

Thank you for your interest in the 502 Direct Single Family Housing Program.

To get started, please fully complete the pre-qualification package in the first attachment and sign the authorization(s) to enable us to order an In-file Credit Report for each applicant at no cost to you.

- Rural Housing Service Pre-Qualificaation Workseet
- Form RD 3550-1, Authorization to Release Information (signature only) print separate forms, as necessary for each adult household member (19 and older)

In addition, you will find basic information for this loan program in the following attachments:

USDA, RURAL DEVELOPMENT 1318 S. Main Road, Building 5 Suite A Vineland, NJ 08360 (phone) 1-856-285-7679 (fax) 1-855-305-7400

Servicing: Atlantic, Burlington, Cape May, Cumberland, Camden, Gloucester, Mercer, Middlesex, Ocean, Monmouth, Hunterdon, Morris, Passaic, Salem, Somerset, Sussex, and Warren Counties

- 502 Direct SFH Frequently Asked Questions
- New Jersey Area Loan Limits Maximum Loan Amounts
- 502 Program Description/Eligibility Areas
- Direct Loan Program Income Limits

All items must be returned to, <u>nj.direct.origination@usda.gov</u> or mail to the servicing office listed below for review. Upon receipt of this Pre-Qualification Package, we will advise you of our preliminary findings.

Upon receipt and review, we will promptly advise you of our preliminary findings within 7 to 10 business days in response to your original e-mail and/or phone call. I am also adding a useful link to the eligibility area for potential properties that you may became interested along the process at http://eligibility.sc.egov.usda.gov/eligibility/welcomeAction.do.

A pre-qualification can provide you with an idea of whether you may qualify for a reasonable loan amount for purchase through our Agency prior to forwarding funds necessary to order your official residential mortgage credit report and verifying all income sources. However, the results of the pre-qualification are not binding, as they are not based on verified data. You must submit an application in order for the Agency to arrive at a final eligibility decision.

You may request an application for Rural Housing Service loans assistance at any time after the pre-qualification results.

We look forward to assisting you

United States Department of Agriculture | Rural Development www.rd.usda.gov/nj

Purchase
Approx Purchase Price:
County Purchasing In:
Repair
Repairs Needed:

PRE-QUALIFICATION APPLICATION

APPLICANT INFORMATION CO-APPLICANT INFORMATION lame (First Middle Last): Name (First Middle Last):			
Address:	Address:		
City, State, Zip:			
Home <u>@:</u> Cell <u>@:</u>	Home 2: Cell 2:		
Work ☎:Fax ☎:	Work ☎: Fax ☎:		
Email Address:	Email Address:		
DOB: Sex: Marital Status:	DOB: Sex: Marital Status:		
Social Security Number:	Social Security Number:		
Race:	Race:		
US Citizen? □Y □N Ethnicity: □Hisp/Latino □Not Hisp/Latino □N/A Employer:	US Citizen? ☐Y ☐N Ethnicity: ☐Hisp/Latino ☐Not Hisp/Latino ☐N/A Employer:		
Position Held:	Position Held:		
Start Date: Hourly Rate of Pay:	Start Date: Hourly Rate of Pay:		
Avg hrs worked per week: Annual Bonus:	Avg hrs worked per week: Annual Bonus:		
Other Employmt:	Other Employmt:		
Position Held:	Position Held:		
Start Date: Avg Monthly Income:	Start Date: Avg Monthly Income:		
Monthly Non Wago Incomo: Child Support / Maintananco:	HUD		
Monthly Non-Wage Income: Child Support / Maintenance: Soc Security 1: Soc Security 2:	Poncion 1: Poncion 2:		
	/ill Live In House Not Listed Above		
Name (First Middle Last) Relationship	Age Student? Income/Month Source		
	Ionthly Payments Balance Type of Asset Cash Value		
Car Payment Car Payment	Cash		
Car Payment Credit Card	Checking Acct. Checking Acct.		
Credit Card Credit Card	Savings Acct.		
Credit Card	Savings Acct.		
Medical/Dr. Bills	Stocks/Bonds/CDs		
Medical/Dr. Bills	IRAs/Retirement		
Student Loans	Real Estate Owned		
Child Support Owed	Auto/Vehicle		
Other Debt	Auto/Vehicle		
Other Debt	Other:		
Rent / House Pmt	Other:		
Annual Medical Expenses (complete only if disabled or over 62):			
Annual Child Care Expenses: SRS pay any? \square Y \square N Any payments past due, more than 30 days, in the past 12 months? \square Y \square N Comments:	Have you owned a home in the last 3 years? □Y □N Any judgments, bankruptcy, or foreclosures in the past 3 yrs? □Y □N		
Where did you learn about this loan program? ☐ Newspaper ☐ Realtor	□ Bank □ Flyer □ Other:		

