

New Lender Training – Part 5

Single Family Housing Guaranteed Loan Program



03/2025

AGENDA

PART 1



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6

Program Highlights

Loan Purposes and Terms

Applicant Characteristics

PART 2

Annual, Adjusted Annual, and Repayment Income

Calculating Income from Assets

Income Verification and Documentation Requirements 8 Ratio Analysis
PART 4
9 Property Requirements
New Construction &

Credit Analysis



New Construction & Manufactured Housing

PART 5

PART 3



Loan Submission Process & GUS Overview



Lender Toolkit



Loan Submission Process and Guaranteed Underwriting System (GUS) Overview

What is GUS?

Utilizing GUS Guaranteed Underwriting System

Submit ALL qualifying loans through GUS!

Develops an automated process of credit risk evaluation of the SFHGLP.

Incorporates a modified version of the Federal Housing Administration (FHA) TOTAL score card.

Compliments but <u>does not</u> replace the judgement of experienced underwriters.

Relies on information being entered to be accurate and consistent with Form RD 3555-21.



GUS User Roles

Security or Branch Administrator

- Imports applications
- Manually enters application information
- Performs preliminary and final submission
- GUS contact for organization and administers access for staff
- Lenders should have <u>2</u> Security Administrators

Representative with Final Submit Authority

- Imports Applications
- Manually enter application information
- Certifies the loan has been underwritten by the lender
- Confirms data is accurate and consistent with lender's loan file
- Performs preliminary and final submission
- Can be at lender or branch level

Representative

- Imports applications
- Manually enters application information
- Preforms preliminary submission
- Can be at lender or branch level

Lender Agent/Broker

- Manually enters loan application information on behalf of a lender through the Lender Agent affiliation
- Preforms preliminary submission
- Must release control of application back to the lender user for final submission

Lender Submission Process – GUS



NOTE: Lenders have 30 days from loan closing to submit their request for the Loan Note Guarantee.

What do the GUS underwriting recommendations mean?

Understanding GUS Recommendations

ACCEPT

- Review "GUS Findings Report".
- Refer to "Loan Origination Checklist" (Attachment 15-A) for Accept Loans.
- Upload documents via the GUS in stacking order.
- Find the checklist in the LINC Library.

ACCEPT with FULL DOCUMENTATION

- Review "GUS Findings Report".
- Refer to "Loan Origination Checklist" for Manually Underwritten Loans. Not all documents will be applicable.
- Upload documents via the GUS in stacking order.

REFER and REFER with CAUTION

- Review "GUS Findings Report".
- Not a reason to deny the loan, it needs further review.
- Refer to "Loan Origination Checklist" for Manually Underwritten Loans.
- Upload documents via the GUS in stacking order. No need to email anything!

GUS Underwriting Findings Report

Review GUS Underwriting Findings Report at the View Findings Tab.

Eligibility Borrower Information Assets and Liabilities Real Estate Loan and Property Information	View Findings	More 🗸
GUS Underwriting Findings Report GUS Underwriting Analysis Report GUS Credit Report		ē
GUS Underwriting Findings Report		

GUS Accept with "Full Documentation" Message

Lender's Required Conditions

Prior to Final Submission Findings

Determination is listed under "Prior to Conditional Commitment Findings" of the "Lender's Required Conditions"

Inderwriting Recommendation: Acces	at With Full Documentation / Eligible
Property Figibility	Fishie
Income Eligibility	Eligible
Loan Eligibility	Eligible
Loan Risk Evaluation	Accept

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F): Obtain FEMA Form 086-0-32 (SFHDF). Submit form to Rural Development when requesting a conditional commitment for floodplain the lender must ensure flood insurance through FEMA's National Flood Insurance Program (NFIP) is available for the r own, or private flood insurance, as approved by the lender, is purchased. Additional requirements for flood insurance are listed new construction properties.

ence when reviewing the loan file to determine if there is any potentially derogatory or contradictory information that is not part information in the data submitted to GUS. If the lender is aware of any contradictory, derogatory, or enoneous information. nder is aware of debts, late payments or derogatory information that has not been made available to the data submitted to GUS CEPT may be required to be manually downgraded by the lender to REFER on the Credit Underwriting page in GUS. The file

emain in the applicant's account after loan closing and must be supported with proper documentation per HB-1-3555 Chapter lender's permanent case file. Gift funds from any source may not be included in the cash reserve calculation. mitted from repayment consideration in the application. Lender must document the reason the account(s) was omitted in the r each tradeline omitted) and retain documentation surrounding the omission in their permanent case file. Refer to HB-1-3555 ed as Omitted. Wright, Joshua Clyde has liability with an account type of CollectionJudgements, balance of \$25.00, monthly

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DT 4666 bn

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Prior to Conditional Commitment Findings

1. 2001 - Required Documentation: ACCEPT recommendation is contingent on submission of the following to Rural Development: 1) Completed Form RD 3555-21. 'Request for Single Family Housing Loan Guarantee', which includes the 'Worksheet for Documenting Eligible Household and Repayment Income', 2) Completed 'Uniform Residential Appraisal Report' or its ed on the ce on the equivalent (excluding streamline refinance transactions), 3) Completed FEMA Form 086-0-32, 'Standard Flood Hazard Determination Form', and 4) A copy of the final GUS Underwriting ts for the Findings Report. Certain transactions may require additional documentation be submitted (e.g. qualified alien documentation, non-purchasing spouse credit report, etc.).

