



Rural Development • Rural Business & Cooperative Service • Business & Industry Loan Guarantees

New Manufacturing Plant Creates Rural Jobs and Exports

Despite the national attention on North Dakota's energy development, agriculture remains the state's number one industry. Thanks to USDA Rural Development's support for business lending, local growers will now have the option to purchase farm machinery and equipment made right at home in North Dakota.

Agricultural implement manufacturer Horsch Anderson identified the need for another U.S. manufacturing facility after doubling their North America sales between 2011 and 2012.

To help bring those new jobs and the associated economic boost to rural North Dakota, USDA Rural Development provided a \$5 million Business and Industry loan guarantee through Bell State Bank and Trust.



Horsch cultivators lined up at the production warehouse in Mapleton, ND

In the fall of 2013, the new 111,000-square-foot plant was up and running in Mapleton, North Dakota, a small community of roughly 800 just west of Fargo. Production began with 40 new employees hired from around the region to build the popular Joker series of cultivators, which are sold in North America and Europe.

With production well underway in North Dakota, the company anticipates growing business and adding capacity in the Mapleton plant to 120 employees in the next three to five years. When rural small businesses create jobs, they create ladders of opportunity for their employees as well as the small businesses that benefit from the increased commerce. USDA Rural Development understands that the right investments in rural America can pay large dividends far into the future.

Obligation Amount: \$5 million loan, guarantee

Date of Obligation: June 2013

Congressional District: Representative Cramer, ND-AL; Senators Hoeven and Heitkamp

Partners: Bell State Bank and Trust of Fargo, Horsch-Anderson, LLC

Demographics: Mapleton, ND, population 806

Impact: Created 40 jobs and growing; sells equipment in North America and Europe.