Form RD 3550-1 Form Approved (Rev. 06-06) OMB No. 0575-0172

United States Department of Agriculture Rural Development Rural Housing Service

AUTHORIZATION TO RELEASE INFORMATION

TO:		
RE:		
	Account or Other Identifying Number	
	Name of Customer	
Develo nterest	opment mission area of the United States Department of Agri-	an or grant from the Rural Housing Service (RHS), part of the Rural iculture. As part of this process or in considering my household for such loan, RHS may verify information contained in my request for request.
l, or an	nother adult in my household, authorize you to provide to RH	HS for verification purposes the following applicable information:
B Pa	Past and present employment or income records. Bank account, stock holdings, and any other asset balances. Past and present landlord references Other consumer credit references.	
If the re	request is for a new loan or grant, I further authorize RHS to	order a consumer credit report and verify other credit information.
ecords inancia disclose	s held by financial institutions in connection with the consideral records involving my loan and loan application will be available.	12 U.S.C. 3401, et seq., RHS is authorized to access my financial eration or administration of assistance to me. I also understand that railable to RHS without further notice or authorization, but will not be partment or used for another purpose without my consent except as
Γhis au	uthorization is valid for the life of the loan.	
Γhe rec	cipient of this form may rely on the Government's representa	ation that the loan is still in existence.
servicir underst equest	ng assistance. I acknowledge that I have received a copy of the tand that if I have requested interest credit or payment assistance.	nest for a loan or grant, interest credit, payment assistance, or other the Notice to Applicant Regarding Privacy Act Information. I ance, this authorization to release information will cover any future Privacy Act information unless the Privacy Act information has
А сору	y of this authorization may be accepted as an original.	
Your p	prompt reply is appreciated.	
Signat	ture (Applicant or Adult Household Member)	Date

According to the Paperwork Reduction Act of 1995, no persons are required to respond to a collection of information unless as displays a valid OMB control number. The valid OMB control number for this information collection is 0575-0172. The time required to complete this information collection is estimated to average 5 minutes per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information.

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B Pa	Past and present employment or income records. Bank account, stock holdings, and any other asset balances. Past and present landlord references Other consumer credit references.	
If the re	request is for a new loan or grant, I further authorize RHS to	order a consumer credit report and verify other credit information.
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servicir underst equest	ng assistance. I acknowledge that I have received a copy of the tand that if I have requested interest credit or payment assistance.	nest for a loan or grant, interest credit, payment assistance, or other the Notice to Applicant Regarding Privacy Act Information. I ance, this authorization to release information will cover any future Privacy Act information unless the Privacy Act information has
А сору	y of this authorization may be accepted as an original.	
Your p	prompt reply is appreciated.	
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NOTICE TO APPLICANT REGARDING PRIVACY ACT INFORMATION

The information requested on this form is authorized to be collected by the Rural Housing Service (RHS), Rural Business-Cooperative Services (RBS), Rural Utilities Service (RUS) or the Farm Service Agency (FSA) ("the agency") by title V of the Housing Act of 1949, as amended (42 U.S.C. 1471 et seq.) or by the Consolidated Farm and Rural Development Act (7 U.S.C. 1921 et seq.), or by other laws administered by RHS, RBS, RUS or FSA.

Disclosure of information requested is voluntary. However, failure to disclose certain items of information requested, including your Social Security Number or Federal Identification Number, may result in a delay in the processing of an application or its rejection. Information provided may be used outside of the agency for the following purposes:

- 1. When a record on its face, or in conjunction with other records, indicates a violation or potential violation of law, whether civil, criminal or regulatory in nature, and whether arising by general statute or particular program statute, or by regulation, rule, or order issued pursuant thereto, disclosure may be made to the appropriate agency, whether Federal, foreign, State, local, or tribal, or other public authority responsible for enforcing, investigating or prosecuting such violation or charged with enforcing or implementing the statute, or rule, regulation, or order issued pursuant thereto, if the information disclosed is relevant to any enforcement, regulatory, investigative, or prosecutive responsibility of the receiving entity.
- 2. A record from this system of records may be disclosed to a Member of Congress or to a Congressional staff member in response to an inquiry of the Congressional office made at the written request of the constituent about whom the record is maintained.
- 3. Rural Development will provide information from this system to the U.S. Department of the Treasury and to other Federal agencies maintaining debt servicing centers, in connection with overdue debts, in order to participate in the Treasury Offset Program as required by the Debt Collection Improvement Act, Pub. L. 104-134, Section 31001.
- 4. Disclosure of the name, home address, and information concerning default on loan repayment when the default involves a security interest in tribal allotted or trust land. Pursuant to the Cranston-Gonzales National Affordable Housing Act of 1990 (42 U.S.C. 12701 et seq.), liquidation may be pursued only after offering to transfer the account to an eligible tribal member, the tribe, or the Indian Housing Authority serving the tribe(s).
- 5. Referral of names, home addresses, social security numbers, and financial information to a collection or servicing contractor, financial institution, or a local, State, or Federal agency, when Rural Development determines such referral is appropriate for servicing or collecting the borrower's account or as provided for in contracts with servicing or collection agencies.
- 6. It shall be a routine use of the records in this system of records to disclose them in a proceeding before a court or adjudicative body, when: (a) the agency or any component thereof; or (b) any employee of the agency in his or her official capacity; or (c) any employee of the agency in his or her individual capacity where the agency has agreed to represent the employee, or (d) the United States is a party to litigation or has an interest in such litigation, and by careful review, the agency determines that the records are both relevant and necessary to the litigation, provided; however, that in each case, the agency determines that disclosure of the records is a use of the information contained in the records that is compatible with the purpose for which the agency collected the records.
- 7. Referral of names, home addresses, and financial information for selected borrowers to financial consultants, advisors, lending institutions, packagers, agents and private or commercial credit sources, when Rural Development determines such referral is appropriate to encourage the borrower to refinance the Rural Development indebtedness as required by title V of the Housing Act of 1949, as amended (42 U.S.C. 1471), or to assist the borrower in the sale of the property.
- 8. Referral of legally enforceable debts to the Department of the Treasury, Internal Revenue Service (IRS), to be offset against any tax refund that may become due the debtor for the tax year in which the referral is made, in accordance with the IRS regulations at 26 C.F.R. 301.6402-6T, Offset of Past Due Legally Enforceable Debt Against Overpayment, and under the authority contained in 31 U.S.C. 3720A.
- 9. Referral of information regarding indebtedness to the Defense Manpower Data Center, Department of Defense, and the United States Postal Service for the purpose of conducting computer matching programs to identify and locate individuals receiving Federal salary or benefit payments and who are delinquent in their repayment of debts owed to the U.S. Government under certain programs administered by Rural Development in order to collect debts under the provisions of the Debt Collection Act of 1982 (5 U.S.C. 5514) by voluntary repayment, administrative or salary offset procedures, or by collection agencies.
- 10. Referral of names, home addresses, and financial information to lending institutions when Rural Development determines the individual may be financially capable of qualifying for credit with or without a guarantee.
- 11. Disclosure of names, home addresses, social security numbers, and financial information to lending institutions that have a lien against the same property as Rural Development for the purpose of the collection of the debt. These loans can be under the direct and guaranteed loan programs.
- 12. Referral to private attorneys under contract with either Rural Development or with the Department of Justice for the purpose of foreclosure and possession actions and collection of past due accounts in connection with Rural Development.
- 13. It shall be a routine use of the records in this system of records to disclose them to the Department of Justice when: (a) The agency or any component thereof; or (b) any employee of the agency in his or her official capacity where the Department of Justice has agreed to represent the employee; or (c) the United States Government, is a party to litigation or has an interest in such litigation, and by careful review, the agency determines that the records are both relevant and necessary to the litigation and the use of such records by the Department of Justice is therefore deemed by the agency to be for a purpose that is compatible with the purpose for which the agency collected the records.

NOTICE TO APPLICANT REGARDING PRIVACY ACT INFORMATION- CONTINUED

- 14 Referral of names, home addresses, social security numbers, and financial information to the Department of Housing and Urban Development (HUD) as a record of location utilized by Federal agencies for an automatic credit prescreening system.
- 15. Referral of names, home addresses, social security numbers, and financial information to the Department of Labor, State Wage Information Collection Agencies, and other Federal, State, and local agencies, as well as those responsible for verifying information furnished to qualify for Federal benefits, to conduct wage and benefit matching through manual and/or automated means, for the purpose of determining compliance with Federal regulations and appropriate servicing actions against those not entitled to program benefits, including possible recovery of improper benefits.
- 16. Referral of names, home addresses, and financial information to financial consultants, advisors, or underwriters, when Rural Development determines such referral is appropriate for developing packaging and marketing strategies involving the sale of Rural Development loan assets.
- 17. Rural Development, in accordance with 31 U.S.C. 3711(e)(5), will provide to consumer reporting agencies or commercial reporting agencies information from this system indicating that an individual is responsible for a claim that is current.
- 18. Referral of names, home addresses, home telephone numbers, social security numbers, and financial information to escrow agents (which also could include attorneys and title companies) selected by the applicant or borrower for the purpose of closing the loan.
- 19. Disclosures pursuant to 5 U.S.C. 552a(b)(12): Disclosures may be made from this system to consumer reporting agencies as defined in the Fair Credit Reporting Act (15 U.S.C. 168a(f) or the Federal Claims Collection Act (31U.S.C. 3701(a)(3)).



PROGRAM CRITERIA:

- * be without housing
- * occupy the home on a permanent basis
- * be unable to obtain credit from other sources on terms and conditions they can reasonably be expected to fulfill
- * have an acceptable credit history and sufficient income to pay loan payments, insurance premiums taxes and assessments, and necessary living expenses
- * be an adult under State law and possess the legal capacity to incur the loan obligation
- * be a citizen of the United States or reside in the United States after having been legally admitted for permanent residence

SUBSIDIZED FUNDS

Payment Assistance is available to applicants meeting the very low and low income. Payment Assistance is granted annually which reduces the effective interest rate to a rate equivalent to that relating to the borrower's income range or the amount of principal and interest due based on a minimum percentage of the borrower's adjusted income ranging from 22% to 26% determined at the equivalent interest rate, whichever is greater, depending on the loan amount and the size and income of the family. Payment Assistance is subject to recapture upon sale or transfer of the property.

TERMS

Loans are amortized for up to 33 years (38 for those with incomes below 60 % of AMI and who cannot afford 33-year terms). The loan term is 30 years for manufactured homes. The promissory note interest rate is determined based on the Government's cost of money. However, that interest rate is modified by payment assistance subsidy.