31063 - FULL DOCUMENTATION REVIEW: This application has been randomly selected for a data integrity review by the Agency prior to issuance of conditional commitment. Lender must provide a fully documented loan file to Rural Development in support of all data entered into the automated application

> 122 - Collection Accounts: Collection accounts are reported on a credit report associated with this application. Lenders must confirm all unpaid collection accounts are considered in ayment analysis and determine if the applicant(s) is an acceptable credit risk regardless of GUS underwriting recommendation. Cumulative totals of non-medical collections that \$2,000 must meet one of the following: 1) Require payment in full prior to loan closing, 2) Include the payment from an existing or new repayment agreement with the creditor al debt ratio, or 3) Include 5% of the outstanding balance in the total debt ratio. Refer to H8-1-3555 Chapter 10 for additional assistance with GUS data entry and credit

ted Party Contribution Cap. Setter or other interested party contributions towards closing costs in excess of six percentage points are prohibited in accordance with HB-1. 6.3 (some exclusions may apply).

xds: Gift funds may not be contributed from any source that has an interest in the sale of the property (seller, builder, real estate agent, etc.). A gift letter must evidence have to be repaid, evidence of funds from the party providing the gift, and evidence the funds were deposited into the applicant's account 0f noted as 'deposited' on erty information page]. 11.60061

int Points: Loan discount points, other than to reduce the effective interest rate, cannot be financed as part of the ioan. Discount points must be reasonable and a and cannot be more than those charged other applicants for comparable transactions. Refer to HB-1-3555 Chapter 6 for additional information related to

1. 2001 - Required Documentation: ACCEPT recommendation is contingent on submission of the following to Rural Development: 1) Completed Form RD 3555-21, 'Request for Single Family Housing Loan Guarantee', which includes the 'Worksheet for Documenting Eligible Household and Repayment Income', 2) Completed 'Uniform Residential Appraisal Report' or its equivalent (excluding streamline refinance transactions), 3) Completed FEMA Form 086-0-32, "Standard Plood Hazard Determination Form", and 4) A copy of the final GUS Underwriting Findings Report, Certain transactions may require additional documentation be submitted (e.g. qualified alien documentation, non-purchasing spouse credit report, etc.).

2. 31063 - FULL DOCUMENTATION REVIEW. This application has been randomly selected for a data integrity review by the Agency prior to issuance of conditional commitment. Lender must provide a fully documented loan file to Rural Development in support of all data entered into the automated application

GUS "Refer or Refer with Caution"

Risk factors have been identified based on data entered into GUS.

The credit risk evaluation represented by a "Refer with Caution" is greater than a "Refer".

Loans should not be denied solely based on a risk evaluation generated by the GUS.

Loan must be manually underwritten and full documentation package submitted to USDA.



GUS "Refer or Refer with Caution"

Refer and Refer with Caution Determination

- Loan Risk Findings
- Lender's Required Conditions

Loan/Applicant Risk

Loan Risk Finding(s)

There were no loan risk findings issued.

Risk Finding(s) for Builder, Suzi

1. 30860 - Low Credit Score: A review of the mortgage loan application reveals the following: Builder, Suzi has the credit score 625. Lender must manually underwrite the loan and submit it to RD for review. Lender must record a credit exception listed in HB-1-3555 Chapter 10.8 on the underwriting analysis if any instances of adverse credit are present on the credit report. Applicant must provide documentation in support of an approved credit exception in the manual submission to RD if applicable.

Risk Finding(s) for Firstimer, Alice

There is no risk finding for Firstimer, Alice.

GUS "Ineligible" Finding

Property not located in a rural area

Adjusted annual income exceeds Rural Development guidelines

Non-owner-occupied transaction

Ineligible citizenship or immigration status

Unacceptable SAM or CAIVRS

Ratios exceed limits and borrower does not qualify for a ratio waiver

Property Information

Property Address

64 Main Plaza, Boerne, TX, 78006

Property Eligibility Summary

Subject property is located in an ineligible area.

Property Eligibility Finding(s)

1. 4 - Ineligible Area: The subject property is not located within an eligible rural area. Limited circumstances permit the purchase of a property in an area where the designation has changed from rural to non-rural. Refer to HB 1-3555 Chapter 12.3C for details. Please contact your local USDA Rural Development office regarding property eligibility determinations.

