, IA, LA, MI, MS, MT, NV, NH, NY, ND, OH, OR, PA, SD, TN, TX, UT, VT, VA, WA, WV, WI, and WY.

## FINAL RULE-Effective November 29, 2022

Lender Financial and Participation Requirements Final Rule, published August 31, 2022



## FINAL RULE - Effective November 29, 2022

Lender Financial and Participation Requirements Final Rule, published August 31, 2022



#### Link to Final Rule

A release of liability is

documented

# Reminders

### Reminder: Use the most updated forms

Service Cen	ter Agencies eForm	s	
		Home About	eForms Help Contact Us Login
eForms	You are here: Home / B	rowse Forms Search	
▶ Browse Forms	Browse Fo	orms	
	all forms. You can submit the forms ele When viewing the fo	iew and print the forms without signir ctronically, click login. rms, please have only <b>one</b> browser v	ng in. If you would like to save and vindow open.
	Agency Name:	All	~
	Program Name:	All	~
	Service Name:	All	$\sim$
	Form Number:		

https://forms.sc.egov.usda.gov/eFor ms/searchAction.do?pageAction=Br owseForms& MenuAction=Yes

INC Training Library		
Guaranteed Underwriting System	New**	
(GUS)	Department of Hawaiian Home Lands MOU	
Lender Approval	Documents & Resources	
Lender Training	1. 3555 Handbook (PDF)	
Loan Closing	2. <u>3555 Regulation - 7 CFR 3555</u> (PDF)	
Loan Origination	3. FAQ Loan Origination (PDF)	
Loan Servicing	4. Form RD 3555-21 Request for Loan Guarantee (PDF)	
GUS Lender Test Environment	5. <u>GRH Loan Checklist Attachment 15-A</u> (PDF)	
	6. <u>Manual Submission Job Aid</u> (PDF)	
	7. <u>GRH Income Worksheet Attachment 9-B</u> (PDF)	
	8. Guaranteed and Annual Fee Calculation Guidance (PDF) Calculator (Excel)	
	9. <u>Income Matrix</u> (PDF)	

### LINC Library:

https://www.rd.usda.gov/resourc es/usda-linc-training-resourcelibrary/loan-origination

### Form RD 3555-21, Request for SFH Loan Guarantee

Ensure all pages of the 3555-21 reflect the revision day of August 2022

Income worksheet was removed from 3555-21

Income calculations must still be submitted for all file submission types, except for GUS Accept files.

Whether documentation is required to be submitted to RD or not, lenders must still document their permanent loan files with income calculations.

### **!!IMPORTANT!!**

Calculations for Annual, adjusted, and repayment income <u>MUST STILL BE</u> PROVIDED!

Calculations provided must match what is entered in GUS



### Lender Resources

#### LIVE Recording!

Training

### NEW TRAINING AVAILABLE!!

USDA Rural Development

U.S. DEPARTMENT OF AGRICULTURE

#### LINC Training Library

Guaranteed Underwriting System (GUS)

Lender Approval

#### Lender Training

Loan Closing Loan Origination

Loan Servicing

GUS Lender Test Environment

#### Recorded Live Trainings Single Close Construction Program - Webcaster | Q&As Creating Efficiency with New GUS - June 2021 Webcaster Slides

Appraisal and Property Requirements – October 2021 Webcast



#### **Direct Link to training:**

https://www.rd.usda.gov/resources/usda-linctraining-resource-library/lender-training

#### Combination Construction to Permanent & Rehab Loans

Presented by: Ed Peace, Finance and Loan Analyst Lender and Partner Activities Branch Ed.Peace@usda.gov February 2023

51

Lender and Partner Activities Branch

#### 7 CFR Part 3555

#### Bookmark It!

## Use Ctrl-F to find answers quickly!

#### www.rd.usda.gov/sites/default/files/3555-1appendix01.pdf

#### PART 3555—GUARANTEED RURAL HOUSING PROGRAM

#### Contents

Subpart A—General

§3555.1Applicability.§3555.2Purpose.§3555.3Civil rights.§3555.4Mediation and appeals.§3555.5Environmental requirements.§3555.6State and local law.§3555.7Exception authority.§3555.8Conflict of interest.§3555.9Enforcement.§3555.10Definitions and abbreviations.§3555.11-3555.49[Reserved]§3555.50OMB control number.