ELIGIBILITY

To be eligible applicants must meet the very low and low income limits, adjusted for household size, established by the Department of Housing and Urban Development for the County and metropolitan statistical areas where the property is or will be located.

Loan limits cannot exceed the maximum dollar limitation established by County for the State of New Jersey.

View Income Limits and Determine Eligibility ONLINE! https://eligibility.sc.egov.usda.gov/eligibility/welcomeAction.do

County Loan limits effective February 1, 2021

COUNTY	NEW/EXIST	
ATLANTIC	\$285,000	
BURLINGTON	\$345,000	
CAMDEN	\$345,000	
CAPE MAY	\$345,000	
CUMBERLAND	\$285,000	
GLOUCESTER	\$345,000	
HUNTERDON	\$657,900	
MERCER	\$306,700	
MIDDLESEX	\$657,900	
MONMOUTH	\$657,900	
MORRIS	\$657,900	
OCEAN	\$657,900	
PASSAIC	\$657,900	
SALEM	\$345,000	
SOMERSET	\$657,900	
SUSSEX	\$657,900	
WARREN	\$298,000	





NEW JERSEY



SINGLE FAMILY HOUSING DIRECT LOAN PROGRAM

Rural Development provides loans in rural areas to assist very low, low and moderate-income rural families in obtaining decent, safe, and sanitary housing. Rural areas include open country and places with population of 10,000 or less and under certain conditions, towns and cities between 10,000 and 35,000.

Loans may be used for construction, purchase, repair and or rehabilitation of existing housing in rural areas.

STANDARDS

Under the Section 502 program, housing must be modest in size, design, and cost. Modest housing is property that is considered modest for the area, does not have a market value in excess of the applicable area loan limit, and does not have certain prohibited features. Homes that are constructed must meet the State of New Jersey model building and energy codes Manufactured Housing much meet the Federal Manufactured Home Construction and Safety Standards (FMHCSS) from approved Builders/ Dealers.

"Together, America Prospers"



NEW JERSEY ELIGIBLE AREAS

Atlantic County All of:

Borough of Buena Buena Vista Twp. Corbin City Egg Harbor City Estelle Manor Folsom Borough Hamilton Twp. Mullica Twp.

Weymouth Twp. Portions of: Egg Harbor Twp. Galloway Twp.

Port Republic City

Burlington County

All of: Bass River Twp. Beverly Boro **Burlington City** Burlington Twp. Delanco Twp. Eastampton Twp. Edgewater Park Twp. Fieldsboro Florence Twp. Hainesport Twp. Lumberton Twp. Mansfield Twp. Medford Lakes Medford Twp. Mount Holly North Hanover Twp. New Hanover Twp. Pemberton Borough

Shamong Twp. Springfield Twp. Southampton Twp. Tabernacle Twp. Washington Twp. Westampton Twp.

Woodland Twp. Wrightstown Portions of:

Pemberton Twp.

Riverside Twp.

Bordentown Twp. Delran Twp.

Chesterfield Twp.

Camden County All of:

Chesilhurst Waterford Twp. **Cape May County Entire County except:**

Wildwood City West Wildwood Wildwood Crest and contiguous portion of Lower Twp. North Wildwood

Cumberland County Entire County except:

Bridgeton Millville Vineland

Gloucester County

All of: Clayton E. Greenwich Twp. Elk Twp. Franklin Twp. Greenwich Twp. Harrison Twp. Logan Twp. Mantua Twp. National Park Newfield Paulsboro S. Harrison Twp. Swedesboro

Portions of: MonroeTwp. West Deptford Twp

Woolwich Twp.

Hunterdon County Entire county eligible

Mercer County All of:

E. Windsor Twp. Hightstown Hopewell Borough Pennington W. Windsor Twp. Washington Twp Portions of:

Hopewell Twp. Lawrence Twp. **Middlesex County** All of:

Cranbury Twp. Helmetta Jamesburg Plainsboro Twp. Spotswood

Monmouth County

All of: Allentown Englishtown Farmingdale Millstone Twp. Roosevelt Upper Freehold Twp

Portions of: Colts Neck Twp. Holmdel Twp. Wall Twp.

Morris County All of:

Chester Chester Twp. Harding Twp. Jefferson Twp. Mendham Mine Hill Mt. Arlington Twp. Mt. Olive Twp. Netcong Roxbury Twp. Washington Twp. Portions of:

Denville Twp. Morris Twp. Randolph Twp. Rockaway Twp. Wharton Twp.

Ocean County

All of: Barnegat Twp. Eagleswood Twp. Lacv Twp.

Lakehurst Borough Little Egg Harbor Twp. Ocean Twp. Plumsted Twp. Stafford Twp.

Tuckerton Borough Portions of: Berkeley Township

Passaic County West Millford Twp.

Salem County Entire County eligible

Somerset County All of:

Bernardsville Borough Bedminster Twp. Branchburg Twp. Far Hills Borough Millstone Borough Montgomery Twp. Peapack & Gladstone Borough Rocky Hill Borough

Portions of: Bernards Twp.