NOTE: If you feel this is an inaccurate determinination, be sure to double check your data entry into GUS to ensure your GUS underwriting recommendation is valid.

What documents are uploaded to GUS?

ACCEPT Recommendation

Upload the following:

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- Uniform Residential Appraisal Report (URAR)
- Standard Flood Hazard Determination
- Form RD 3555-21, "Request for Single Family Housing Loan Guarantee" (filled out completely and accurately)
- Non-Purchasing Spouse Credit Report (as applicable)
- Mortgage Payoff Statement for a Refinance (as applicable)

	Guaranteed Rural Housing
	Loan Origination Checklist
lend dent Rura ende SFHC	ler Instructions: Submit the identified documents for the applicable loan type. To expedite loan review, please submit only the tified documents. Documents must not exceed the maximum allowable age set forth in the 7 CFR 3555 and Handbook 1-3555. I Development will consider all documents submitted as the certified and true copies of the original documents retained in the er's permanent file. Lenders should submit loan files electronically to Rural Development. See electronic delivery information in the GLP Lending Partner Webpage: <u>https://www.rd.usda.gov/page/sfh-guaranteed-lender</u> . In the subject line include the following: origination: Borrower Last Name, First Name
Appl	licant(s): Lender: Date:
	Form RD 3555-21, Request for Single Family Housing Loan Guarantee Include all pages from the current published version Executed by applicant(s) and lender FEMA Form FF-206-FY-21-116, Standard Flood Hazard Determination Form New construction properties located in 100-year flood plains require additional documentation, including confirmation the base flood elevation (BFF) is below lowest babitable floor
_	Metropa Dueff Statement: If reference transation
븜	Credit Report for Non-Purchasing Spouse (as applicable)
_	Applies to applicant or property located in a community property state: AZ, CA, ID, LA, NV, NM, TX, WA, WI
	Uniform Residential Appraisal Report (URAR) FNMA 1004/FHLMC 70 or applicable report as determined by appraiser (not required for most streamlined refinances)

ACCEPT FULL DOCUMENTATION Recommendation

Upload the following:

F

- Form RD 3555-21, "Request for Single Family Housing Loan Guarantee"
- Underwriting Analysis, "FNMA 1008/FHLMC 1077" or Similar Form
- Uniform Residential Loan Application
- Income Verification Documentation
- Asset Documentation
- Credit Report
- Credit Report for Non-Purchasing Spouse (as applicable)
- Mortgage Payoff Statement for a Refinance (as applicable)
- Standard Flood Hazard Determination
- Uniform Residential Appraisal Report (URAR) (not applicable for most streamlined or streamlined-assist refinances)

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uge .	Loan Origination Checklist Manual Underwriting, GUS Refer/Refer with Caution Underwriting Recommendation, or GUS Accept with Full Documentation Message on GUS Underwriting Findings and Analysis Report
When	submitting documents in GUS, the appraisal report must be uploaded separately in color.
	Form RD 3555-21, Request for Single Family Housing Loan Guarantee
	Include all pages from current published version
	Executed by applicant(s) and lender
Π	Underwriting Analysis: FNMA 1008/FHLMC 1077, or similar form
-	Documentation of annual and repayment income calculations
	Credit waiver explanations, debt ratio waiver compensating factors, and overall loan file comments may be
	documented on this form
	Uniform Residential Loan Application: FNMA 1003/FHLMC 65
	Not required to be signed by applicant(s) or lender
_	Loan amount is not required to match the loan request in GUS or on Form RD 3555-21
	Income Verification Documentation: Applicable methods
	Alternative Documentation: Non self-employed:
	Full Documentation: Non-self-employed:
	2 years W-2s + 4 weeks of earning statements with YTD figures
	Self-Employed:
	2 years personal and business filed income tax returns or IRS transcripts with all schedules + YTD profit and loss
	statement
	Additional Income Types: SSI, VA Benefits, Pension, Retirement, etc.
	Refer to Chapter 9 for acceptable verification documents
	Asset Documentation:
	Documentation for all applicable household members per 3555.152(d)
_	VOD's, bank or investment statements, gift letters, etc. Refer to Chapter 9 for acceptable verification documents.
	Credit Report: (as applicable)
	Credit Report: For loans submitted outside of GUS. GUS loans will have the credit report uploaded.
	Non-Traditional credit tradelines, as applicable
_	Credit Supplements, il utilized to Support data adjusted from credit report
Ц	Applies to applicant or property located in a community property state: A7 CA ID LA NV NM TX WA WI
	Verification of Rent:
	NOT APPLICABLE FOR GUS ACCEPT FULL DOCUMENTATION
	Applicable for manually underwritten loans with credit scores less than 680 when rental history is indicated.
	Refer to Chapter 10 for guidance on documenting rent and non-traditional credit when a VOR is required, but not
	available.
	Mortgage Payoff Statement: If refinance transaction
	FEMA Form FF-206-FY-21-116. Standard Flood Hazard Determination Form:
_	New construction properties located in 100-year flood plains require additional documentation, including
	confirmation base flood elevation (BFE) is below lowest habitable floor
	Uniform Residential Appraisal Report (URAR)
_	NOT APPLICABLE TO MOST STREAMLINED OR STREAMLINED-ASSIST REFINANCES