#### Subpart B—Lender Participation

\$3555.51 Lender eligibility. \$3555.52 Lender approval. \$3555.53 Contracting for loan origination. \$3555.54 Sale of loans to approved lenders. \$\$3555.55-3555.99 [Reserved] \$3555.100 OMB control number.

#### Subpart C-Loan Requirements

\$3555.101Loan purposes.\$3555.102Loan restrictions.\$3555.103Maximum Ioan amount.\$3555.104Loan terms.\$3555.105Combination construction and permanent Ioans.\$3555.106[Reserved]\$3555.107Application for and issuance of the Ioan guarantee.\$3555.108Full faith and credit.\$3555.109Qualified mortgage.\$\$3555.110-3555.149[Reserved]\$3555.150OMB control number.

#### Subpart D—Underwriting the Applicant

\$3555.151 Eligibility requirements. \$3555.152 Calculation of income and assets. \$\$3555.153-3555.199 [Reserved] \$3555.200 OMB control number.

Subpart E—Underwriting the Property



### Lender Interactive Network Connection (LINC)

<u> https://usdalinc.sc.egov.usda.gov/USDALINChome.do</u>



# **CONTACT US**



Customer Access Lender Line: (833) 314-0168 Monday-Friday from 9:00 am-3:30 pm EST

LINC Library: <u>www.rd.usda.gov/resources/usda-linc-</u> <u>training-resource-library/lender-training</u>

ΤΟΡΙϹ	CONTACT
File-Specific Questions	
Information to include in email:	Production Team One: <u>SFHGLPONE@usda.gov</u>
<ul> <li>Identify the state the application is located; if</li> </ul>	AK, AL, AZ, CA, CO, GU, HI, IA, ID, KS, MT, NM, NV, OR, SD, TX,
applicable;	UT, WA, WI, WP, WY
<ul> <li>Provide applicant's name and USDA borrower</li> </ul>	Production Team Two: SFHGLPTWO@usda.gov
ID, if applicable;	AR, KY, LA, MN, MO, MS, ND, NE, NJ, NY, OK
<ul> <li>GUS loan number, if applicable</li> </ul>	Production Team Three: <u>SFHGLPTHREE@usda.gov</u>
<ul> <li>Include contact information; and</li> </ul>	CT, DE, GA, IL, MA, MD, ME, MI, NC, NH, RI, SC, VT, WV
<ul> <li>Indicate if you would like a call back</li> </ul>	Production Team Four: <u>SFHGLPFOUR@usda.gov</u>
(otherwise you will receive an email reply)	FL, IN, OH, PA, PR, TN, VA, VI
File-Specific Questions by phone:	*833-314-0168, ext. 2
Lender Approval/Recertification	sfbgld compliance@usda.gov.or *822-214-0168.evt 2
Lender Self-Report (e-mail only)	angu.compliance@usua.gov of oss-s14-0106, ext. 5
Program Training	- <u>sfhgld.lenderpartner@usda.gov</u>
Program Marketing & Outreach	
General Loan Scenario Questions	sfhgld.program@usda.gov or *833-314-0168, ext. 4
Loan Policy/Regulation/Handbook	
Turn Times	*833-314-0168, ext. 1
Loan Servicing	sfhglpservicing@usda.gov
Technical Issues: GUS	RD.HD@USDA.GOV or *833-314-0168, ext. 5
	E-Authentication FAQs:
Technical Issues: e-Authentication	https://www.eauth.usda.gov/eauth/b/usda/faq
recimical issues. e-Authentication	E-Authentication Contact Us:
	https://www.eauth.usda.gov/eauth/b/usda/contactus
Loss Claims	guarantee.svc@usda.gov
Monthly & Quarterly Status Reporting	rd.nfaoc.hsb@usda.gov
GUS User Agreements	