Sussex County Entire county eligible

Warren County Entire County except: Phillipsburg

NO ELIGIBLE AREAS All of: Bergen County

Essex County **Hudson County Union County**

For more information, please contact your nearest USDA Rural **Development Office**

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New Jersey State Office 521 Fellowship Road, Suite 130 Mt. Laurel, NJ 08054

*(856) 787-7700* 

Vineland Area Office

1318 S. Main Road Bldg. 5, Suite A Vineland, NJ 08360

(856) 285-7679

Centralized Mailbox: nj.direct.origination@usda.gov

Information is also available on our web site at

https://www.rd.usda.gov/nj

USDA is an equal opportunity provider, employer, and lender.

# **Rural Development - New Jersey**

# Direct Section 502 Single Family Housing Loan Program 21 Frequently Asked Questions

|      | Questions                                            | Answers                                                                                                                                                                                                                                                                                                                                                                                                                                 |                                       |  |
|------|------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------|--|
|      | Questions                                            | Answers                                                                                                                                                                                                                                                                                                                                                                                                                                 |                                       |  |
| 1    | What is the program purpose?                         | The purpose of the Direct Section 502 Single Family Housing Loan Program is to provide low and very-low-income people (who will live in rural areas) with an opportunity to own adequate but modest, decent, safe, and sanitary dwellings.                                                                                                                                                                                              |                                       |  |
| 2    | What are the advantages?                             | 100 percent financing, fixed interest rate, subsidized                                                                                                                                                                                                                                                                                                                                                                                  |                                       |  |
| 3    | What is the lowest credit score allowed?             | Credit scores are used to reduce the time necessary to conduct a credit analyses, but are not used to make adverse decisions.                                                                                                                                                                                                                                                                                                           |                                       |  |
| 4    | What is acceptable credit?                           | Applicants must be able to demonstrate a willingness and ability to repay debts when due.                                                                                                                                                                                                                                                                                                                                               |                                       |  |
| 5    | What is the maximum loan allowed?                    | There are loan limits depending on the county where amount is also limited by market value and repayment                                                                                                                                                                                                                                                                                                                                | nt ability.                           |  |
| 6    | What is the loan term?                               | Term is typically 33 years (38 for those with incomes cannot afford 33-year terms). 30 year term for new m                                                                                                                                                                                                                                                                                                                              |                                       |  |
| 7    | What is the interest rate?                           | Fixed interest rate based on the Government's cost of rate is modified by payment assistance subsidy.                                                                                                                                                                                                                                                                                                                                   | f money. In most cases the interest   |  |
| 8    | Can this program be used for                         | No. To be eligible for a Section 502 loan, applicants                                                                                                                                                                                                                                                                                                                                                                                   |                                       |  |
|      | investment or rental property?                       | dwelling on a permanent basis. Properties that include                                                                                                                                                                                                                                                                                                                                                                                  |                                       |  |
|      |                                                      | buildings designed to accommodate a business or inc<br>be financed.                                                                                                                                                                                                                                                                                                                                                                     | come-producing enterprise will not    |  |
| 9    | What is the loan to value?                           | 100 percent of market value for existing homes (over 1 yr old) and new construction where acceptable construction inspections were made and an acceptable warranty is provided. 90 percent or less of new construction where acceptable construction inspections were not made.                                                                                                                                                         |                                       |  |
| 10   | What properties qualify?                             | Housing must be modest in size, design, and cost. Modest housing is property that has less than 2,000 sq ft. living area, is considered modest for the area, does not have market value in excess of the applicable area loan limit, and not have certain prohibited features.                                                                                                                                                          |                                       |  |
| 11   | What are the eligibility requirements?               | Applicants must be US citizens or permanent US residents, have very low or low incomes. Very low income is defined as below 50 percent of the area median income (AMI); low income is between 50 and 80 percent of AMI. Families must not own adequate housing, but be able to afford the mortgage payments, including taxes and insurance. Applicants must be unable to obtain credit elsewhere, yet have acceptable credit histories. |                                       |  |
| 12   | Can the loan be for construction &                   | USDA Rural Development can loan the construction loan which is converted to                                                                                                                                                                                                                                                                                                                                                             |                                       |  |
| - 10 | permanent?                                           | permanent after construction is completed.                                                                                                                                                                                                                                                                                                                                                                                              |                                       |  |
| 13   | In-ground swimming pools?                            | No. Homes with in-ground swimming pools will <u>not</u> be financed.                                                                                                                                                                                                                                                                                                                                                                    |                                       |  |
| 14   | What about the location?                             | The project must be located in an eligible rural area. Dwellings should be located away from flood plains. <a href="http://eligibility.sc.egov.usda.gov/eligibility/welcomeAction.do">http://eligibility.sc.egov.usda.gov/eligibility/welcomeAction.do</a>                                                                                                                                                                              |                                       |  |
| 15   | What about the income limits?                        | Applicant's adjusted household income must meet Agency guidelines. <a href="http://www.rd.usda.gov/HSF-Direct_Income_Limits.html">http://www.rd.usda.gov/HSF-Direct_Income_Limits.html</a>                                                                                                                                                                                                                                              |                                       |  |
| 16   | What are the qualifying maximum ratios?              | Principal Interest Taxes and Insurance (PITI) Ratio 29% Very low-income applicants 33% Other applicants                                                                                                                                                                                                                                                                                                                                 | Total Debt Ratio 41% (all applicants) |  |
| 17   | Are loans made for Manufactured Housing?             | Yes, manufactured housing must be new and permanently installed and meet the HUD Manufactured Housing Construction and Safety Standards and RD thermal and site standards. Manufactured homes must be sold and set-up by an Agency Approved Dealer                                                                                                                                                                                      |                                       |  |
| 18   | How large can the site be?                           | The site must not be large enough to be subdivided under local subdivision regulations.  The site value may not exceed 30 percent of the as-improved market value of the property. The property must not include farm service buildings.                                                                                                                                                                                                |                                       |  |
| 19   | Is homebuyer education required?                     | Yes, Homebuyer education is required before loan cl                                                                                                                                                                                                                                                                                                                                                                                     |                                       |  |
| 20   | What about subsidy repayment?                        | There is a repayment agreement that borrowers sign agreeing to repay the subsidy.                                                                                                                                                                                                                                                                                                                                                       |                                       |  |
| 21   | How do I find out more about the application process | Contact the USDA Rural Development office that serves the county where you wish to purchase a home. <a href="http://offices.sc.egov.usda.gov/locator/app">http://offices.sc.egov.usda.gov/locator/app</a>                                                                                                                                                                                                                               |                                       |  |