REFER OR REFER W/CAUTION Recommendation

Upload the following:

F

- Form RD 3555-21, "Request for Single Family Housing Loan Guarantee"
- Underwriting Analysis, "FNMA 1008/FHLMC 1077" or Similar Form
- Uniform Residential Loan Application
- Income Verification Documentation
- Asset Documentation
- Credit Report
- Credit Report for Non-Purchasing Spouse (as applicable)
- Verification of Rent
- Mortgage Payoff Statement for a Refinance (as applicable)
- Standard Flood Hazard Determination
- Uniform Residential Appraisal Report (URAR) (not applicable for most streamlined or streamlined-assist refinances)

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	Loan Origination Checklist Manual Underwriting, GUS Refer/Refer with Caution Underwriting Recommendation, or GUS Accept with Full Documentation Message on GUS Underwriting Findings and Analysis Report
When	submitting documents in GUS, the appraisal report must be uploaded separately in color.
Π	Form RD 3555-21, Request for Single Family Housing Loan Guarantee
-	Include all pages from current published version
	Executed by applicant(s) and lender
_	
Ц	Underwriting Analysis: FNMA 1008/FHLMC 1077, or similar form
	Documentation of annual and repayment income calculations
	credit waiver explanations, debt ratio waiver compensating factors, and overall loan file comments may be documented on this form
	Uniform Residential Loan Application: ENMA 1003/EHLMC 65
Ц	Not required to be signed by applicant(s) or lender
	Loan amount is not required to match the loan request in GUS or on Form RD 3555-21
	Income Verification Documentation: Applicable methods
-	Alternative Documentation: Non self-employed:
	Written/Electronic VOE + 1 earning statement with YTD figures
	Full Documentation: Non self-employed:
	2 years W-2s + 4 weeks of earning statements with YTD figures
	Self-Employed:
	2 years personal and business filed income tax returns or IRS transcripts with all schedules + YTD profit and loss
	statement Additional Income Tunes: SCI VA Renefits Pension Patizement etc.
	Refer to Chapter 9 for acceptable verification documents
	Asset Documentation:
-	Documentation for all applicable household members per 3555.152(d)
	VOD's, bank or investment statements, gift letters, etc. Refer to Chapter 9 for acceptable verification documents.
	Credit Report: (as applicable)
_	Credit Report: For loans submitted outside of GUS. GUS loans will have the credit report uploaded.
	Non-Traditional credit tradelines, as applicable
	Credit supplements, if utilized to support data adjusted from credit report
	Credit Report for Non-Purchasing Spouse (as applicable)
_	Applies to applicant or property located in a community property state: AZ, CA, ID, LA, NV, NM, TX, WA, WI
Ц	
	Applicable for manually underwritten loans with credit scores less than 690 when rental history is indicated
	Refer to Chanter 10 for guidance on documenting rent and non-traditional credit when a VOR is required, but not
	available.
	Mortgage Payoff Statement: If refinance transaction
_	
	FEMA Form FF-206-FY-21-116, Standard Flood Hazard Determination Form:
	New construction properties located in 100-year flood plains require additional documentation, including
	confirmation base flood elevation (BFE) is below lowest habitable floor
	Uniform Residential Appraisal Report (URAR)
	NOT APPLICABLE TO MOST STREAMLINED OR STREAMLINED-ASSIST REFINANCES
	FNMA 1004/FHLMC 70 or applicable report as determined by appraiser

How do I upload documents to GUS?

Submitting a Successful Loan Application



COMPLETENESS Follow the checklist.



ACCURACY Double check your documentation and entries into GUS.



TIMLINESS Upload documents prior to "Final" submission.



COMMUNICATION Notify the agency when documentation are uploaded for incomplete files.

Loan documents are uploaded into GUS before or at time of loan submission.