HOME 🤄 RESOURCES 🤌 USDA LINC TRAINING & RESOURCE LIBRARY LINC Training Library Guaranteed Underwriting System Training (GUS) Lender Approval Recorded Live Trainings Lender Training Single Close Construction Program - <u>Webcaster</u> |<u>Q&As</u> Loan Closing Creating Efficiency with New GUS - June 2021 <u>Webcast a Slides with Notes</u> Q&As Loan Origination Loan Servicing Appraisal and Property Requirements - October 2021 <u>Webcast of Slides with Notes | Q&As</u> GUS Lender Test Environment Annual Income - Removing the Mystery - January 2022 <u>Webcaster</u> | <u>Slides with Notes | Q&As</u> Credit Analysis - June 2022 Webcastar | Slides with Notes Successful GUS Submissions - November 2022 <u>Webcast all Slides with Notes</u>

<u>https://www.rd.usda.gov/resources/</u> <u>usda-linc-training-resource-</u> <u>library/lender-training</u>





www.rd.usda.gov USDA is an equal opportunity provider, employer, and lender.



# **CONTACT US**



Customer Access Lender Line: (833) 314-0168 Monday-Friday from 9:00 am-3:30 pm EST

LINC Library: <u>www.rd.usda.gov/resources/usda-linc-</u> <u>training-resource-library/lender-training</u>

ТОРІС	CONTACT
File-Specific Questions	
Information to include in email:	Production Team One: <u>SFHGLPONE@usda.gov</u>
<ul> <li>Identify the state the application is located; if</li> </ul>	AK, AL, AZ, CA, CO, GU, HI, IA, ID, KS, MT, NM, NV, OR, SD, TX,
applicable;	UT, WA, WI, WP, WY
<ul> <li>Provide applicant's name and USDA borrower</li> </ul>	Production Team Two: SFHGLPTWO@usda.gov
ID, if applicable;	AR, KY, LA, MN, MO, MS, ND, NE, NJ, NY, OK
<ul> <li>GUS loan number, if applicable</li> </ul>	Production Team Three: <u>SFHGLPTHREE@usda.gov</u>
<ul> <li>Include contact information; and</li> </ul>	CT, DE, GA, IL, MA, MD, ME, MI, NC, NH, RI, SC, VT, WV
<ul> <li>Indicate if you would like a call back</li> </ul>	Production Team Four: <u>SFHGLPFOUR@usda.gov</u>
(otherwise you will receive an email reply)	FL, IN, OH, PA, PR, TN, VA, VI
File-Specific Questions by phone:	*833-314-0168, ext. 2
Lender Approval/Recertification	sthald compliance@ucda.gov.or *922.214.0169.ovt.2
Lender Self-Report (e-mail only)	singlu.compliance@usua.gov of ~655-514-0166, ext. 5
Program Training	- <u>sfhgld.lenderpartner@usda.gov</u>
Program Marketing & Outreach	
General Loan Scenario Questions	sfhgld.program@usda.gov or *833-314-0168, ext. 4
Loan Policy/Regulation/Handbook	
Turn Times	*833-314-0168, ext. 1
Loan Servicing	sfhglpservicing@usda.gov
Technical Issues: GUS	RD.HD@USDA.GOV or *833-314-0168, ext. 5
	E-Authentication FAQs:
Technical Issues: e-Authentication	https://www.eauth.usda.gov/eauth/b/usda/faq
reclinical issues. e-Authentication	E-Authentication Contact Us:
	https://www.eauth.usda.gov/eauth/b/usda/contactus
Loss Claims	guarantee.svc@usda.gov
Monthly & Quarterly Status Reporting	rd.nfaoc.hsb@usda.gov
GUS User Agreements	