#### DIRECT LOAN PROGRAM INCOME LIMITS STATE: NEW JERSEY ----- AJUSTED INCOME LIMITS -----PROGRAM 1 PERSON 2 PERSON 3 PERSON 4 PERSON 5 PERSON 6 PERSON 7 PERSON 8 PERSON\* Warren County GRANT INCOME VERY-LOW INCOME LOW INCOME Atlantic County GRANT INCOME VER-LOW INCOME LOW INCOME Bergen-Passaic County GRANT INCOME VERY-LOW INCOME LOW INCOME Hudson County GRANT INCOME VERY-LOW INCOME LOW INCOME Middlesex-Somerset-Hunterdon Counties GRANT INCOME VERY-LOW INCOME LOW ONCOME Monmouth-Ocean Counties GRANT INCOME VERY-LOW INCOME LOW INCOME Essex, Morris, Sussex, Union Counties GRANT INCOME VERY-LOW INCOME LOW INCOME Cape May County GRANT INCOME VERY-LOW INCOME LOW INCOME Burlington, Camden, Gloucester, Salem Counties GRANT INCOME VERY-LOW INCOME LOW INCOME Mercer County GRANT INCOME VERY-LOW INCOME LOW INCOME Cumberland County GRANT INCOME

VERY-LOW INCOME

LOW INCOME

STATE: NEW JERSEY

#### GUARANTEED HOUSING PROGRAM INCOME LIMITS

-- ADJUSTED INCOME LIMITS ---

|                                                | PROGRAM               | 1-4 PERSON | 5-8 PERSON |
|------------------------------------------------|-----------------------|------------|------------|
| Warren County                                  | RHS MOD.INC-GUAR.LOAN | 114850     | 151600     |
| Atlantic County                                | RHS MOD.INC-GUAR.LOAN | 97450      | 128650     |
| Bergen-Passaic Counties                        | RHS MOD.INC-GUAR.LOAN | 118400     | 156350     |
| Hudson County                                  | RHS MOD.INC-GUAR.LOAN | 132250     | 173250     |
| Middlesex-Somerset-Hunterdon Counties          | RHS MOD.INC-GUAR.LOAN | 118650     | 156600     |
| Monmouth-Ocean Counties                        | RHS MOD.INC-GUAR.LOAN | 114850     | 151600     |
| Essex, Morris, Sussex, Union Counties          | RHS MOD.INC-GUAR.LOAN | 114850     | 151600     |
| Cape May County                                | RHS MOD.INC-GUAR.LOAN | 98700      | 130300     |
| Burlington, Camden, Gloucester, Salem Counties | RHS MOD.INC-GUAR.LOAN | 111100     | 146650     |
| Mercer County                                  | RHS MOD.INC-GUAR.LOAN | 114850     | 151600     |
| Cumberland County                              | RHS MOD.INC-GUAR.LOAN | 97450      | 128650     |

<sup>\*</sup> ADD 8% OF 1-4 PERSON LIMIT FOR EACH PERSON IN EXCESS OF 8 EXCEPT FOR MODERATE INCOME FAMILIES, \*\* MODERATE INCOME IS DEFINED AS THE GREATER OF 115% OF THE U.S. MEDIAN FAMILY INCOME OR THE