Eligibility Borrower Information	Assets and Liabilities Real Estate	Loan and Property Information	Application Documents	1 More…∽
Application Documents				
Borrower Information				
Borrower ID / Name	Borrower Address			
937402299 Patrick Purchaser	00357 Monument R	load, San Jose, CA 95130		
Upload Documents Add and Index Individual Docum	ent(s) into Image Repository			
3 File Upload Instructions • Acceptable file formats are A • Password protected docume • Maximum File Size Is 100MB . • User must make a selection • Up to 10 individual document • Select " Submit Document(s) "	dobe PDF and TIF (no password prote nts are not permitted. for " Type of Document " prior to addin ts can be uploaded at a time. ' to attach document(s) to application	ected PDF files) g files using the Upload feature. for submission to USDA.		
File Upload Instructions • Acceptable file formats are A • Password protected documer • Maximum File Size Is 100MB. • User must make a selection f • Up to 10 individual document • Select "Submit Document(s)"	dobe PDF and TIF (no password prote nts are not permitted. or "Type of Document " prior to addin s can be uploaded at a time. to attach document(s) to application	cted PDF files) g files using the Upload feature. for submission to USDA.		
Type of Document	File Name	Subr	nission Status	Actions
4 10002 Appraisal Report	t Upload Files Or drop f	iles 5		
			C' Sub	omit Document(s)

Uploaded documents, including agency issued forms may be retrieved at the Application Document tab.

Submitted Documents			•
Note: It may take seve • Click the "Display Docume	ent" log button Icon to display the document you	nents to process and be available fo I wish to view.	r display. 8
Type of Document	Document Description	Upload Date	Actions
10002	Appraisal Report	3/30/2020	0
10011	Request for Guarantee	3/28/2020	•
10006	Underwriting	3/28/2020	•

This is going to take awhile...

10006	Underwriting	4/20/2021	0
10006	Underwriting	4/20/2021	۲
10006	Underwriting	4/20/2021	•
10006	Underwriting	4/20/2021	•
10006	Underwriting	4/20/2021	•
10006	Underwriting	4/20/2021	۲
10006	Underwriting	4/20/2021	Ø

We'll get through this one super fast!



- Updated turn time • information is provided daily.
- Loans are reviewed in \bullet the order they are received.
- Stay up to date with • all announcements regarding USDA's **Single Family Housing Guaranteed Loan** Program by signing up for GovDelivery Updates.

	ing Library 🗸 🗸 🗸	L
	ed Underwriting System	
Loan Statu	oproval	
We are currently	mily Housing GLP Policy	
	aining	
	ing	
Lender Approv	ination	
Loop	vicing	
Loan	ler Test Environment	
Pe	System Access and Guide	
	aining Schedule	
	tact and Resources	
Contact Us		
Find contact informat		



tion and resources to help you with Single Family Housing Guaranteed Loan Program questions.

View Contact Information

GovDelivery Updates

An archive of previously released email bulletins and program updates are outlined below. Stay connected with the latest information by subscribing to our emails.

Resubmission Policy



- ✓ Borrowers added or deleted
- ✓ Decrease in income
- ✓ Decrease in cash assets
- ✓ Increase in loan amount
- ✓ Increase in interest rate



- ✓ Decrease in interest rate
 ✓ Decrease in loan amount
 ✓ Decrease in mortgage or
 - personal liabilities
- ✓ Increase in assets

Uploading Documents into GUS for Manual File Submissions

https://www.rd.usda.gov/media/file/download/lincmanual-submission-job-aid.pdf

Manual File Submission Job Aid

Loan types not supported in GUS, such as the Streamlined Assist Refinance product and certain Pilot programs.

To expedite manual file submissions, please follow the 2-step instructions in the job aid to upload documents directly into GUS, even though the file will not be a final submission in GUS. Rural Development

Manual File Submission Process

To be used for loan types not supported by GUS

The following guidance provides a process for <u>manual file submissions</u> that will assist Rural Development in expediting loan application requests, while also protecting applicants' personal information.

Manual file submissions take a significant amount of Agency time to process. As a result, we feel it is important to collaborate with lenders to ensure applications are reviewed, and Conditional Commitments issued, as quickly as possible. While we encourage lenders to submit files via the Guaranteed Underwriting System (GUS), manual file submissions are necessary for loan types not supported in GUS, such as the Streamlined Assist Refinance product and certain Pilot programs.

What Do I Need to Do?

To expedite manual file submissions, please follow the 2-step instructions below to upload documents directly into GUS, even though the file will **not** be a final submission in GUS.

STEP 1: Required GUS Entries

In GUS, the lender will enter, at a minimum, the following items:

a. "Eligibility" Page - Enter the following data points:

- Subject Property Address (Street)
- Subject Property Address (City)
- Subject Property Address (State)
- Subject Property Address (County)
- Subject Property Address (MSA)
- Subject Property Address (Zip Code)
- Household Income

b. "Borrower" Page - Enter the following data points for at least one applicant:

- Borrower First Name
- Borrower Last Name
- o Borrower Social Security Number
- c. "Application Documents" Page Upload all required documents as indicated on Attachment 15-A (https://www.rd.usda.gov/sites/default/files/rd-sfh-attachment15achecklist.pdf):
 - Additional guidance on uploading documents is found in the GUS user guide, located in the USDA Linc Training & Resource Library (<u>https://www.rd.usda.gov/resources/usdalinc-training-resource-library</u>).
- Lenders should <u>not</u> order or reissue credit reports in GUS or run SAVE for manual file submissions using this process.

