



FY 2023 Consolidated MFH Technical Assistance Grant NOFA Information Session

Production and Preservation Division, Multifamily Housing Monday, May 22, 2023

FY 2023 Consolidated Multifamily Housing Technical Assistance (TA) NOFA Funding Overview

- Notice of Funding Availability (NOFA) published in the Federal Register on May 4, 2023: <u>NOFA LINK</u>
- Funding Available: \$6.9 million for 515 NP Transfer TA Grants
 \$1 million for Off-FLH TA Grants
- Grant term: 24 months (12-month extension possible with Agency preapproval)
- Application deadline: 12:00 noon E.T. on Monday, July 3, 2023
- NOFA is announcing grant funds for TA providers, not for organizations seeking TA.

Multifamily Housing Consolidated Technical Assistance Grant NOFA

- 515 Nonprofit Transfer Technical Assistance. Technical assistance grants are awarded to qualified public and private nonprofit organizations and public housing authorities to provide technical assistance to facilitate the transfer of Section 515 Multifamily Housing projects to nonprofit and public housing authority buyers.
- Off-Farm Labor Housing Technical Assistance. Technical assistance grants are awarded to qualified public and private nonprofit entities to provide technical assistance to qualified Section 514/516 FLH loan and grant applicants in order to develop new Off-FLH projects.

515 Nonprofit Transfer Technical Assistance Program Basics

- Technical assistance grants are awarded to qualified public and private nonprofit organizations and public housing authorities to provide technical assistance to facilitate the transfer of Section 515 Multi-Family Housing projects to nonprofit and public housing authority buyers.
- TA providers may use grant funding to provide consultation, advisory and non-construction services from the feasibility/pre-application phase through closing.
- Soft costs, such as financial analysis and transaction structuring analysis, completion of other transaction details such as Capital Needs Assessments, appraisals, and market surveys, are an eligible use of funds.

515 Nonprofit Transfer Technical Assistance Program Basics

- Grants are awarded to entities applying to be technical assistance providers, not prospective TA recipients. TA providers must be nonprofit organizations, tribal housing organizations, public housing authorities (PHAs), or tribally designated housing entities (TDHEs).
- TA funds may not be used for construction costs.
- Additional information about program requirements, eligible applicants, etc., is provided in the NOFA publication.

Off-Farm Labor Housing Technical Assistance Program Basics

- Technical assistance (TA) grants are awarded to qualified public and private nonprofit entities to provide technical assistance to qualified Section 514/516
 FLH loan and grant applicants in order to develop new off-FLH projects.
- TA providers may use grant funding to provide consultation, advisory and non-construction services.
- Soft costs, such as financial analysis, transaction structuring analysis, and other transaction details such as capital needs assessments (CNAs), appraisals, and market surveys, are considered eligible fund uses.

Off-Farm Labor Housing Technical Assistance Program Basics

- TA grantees must have expertise in FLH project development, federal grant administration, and technical assistance program development, implementation, and delivery.
- TA funds may not be used for construction costs.
- TA funding cannot be used to develop projects located in counties with Agency-financed FLH properties currently operating under "diminished need" occupancy waivers
- Funding awards are made to TA providers, not prospective TA recipients. Entities seeking technical assistance may contact TA providers to request assistance following announcement of selected grantees.

FY 2023 Consolidated MFH TA NOFA Funding Overview

- Notice of Funding Availability (NOFA) published on May 4, 2023: <u>NOFA LINK</u>
- Funding Available: \$6.9 million for 515 NP Transfer TA Grants

\$1 million for Off-FLH TA Grants

- Grant term: 24 months (12-month extension possible with Agency preapproval)
- Application deadline: 12:00 noon E.T. on Monday, July 3, 2023
- How to submit: Via CloudVault following the NOFA instructions. To request a CloudVault account to submit an application, email <u>npta.rfp@usda.gov</u> or <u>RD.FLHTA@usda.gov</u>
- Important: Applicants must submit a request for a CloudVault account no later than Wednesday, June 28, 2023

FY2023 Consolidated MFH TA NOFA Funding Overview

- Agency application review and scoring period: 60 days after the Monday, July 3, 2023, submission deadline
- Agency works with selected grantees to finalize their statements of work and obtain signed grant agreements
- Initial round of funding awards made by November 2023
- All awards made by January 2024

Key NOFA Changes for the FY 2023 Funding Round

	FY 2023 Funding Round	Previous Funding Round
Funding Available	515 NP Transfer TA: \$6.9 million	515 NP Transfer TA: \$3 million
Maximum Award Amount	515 NP Transfer TA \$500,000	515 NP Transfer TA \$350,000
Minimum Award Amount	515 NP Transfer TA \$100,000	515 NP Transfer TA \$50,000
TA Provider Applications Per Region	Both programs: Applicants are limited to one application submission per region, per TA program (max 4 apps per program).	Not limited
Maximum share of funding allowed for consultant services	Both Programs: 20% of applicant's key personnel services budget.	Both Programs: 10% of applicant's key personnel services budget.