Revised 5/2021

<sup>\*</sup> ADD 8% OF 4 PERSON LIMIT FOR EACH PERSON IN EXCESS OF 8 EXCEPT FOR MODERATE INCOME FAMILIES,

FOR WHICH \$5500 SHOULD BE ADDED TO THE RESPECTIVE LOW-INCOME LIMIT FOR 8+ PERSON FAMILIES

<sup>\*\*</sup> RHS ADJ. MEDIAN INCOMES SHOWN EQUAL TWICE THE RESPECTIVE VERY LOW-INCOME LIMIT

AVG OF THE STATE-WIDE AND STATE NON-METRO MEDIAN FAMILY INCOMES OR 115/80THS OF THE AREA LOW-INCOME LIMIT

- (g) Repayment ability. Repayment ability means applicants must demonstrate adequate and dependably available income. The determination of income dependability will include consideration of the applicant's past history of annual income.
  - (1) A very low-income applicant is considered to have repayment ability when the monthly amount required for payment of principal, interest, taxes, and insurance (PITI) does not exceed 29 percent of the applicant's repayment income, and the monthly amount required to pay PITI plus recurring monthly debts does not exceed 41 percent of the applicant's repayment income.
  - (2) A low-income applicant is considered to have repayment ability when the monthly amount required for payment of PITI does not exceed 33 percent of the applicant's repayment income, and the monthly amount required to pay PITI plus recurring monthly debts does not exceed 41 percent of repayment income.
  - (3) Repayment ratios may exceed the percentages specified in paragraphs (h)(1) and (h)(2) of this section if the applicant has demonstrated an ability to meet higher debt obligations, or if RHS determines, based on other compensating factors, that the household has a higher repayment ability.
  - (4) If an applicant does not meet the repayment ability requirements, the applicant can have another party join the application as a cosigner.
  - (5) If an applicant does not meet the repayment ability requirements, the applicant can have other household members join the application.
- (h) <u>Credit qualifications</u>. Applicants must be unable to secure the necessary credit from other sources on terms and conditions that the applicant could reasonably be expected to fulfill. Applicants must have a credit history that indicates reasonable ability and willingness to meet debt obligations. An applicant with an outstanding judgment obtained by the United States in a federal court, other than the United States Tax Court, is not eligible for a loan or grant from RHS.
  - (1) Indicators of unacceptable credit include:
    - (i) Payments on any account where the amount of the delinquency exceeded one installment for more than 30 days within the last 12 months.
    - (ii) Payments on any account which was delinquent for more than 30 days on two or more occasions within a 12-month period.
    - (iii) A foreclosure which has been completed within the last 36 months.
    - (iv) An outstanding Internal Revenue Service tax lien or any other outstanding tax liens with no satisfactory arrangement for payment.
    - (v) A court-created or court-affirmed obligation or judgment caused by nonpayment that is currently outstanding or has been outstanding within the last 12 months, except for those excluded in paragraph (h)(2) of this section.

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- (vi) Two or more rent payments paid 30 or more days late within the last 2 years. If the applicant has experienced no other credit problems in the past 2 years, only 1 year of rent history will be evaluated. Rent payment history requirements may be waived if the RHS loan will reduce shelter costs significantly and contribute to an improved repayment ability.
- (vii) Outstanding collection accounts with a record of irregular payment with no satisfactory arrangements for repayment, or collection accounts that were paid in full within the last 6 months.
- (viii) Non-agency debts written off within the last 36 months unless paid in full at least 12 months ago.
- (ix) Agency debts that were debt settled within the last 36 months or are being considered for debt settlement.
- (x) Delinquency on a federal debt.
- (2) The following will not be considered indicators of unacceptable credit:
  - (i) A bankruptcy in which debts were discharged more than 36 months prior to the date of application or where an applicant successfully completed a bankruptcy debt restructuring plan and has demonstrated a willingness to meet obligations when due for the 12 months prior to the date of application.
  - (ii) A judgment satisfied more than 12 months before the date of application.
- (3) When an application is rejected because of unacceptable credit, the applicant will be informed of the reason and source of information.
- (i) <u>Homeownership education</u>. Applicants who are first-time homebuyers must agree to provide documentation, in the form of a completion certificate or letter from the provider, that a homeownership education course from a certified provider under § 3550.11 has been successfully completed as defined by the provider prior to loan closing. Requests for exceptions to the homeowner education requirement will be reviewed and granted on an individual case-by-case basis. The State Director may grant an exception the homeownership education requirement for individuals in geographic areas within the State where the State Director verifies that certified homeownership education is not reasonably available in the local area in any of the formats listed in § 3550.11(b). Whether such homeownership education is reasonably available will be determined based on factors including, but not limited to: distance, travel time, geographic obstacles, and cost. On a case-by-case basis, the State Director also may grant an exception, provided the applicant borrower documents a special need, such as a disability, that would unduly impede completing a homeownership course in a reasonably available format.

### § 3550.54 Calculation of income and assets.

- (a) Repayment income. Repayment income is the annual amount of income from all sources that are expected to be received by those household members who are parties to the promissory note, except for any student financial aid received by these household members for tuition, fees, books, equipment, materials, and transportation. Repayment income is used to determine the household's ability to repay a loan.
- (b) <u>Annual income</u>. Annual income is the income of all household members from all sources except those listed in (b)(1) through (b)(12) of this section:
  - (1) earned income of persons under the age of 18 unless they are a borrower or a spouse of a member of the household,
  - (2) payments received for the care of foster children or foster adults,
  - (3) amounts granted for or in reimbursement of the cost of medical expenses,
  - (4) earnings of each full-time student 18 years of age or older, except the head of household or spouse, that are in excess of any amount determined pursuant to section 501(b)(5) of the Housing Act of 1949, as amended,
  - (5) temporary, nonrecurring, or sporadic income (including gifts),
  - (6) lump sum additions to family assets such as inheritances; capital gains; insurance payments under health, accident, or worker's compensation policies; settlements for personal or property losses; and deferred periodic payments of supplemental security income and Social Security benefits received in a lump sum,
  - (7) any earned income tax credit,
  - (8) adoption assistance in excess of any amount determined pursuant to section 501(b)(5) of the Housing Act of 1949, as amended,
  - (9) amounts received by the family in the form of refunds or rebates under State or local law for property taxes paid on the dwelling,
  - (10) amounts paid by a State agency to a family with a developmentally disabled family member living at home to offset the cost of services and equipment needed to keep the developmentally disabled family member at home,
  - (11) the full amount of any student financial aid, and
  - (12) any other revenue exempted by a Federal statue; a list of which is available from any Rural Development office.