Uploading Documents into GUS for Manual File Submissions

	Eligibility Borrower Information Eligibility V Property Information			
Street Address	* Property Address 🕕 Ur	nit # 🟮		
City	*City ① **	State () Choose One 🛟	Check Property Eligibility	
County	* County Choose One	:		
MSA	* MSA () Choose One	;	UNKNOWN	3
Zip Code	* Zip Code * XXXX-XXXX Zip Code Lookup Display Property Map			
	> Household Member Information			

Uploading Documents into GUS for Manual File Submissions

	> Property Information			
of people in household	 Household Member Information * Number of People in Household 2 	Is Loan Applicant or Co-Applicant ag O No O Yes	ge 62 or older? (P) 🚺 🛛 A	nnual Medical Expenses 🕦 \$0.00
# of people under 18, disabled, or full time	Number of residents under 18 years old, Disabled or Full Time Students 18 years of age (P)	Annual Child Care Expenses	Are there any Disabled per living in the household? (P) O No	sons Annual Disability Expenses () \$0.00

Uploading Documents into GUS for Manual File Submissions

Commission ()	Overtime 📵
\$0.00	\$0.00
Bonus 🕕	Other 🚯
\$0.00	\$0.00
	UNKNOWN
	Bonus () \$0.00 embers of the

Total Household Income

Uploading Documents into GUS for Manual File Submissions



Uploading Documents into GUS for Manual File Submissions



gibility Borrower Information	Assets and Liabilities	Real Estate	Loan and Property Information	Credit Underwriting	More V
redit Underwriting					
Select Request You Would Like to	Submit (P)				
Request Credit Report				÷	
Complete Items Below Bef	ore Submitting the I	Request <mark>f</mark> or	Credit Report		
Complete Items Below Bef Purchaser, Patrick	ore Submitting the I	Request for	Credit Report Credit Status (P)		
Complete Items Below Bef Purchaser, Patrick	Fore Submitting the I	Request for	Credit Report Credit Status (P) Unknown		
Complete Items Below Bef Purchaser, Patrick Joint New Service Provider (P) Choose One	Reference Number	Request for	Credit Report Credit Status (P) Unknown Password (P)		

Who do I contact with questions <u>AFTER</u> loan submission?

https://www.rd.usda.gov/resources/usda-linctraining-resource-library/linc-contact-andresources

USDA's Origination & Processing Division (OPD)

Contact the OPD team that services the state that the property is located in.

Be sure to include as much detail as possible regarding your request.

Торіс	Information
	Information to include in email:
	 Identify the state the application is located; if applicable;
	 Provide applicant's name and USDA borrower ID, if applicable;
	GUS loan number, if applicable
	Include contact information; and
	 Indicate if you would like a call back (otherwise you will receive an email repl File-Specific Questions by phone: 833-314-0168, ext. 2 Phone System Availability: 9:00 am to 3:30 pm ET
File-Specific Questions	
	Origination and Processing Division 1: SFHGLP.OPD1@usda.gov
	Supporting: AL, AK, AR, AZ, CA, CO, HI, IA, ID, KS, KY, LA, MO, MN, MS, MT, ND, NE, NM, NJ, NY, NV, OK, OR, SD, TX, UT, WA, WP, WI, WY
	Origination and Processing Division 2: SFHGLP.OPD2@usda.gov
	Supporting: CT, DE, FL, GA, IL, IN, MA, MD, ME, MI, NC, NH, OH, PA, PR, RI, SC, TN, VA, VI, VT, WV
Lender Self-Report	SFHGLD.QA@usda.gov
Program Training Program Marketing and Outreach	sfhgld.lenderpartner@usda.gov
General Loan Scenario Questions Loan Policy/Regulation/Handbook	sfhgld.program@usda.gov or *833-314-0168, ext. 4
Turn Times	833-314-0168, ext. 1 Phone System Availability: 9:00 am to 3:30 pm ET
Lender Approval/Recertification Loan Servicing	sfhglpservicing@usda.gov
Technical Issues: GUS	RD.HD@USDA.GOV or (800) 457-3642 option 2, option 2
Technical Issues: eAuth or Login.gov	https://www.eauth.usda.gov/eauth/b/usda/faq Select Public Customer

What if I need GUS assistance?