Key NOFA Changes for FY 2023 Funding Round

 Agency will prioritize awarding at least one Nonprofit Transfer TA Grant and one Off-Farm Labor TA Grant in each of the following four geographic regions:

Midwestern Region: IA, IL, IN, KS, MI, MN, MO, ND, NE, OH, SD, WI

Northeastern Region: CT, DE, MA, MD, ME, NH, NJ, NY, PA, RI, VT, VI, WV

Southern Region: AL, AR, FL, GA, KY, LA, MS, NC, OK, PR, SC, TN, TX, VI

Western Region: AK, AZ, CA, CO, HI, ID, MT, NM, NV, OR, UT, WA, WY

NP Transfer Technical Assistance NOFA Eligible Applicants

- Nonprofits, tribal housing nonprofits, public housing authorities, and tribally designated housing entities (TDHEs)
- Expertise in MFH Section 515 transfers
- Experience with other MFH affordable housing preservation and rehabilitation
- See NOFA for additional requirements
- Note: Funding awards are made to TA providers, not prospective TA recipients. Upon announcement of selected grantees, entities seeking technical assistance may contact TA providers to request assistance.

FLH Technical Assistance NOFA Eligible Applicants

- Eligible public and private nonprofit organizations
- Expertise in FLH project development, federal grant administration, and technical assistance program development, implementation, and delivery
- See NOFA for additional requirements
- Note: Funding awards are made to TA providers, not prospective TA recipients. Upon announcement of selected grantees, entities seeking technical assistance may contact TA providers to request assistance.

Technical Assistance NOFA Statement of Work

- Statement of Work:
 - Plan for TA service delivery, including where, how, and to whom services will be delivered.
 - Explain why TA is needed in the service area and how the grantee will provide it.
 - 515 TA: Identify how grantee will identify projects that are both needed and suitable for preservation along with finding willing buyers and sellers.
 - FLH TA: Identify how grantee will identify applicants and communities with demonstrated unmet need for FLH were identified.
 - Explain services that will be delivered and who will provide them (e.g., staff, consultant, third-party report provider).
 - Provide a budget and timeline for the proposed services to be delivered.
 - Describe the outcomes of the proposed Statement of Work.
 - Note: Review NOFA carefully for all Statement of Work submission requirements.

Technical Assistance NOFA Eligible Purposes

- 515: Technical assistance and consultation services to assist in the transfer of ownership to a nonprofit or public housing authority (PHA)
- Soft costs necessary to determine the feasibility of the transaction, including but not limited to, appraisals, capital needs assessments, and market surveys.
- Other grant funds uses may be approved by the Agency on a case-by case basis.

Technical Assistance NOFA Eligible Purposes

- Off-FLH TA: Technical assistance, consultation and advisory services provided to eligible off-FLH loan and grant applicants who lack experience/capacity to package loan and grant dockets to submit for Agency funding consideration.
- Soft costs necessary to determine the feasibility of the project, including but not limited to, appraisals, capital needs assessments, and market surveys.
- Targeted outreach efforts.
- Other grant funds uses may be approved by the Agency on a case-by case basis.

Technical Assistance NOFA Ineligible Purposes

• Ineligible purposes:

- Project construction costs
- Funding projects in which the TA provider (or any acting third-party entities) and loan/ grant applicant(s) has an identify of interest/ownership interest
- Projects also requesting reimbursement for TA expenses as part of total development costs
- Off-FLH TA only: Projects located in counties with Agency-financed FLH properties currently operating under "diminished need" occupancy waivers (see link below for list of counties where FLH TA cannot be provided)
- Off-Farm Labor Housing Technical Assistance Grants | Rural Development (usda.gov)

Technical Assistance NOFA General Application Requirements

- The General Section of the NOFA provides the application procedures and requirements applicable to both programs. Program Sections A and B provide descriptions of both programs and explain additional procedures and requirements applicable to each program.
- Please read both the General Section and the Program Sections to ensure all application submission requirements are met.
- The items below are highlights, not a comprehensive list, from the NOFA:
 - Summary page
 - Various forms
 - Organizational and financial documents
 - Narrative describing organizational knowledge, demonstrated ability, and practical experience
 - Statement of work

Technical Assistance NOFA Application Requirements

- Organizational Expertise and Experience (Note the requirement to provide information about previous and current project-specific transactions, transaction status, and TA service delivery).
- Key Personnel and Staffing Plan: Provide details on staff members who will deliver TA services and administer the grant.
- Consulting Services: Goal is to increase the staff capacity to deliver TA services. Use of consultants is limited to 20% of personnel services budget. (Note: Limitation does not apply to providers of third-party reports such as appraisals and CNAs).

Technical Assistance NOFA Scoring Criteria

- Organizational Expertise and Experience- Points awarded for current and previous TA delivery, completed transactions (both RD and non-RD), etc.
- Alignment of budget with SOW/grant funds usage projection corresponding with a 24-month timeline for service delivery
- Proposed Outcomes (TA resources uses to maximize the number of projects and TA recipients served)
- Grant Administration (% of administrative costs and prior experience)
- Administration Funding Priorities (Economic Recovery, Equity, Climate)
- MFH program delivery goals (Geographic Coverage, Innovative service delivery models)
- Administrator discretionary points (Market opportunities, Equity, Climate Impacts)

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Questions or feedback?

Email NOFA/program questions to: <u>npta.rfp@usda.gov</u> or <u>rd.flhta@usda.gov</u>



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