# **Existing Dwellings Attachment - Property Requirement**

It is recommended that the taxes and insurance thresholds based on the eligibility not be exceeded. We recommend review of this document for understanding of the loan process. When a Sales Contract is signed after the Attorney review, please email to: nj.direct.origination@nj.usda.gov

Your email submission should present the following information to Rural Development.

- 1. Copy of the purchase agreement signed by both buyer and seller including seller's disclosure and lead based paint disclosure, as applicable.
- 2. Copy of MLS data sheet. Taxes for current year will be verified. Note: The Appraisal request cannot be initiated if maximum loan amount is not supported with taxes higher than the MLS. A courtesy email or phone call will be performed if this situation arises.

NOTE: Rural Development properties must meet the following conditions:

- The house must be located in an area eligible for financing by Rural Development.
- Property selected must have square footage of 2,000 square feet or less to meet the modest housing provision and shall not exceed the area loan limit. See NJ County Limits effective: 5/1/2014.
- If over [2,000 sq. ft.] requires a State Director exception if USDA considers property typical for area and/or Applicant has special needs to exceptionally large household or member with disability and proves that 12 month actual utility costs addressing the age and condition of the home and proves the ability to pay the higher costs associated with the large home.
- Rural Development does not finance existing manufactured homes, i.e. single or doublewide.
- Land for existing homes cannot be large enough to be subdivided according to local zoning regulations.
- The property cannot have an in-ground swimming pool, farm structures OR be an income producing property OR have an underground storage tank.
- The site to be financed must have access to the following:
  - o A municipal or individual water and sewer system.
  - A hard surfaced or all weather road which is developed in full compliance with public body requirements, is dedicated for public use, and is being maintained by a public body or with proper easement.
- If pursuing a purchase of a condominium it must have a *current* FHA approval and the HOA fee must be placed in the applicant overall total debt and show affordability. Please contact the local office prior to placing the offer to perform the proper underwriting and acceptance of the condominium project in question.
- Purchaser(s) must closely inspect the home to determine if it meets his/her needs. It is the
  responsibility of the purchaser to see that the home has been inspected and is acceptable.

### Inspection:

- 1. Effective October 1, 2015 USDA requres the use of a whole house inspection by a certified and/or licensed professional. Through this serivce: (1) will identify problems with the condition of the dwelling; (2) give you, the buyer, a better position to negotiate with the seller on the terms of the purchase; and (3) keep you, the buyer more informed and confident in your home buying decison. The applicant is responsible for the inspection fee at the time of inspection. The home inspector should be certified by either the National Association of Home Inspectors or the American Society of Home Inspectors with a current NJ license. The Applicants must attend the home inspection and provide our office with a copy of the inspection report. The Inspector will certify that all major systems are adequate, the dwelling has been inspected and meets agency standards with respect to: (1) Termites and other pests on form NPCA (or equivalent) or as verified by an extermination company; (2) plumbing, water and sewage; and (3) heating and cooling; (4) electrical systems; and (5) structural soundness; the dwelling should be designed to provide safe egress in the event of a fire.
- 2. The inspector must provide the following to a Rural Development Official within a timely manner;
- A full copy of the report stating the structural integrity, functionally adequate, in good repair and/or
  a summarized list of repairs needed to place the home in good repair using attachment 5 A as a
  guide.
- Well, septic evaluation and Water test must be performed by the local Health Department, State Licensed Lab or Registered Sanitarian.
- Home must be free of termites and other wood destroying insects

### Appraisal and Closing:

- 1. Rural Development will order and review appraisal to determine appraised value of property. An appraisal letter to all parties will be prepared after review of the appraisal report.
- 2. If the property appraised and funding is available, the seller and buyer should negotiate completing repairs prior to closing. All major repairs will be put in an escrow account and completed after closing. If major repairs (roof, furnace, etc) are required Rural Development will need 2-3 bids from NJ licensed contractors.
- 3. Rural Development will need to review a copy of the Title commitment, which should include a policy without exceptions and survey coverage verbiage.
- 4. After the funding commitment is issued a re-inspection must be provided certifying repairs are completed prior to closing and perform a final walkthrough to accept the condition of home and repairs
- 5. Once the above conditions have been met Rural Development will schedule a closing. It is recommended that the Sales Contract for closing date not be set any earlier than at least 45 days. USDA financing timeframes are generally within 45 60 days due to the contract appraisal timelines and funding. Funding for a Mortgage Commitment is completed after the appraisal is complete and agreed upon sales addendum to any repairs, and is first come first serve basis.