GUS Resources

USDA LINC Training & Resource Library

GUS Lender User Guide

Lender Request for Branch Addition/Modification

Adding/Removing Security Administrators

GUS Training Modules

Still	and the second sec
Guaranteed	Underwriting System (GUS)
State Barriston States	
and the second second	
	HOME RESOURCES USDA LINC TRAINING & RESOURCE LIBRARY
NC Training Library 🗸 🗸	
Guaranteed Underwriting System (GUS)	Documentation and Resources
Lender Approval	1. GUS Lender User Guide
Single Family Housing GLP Policy Desk	2. Pop-Up Information (PDF)
Lender Training	3. Gaining Access to GUS
Loan Closing	4. GUS User Agreement & Training Cert 5. Lender Agreent Access to GUS
Loan Origination	6. SFHGLP System Access and Security Guide
Loan Servicing	7. Lender Request for Branch Addition/Modification
GUS Lender Test Environment (LTE)	8. Single Close Rehab User Guide
SFHGLP System Access and	Training
ecurity Guide	1. How to Become a GUS Lender and Set Up Users #
ender Training Schedule	How to Become a GUS Lender and Set Up Users (PDF Training Handout)
oan Processing	2 GUS Overview #
INC Contact and Resources	Z. COS CREATER IN
	<u>GUS Overview</u> (PDF Training Handout)
	3. <u>GUS Updates</u> #
	<u>GUS Updates</u> (PDF Training Handout)
	4. GUS Basic Navigation and User Roles @

- GUS Basic Navigation and User Roles (PDF Training Handout)
- 5. Loan Application #
- Loan Application (PDF Training Handout)
- 6. Eligibility Page #
- Eligibility Page (PDF Training Handout)

Contacting the GUS Helpdesk



Technical Issues: GUS

• RD.HD@USDA.GOV or (800) 457-3642 option 2, option 2

Technical Issues: e-Authentication or Login.gov

- Login.gov/E-Authentication FAQs: htps://www.eauth.usda.gov/eauth/b/usda/faq
- Login.gov/E-Authentication Contact Us: htps://www.eauth.usda.gov/eauth/b/usda/contactus

USDA LINC Training & Resource Library

 https://www.rd.usda.gov/resources/usda-linc-training-resourcelibrary/guaranteed-underwriting-system



Lender Toolkit

USDA LINC Training & Resource Library

Your One Stop Shop!

https://www.rd.usda.gov/resources/usda-linctraining-resource-library

Save it as a favorite.

Access HB-1-3555, policy resources, GUS user guides and training, loan closing user guide, loan servicing resources, and more.

Sign up for GovDelivery notifications.

LINC Training Library 🗸	NUME - RESOURCE	English -
(GUS) Lender Approval Single Family Housing GLP Policy Desk	Loan Status We are currently reviewing new loan applications a	and conditions received on or before 2-18-25.
Lender Training Lean Closing		
Loan Servicing	Lender Approval and Recercification	Lender Training
GUS Londor Test Environment (LTE)	Lean Origination	Lean Processing
SPHGLP System Access and Security Guide	Loss Closing	Loan Servicing
Lender Training Schedule	Policy Desk	Guaranteed Underwriting System (GUS)
LINE Contact and Resources	Contact Us Find contact information and resources to help you with questions. View Contact Information	1 Single Family Housing Guaranteed Loan Program
	GovDelivery Updates An archive of previously released email bulletins and pro- the latest information by <u>subscribing to our emails</u> #. Live training tomorrow, there's still time to register to the scription	ogram updates are outlined below. Stay connected with
	O2/12/2025 07:00 AM EST Postponement of the Final Rule for Special Servicing (Options for Hon-Performing Loans
	02/06/2025 11:07 AM EST Wishing you a New Year filled with opportunities, grow 01/22/2025 12:53 PM EST	why, and successi
	What's in your toolkit? Learn how you can expand you	r market with USDWs top loan products!
	01/22/2025 07:14 AM EST	

HB-1-3555 Resource

We're here to help.

https://www.rd.usda.gov/resources/directives /handbooks#hb13555

Save it as a favorite.

Use Ctrl-F to find answers quickly.

Check back for updates.

HB-1-3555 SFH Guaranteed Loan Program Technical Handbook

Consolidated version	(large document may take long to load)
Table of Contents	
Chapter 1	Overview
Chapter 2	Record Retention
Chapter 3	Lender Approval
Chapter 4	Lender Responsibilities
Chapter 5	Origination and Underwriting Overview
Chapter 6	Loan Purposes
Chapter 7	Loan Terms and Conditions
Chapter 8	Applicant Characteristics
Chapter 9	Income Analysis
Chapter 10	Credit Analysis
Chapter 11	Ratio Analysis
Chapter 12	Property and Appraisal Requirements
Chapter 13	Special Property Types
Chapter 14	Funding Priorities
Chapter 15	Submitting the Application Package
Chapter 16	Closing the Loan and Requesting the Guarantee
Chapter 17	Regular Servicing-Performing Loans
Chapter 18	Servicing Non-Performing Loans - Accounts with Repayment Problems
Chapter 19	Loss Claim - Collecting on the Guarantee

HANDBOOK Updates

Policy Desk

Allows lenders and stakeholders to provide valuable feedback on proposed policy changes for the Single Family Housing Guaranteed Loan Program.

USDA LINC	Training & Resource Libra	ry
	HOME > RESOURCES	
LINC Training Library		English *
(GUS)		· · · · · · · · · · · · · · · · · · ·
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Single Family Housing GLP Policy Besk	We are currently reviewing new loan applications	and conditions received on or before 11 06 24.
Lender Training		
Loan Closing		
Loan Origination	Lender Approval and Recertification	Lender Training
Loan Servicing		
GUS Lender Test Environment	Loan Origination	Loan Processing
(LTE)	Luce diseters	
SEHGLP System Access and	Loan Closing	Loan Servicing
Security Guide	Policy Desk	Guaranteed Underwriting System (GUS)



FAQ Resource

We're here to help.

https://www.rd.usda.gov/media/file/downloa d/rd-sfh-faqloanorigination.pdf

Save it as a favorite.

Use Ctrl-F to find answers quickly.

Check back for updates.

Frequently Asked Questions (FAQ)

This document consists of answers to commonly asked questions on the Rural Development Single Family Housing Guaranteed Loan Program Technical Handbook (HB-1-3555). The policy information contained in this guide is based on the applicable Regulations and Technical Handbook, and all lending decisions should adhere to the guidance contained within. You can find a complete copy of the Regulation, 7 CFR Part 3555, and the Technical Handbook on the Rural Development Directives Website, located at https://www.rd.usda.gov/sites/default/files/hb-1-3555 0.pdf.

General loan scenario or policy questions may be sent to the Guaranteed Policy, Analysis and Communications Branch at sfhgld.program@usda.gov.

Additional lender resources, including up to date information on file turn times and a full listing of contacts based on topic, can be found on the Guaranteed Lender Website located at https://www.rd.usda.gov/page/sfh-guaranteed-lender.

Lenders can also utilize USDA's Customer Access Lender Line (CALL), which is available to provide turn time updates, as well as access to specialists and analysts who are available to answer your questions on specific files, lender recertifications and approvals, policies and scenarios, and GUS technical questions. The toll-free number for CALL USDA is (833) 314-0168, which is available from 9:00 am to 3:30 pm ET.

Critical program information such as policy updates, funding status, and automation changes are sent by email through GovDelivery. Lenders are encouraged to sign up for GovDelivery notices at:

https://public.govdelivery.com/accounts/USDARD/subscriber/new.

Thank you for supporting the Single-Family Housing Guaranteed Loan Program!

HELP Contacts

We're here to help.

https://www.rd.usda.gov/resources/usda-linctraining-resource-library/linc-contact-andresources

Have a question on POLICY? Contact the PAC team!

Need TRAINING? Contact the LPA team!

Have a question on a SPECIFIC FILE? Contact the OPD!

Торіс	Information
	Information to include in email: • Identify the state the application is located; if applicable; • Provide applicant's name and USDA borrower ID, if applicable; • GUS loan number, if applicable • Include contact information; and • Indicate if you would like a call back (otherwise you will receive an email reply)
File-Specific Questions	File-Specific Questions by phone: 833-314-0168, ext. 2 Phone System Availability 9:00 am to 3:30 pm ET
	Production Team One: SFHGLPONE@usda.gov AK, AL, AZ, CA, CO, GU, HI, IA, II KS, MT, NM, NV, OR, SD, TX, UT, WA, WI, WP, WY Production Team Two: SFHGLPTWO@usda.gov AR, KY, LA, MN, MO, MS, ND, NE, NJ, NY, OK Production Team Three: SFHGLPTHREE@usda.gov CT, DE, GA, IL, MA, MD, ME, MI, NC, NH, RI, SC, VT, WV
	Production Team Four: SFHGLPFOUR@usda.gov FL, IN, OH, PA, PR, TN, VA, VI
Lender Self-Report	sfhgld.qualityassurance@usda.gov
Program Training Program Marketing and Outreach	sfhgld.lenderpartner@usda.gov
General Loan Scenario Questions Loan Policy/Regulation/Handbook	sfhgld.program@usda.gov or *833-314-0168, ext. 4
Turn Times	833-314-0168, ext. 1 Phone System Availability: 9:00 am to 3:30 pm ET
Lender Approval/Recertification Loan Servicing	sfhglpservicing@usda.gov
Technical Issues: GUS	RD.HD@USDA.GOV or (800) 457-3642 option 2, option 2
Technical Issues: eAuth or Login.gov	https://www.eauth.usda.gov/eauth/b/usda/faq Select Public Customer FA
Loss Claims	guarantee.svc@usda.gov





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